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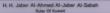
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UAL REPORT

1977











Sharjah Group Company A Public Limited Liability Corporation Sharjah

A Sharjah joint stock company of limited liability formed in accordance with the Ermir decree number 133/76 in the limit of the state o



H. H. Jaber Al-Ahmed Al-Jaber Al-Sabah



A Sharjah joint stock company of limited liability formed in accordance with the Emin decree number 133/76 dated fible November 1796 issued by His Highness the Ruler of Sharjah







Board of Directors

Sheikh Nasser Sabah Al-Ahmed Al-Sabah

Sheikh Saoud Bin Khalid Al-Khalid Al Qassimi

Fawzi Musaad Al-Saleh

Sheikh Hamad Sabah Al-Ahmed Al-Sabah

Abdul-Jalil Sayvid Hassan Behbehani

Nouri Abdul-Salam Shuaib

Youri Mahmoud Dowaik

Founding Shareholders

Sheikh Mohamed Bin Sultan Bin Mohamed Sheikh Nasser Sabah Al-Ahmed Al-Sabah Sheikh Ahmed Mishaal Al-Ahmed Al-Sabah

Sheikh Ahmed Fahad Al-Ahmed Al-Jaber Al-Sabah Sheikh Saoud Bin Khalid Al-Khalid Al Qassimi Al-Sabah

Sheikha Shuaa Al-Salem Al-Sabah Balassim Trading and Contracting Company

and Sons Harnad Musaad Al Saleh

Ahmed Fawzi Musaad Al Saleh Hussain Sulaiman Al-Bader Mohamad Abdul Rahman Al-Bishar Qutaibeh Yousuf Al-Ghanern Mohamad Hussain Qabazard Abdul Wahab Al-Sayvid Youssef Al-Rifai Sheikha Izzeh Bint Sultan Bin Mohamed

Abdul-Aziz Abdullah Al-Rayess

Heirs of H. H. the late Sheikh Ahmed Heirs of H. H. the late Sheikh Abdullah Sheikh Ahmed Khalid Al-Ahmed Al-Sabah Sheikh Ahmed Nawwaf Al-Ahmed Al-Sabah

Heirs of the late Sheikh Hmoud Al-Jaber Sheikh Khalifa Abdulla Al-Khalifa Al-Sabah

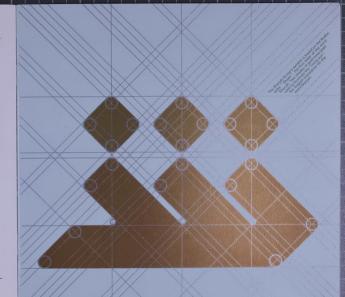
Sheikh Mubarak Jaber Al-Ahmed Al-Sabah

Brothers Fawzi Musaad Al-Saleh

Hashem Abdel Mottaleb Abdel Hossein Abril Eabert Al-Marzook Mohmoud Abdul Khalig Al-Nouri Abdullah Abdel-Aziz Al-Qandi Nouri Abdul-Salam Shuaib

Dawood Musaad Al-Saleh

Mohamad Abdul-Aziz Al-Wazan



Chairman's Message

Dear Shareholders,

It is a great pleasure to be with you today. Thank you for attending the first meeting of the General Assembly My colleagues, members of the Board, I here-by present to you this report about your company's activities since its establishment in December 1976 until the end of 1977.

The whole Gulf Area suffered, as did many other countries, from the prevailing general financial and economic instability of last year. Despite these conditions, your company was able to overcome these uncertainties, largely due to the encouragement and backing of our citizens and particularly our shareholders. The positive results achieved during our first year reflect this encouragement.

The board has followed a gradual but study policy of diversification of its investments, developing a stable foundation for future growth. We have also established a firm base in the national diversity of our shareholders as the first publicly owned Pan-Arab Company.

In my capacity as Chairman and on your behalf as shareholders, I would like to thank H.R.H. Sheikh Sultan Bin Mohamed Al-Qassimi for his encouragement and support. I also wish to thank all Emirate officials who contributed in facilitating our task.

Finally I would like to thank, in your name, the management and employees for all their efforts in accomplishing the result for 1977.



Nasser Sabah Al-Ahmed



Report of the Management For the year ended 31 December, 1977

The Board of the Sharjah Group has the honour to present its first annual report covering its activities since establishment until the end of 1977.

The 1970's have been a period of unprecedented expansion and economic boom in the Arabian Gulf State. Amount is a period of the period of projects to develop its industry and infrastructure. As the establishment of capital, we have established a presence in the international financial community as one of the corrends. And institutions engaged in

Sharjah Group is the first Arab Gulf Company to have offered its shares exclusively to Arab nationals. As a result of this policy the company is now owned by some 35,000 Arab shareholders and gives us a truly Pan-Arab identity.

ESTABLISHMENT OF THE COMPANY

H. R. H. Sheikh Sultan Bin Mohamed Al-Cassimi, the Roller of Sharjah, issued an Emiri Docree on November 16, 1976, establishing the Company and their establishing the Company and their cotal of 28,800,000 abress. The remaining 23,200,000 were offered for general subscription in early Docember, with the requirement that 50 per cent of the value of the shares was to be paid the subscription application.

Subscription applications for 104,793,060 shares were received, which resulted in the available shares being almost five times oversubscribed. On December 26, 1976, the Emir's office issued a certificate

stating that the Sharjah Group Company is a joint stock company of limited liability having been constituted legally in accordance with the Emiri Decree and authorising payment by the public of the balance of the value of the shares at the end of the subscription period, in accordance with the company's

memorandum and articles of association. The surplus funds received as a result of the oversubscription were returned, and on April 2, 1977, the Company announced the distribution of share certificates to sudding office of Bater Al-Bate and Co., in Kuwait

THE FIRST YEAR OF OPERATION

We would like to express our gratitude to H. R. H. the Ruler of Shariph, Sheikh Sultan Bin Mohamed Al-Qassimi, for the encouragement he has given your company since its inception and particularly his generous donation of an area of land in the commercial region of the Emirate of Shariph for use as sites for industrial development.

In the short period of time which has elapsed since the formation of the Sharjeh Group, the Company has made significant progress in the area of shortterm investment. The Management has also formulated a policy for long-term investment, and has undertaken teasibili studies into projects which are of potential investment interest to the Company.

An early decision was taken to establish the permanent presence of the Sharjah Group as a member of the international financial community by opening offices in Kuwait and London in addition to the registered office in Sharjah. These offices provide close contact with the London and other international financial markets. Extensive contacts have been developed with multinational companies to discuss the possibilities of entering into joint ventures and other mutually beneficial have already produced positive results and several project investments have been agreed for the Gulf Area. The Company has made a direct investment by acquiring a substantial minority shareholding in Group 800 N. V. The Company will provide a direct telephone response service in Europe similar to a system successfully operating in North America for a number of years. Sharjah Group will participate in the establishment of a similar company to offer this service in the Middle Fast when direct dialling service is sufficiently expanded in the area.

The London office has established several orfshore companies in order to provide investment and financial services to Shrajah Group clients under the most Shrajah Group clients under the most hard the service which is the Western World. The London offices staffed by a highly qualified team of financial managers, carries out research on all major international markets. This research is translated into the investment service which is made available to clients, decisions are taken in the best interests of the investors are taken in the best interests of the investors are taken in the best interests.

In Bahrain, discussions are in progress with local economic experts to determine the feasibility of establishing a company to engage in various activities both within and outside Bahrain. A preliminary study of international markets with emphasis on Gulf markets is under way to determine



requirements of these markets and identify suitable development projects which will provide a satisfactory return to the Company. Utilising the results of this study, the Company will establish a programme to implement a number of industrial and investment projects.

To ensure that the Company's various Arab and international activities are fully understood, an organised programme of public relations has been established. In formulating and implementing this programme the Sharjah Group have utilised companies specialising in this field.

COMPOSITION OF INVESTMENTS

While most of the Company's investments during this first year have been short-term, reflecting the economic climate in the area, the Management has taken care to vary the Management has taken care to vary interests and to create a favourable atmosphere of Arab and international cooperation.

Sharjah Group's investments during this period, both Arab and international, amounted to 15 per cent of the paid up capital of the Company at DH 37,389,493 (KD 2,804,312), distributed among the various sectors as follows:

| ECTOR | % |
|--------------------------|-------|
| ervices | 23.6 |
| eavy Industry | 21.4 |
| anks | 17.6 |
| vestment and Development | 14.7 |
| griculture | 14.0 |
| ight Industry | 8.7 |
| - | 100.0 |

MOVEMENT OF SHARES

Management is very pleased with the price level which the company's shares have attained in the financial markets during a short period as shown by the indicators of share prices and the volunt of share movements. This postson reflects the confidence the Arab investor has in the Management's policy, and the this policy will continue to result in good financial returns for the Company for the financial returns for the Company for the company of the management of the company of the management of the financial returns for the Company for the financial returns for the Company of the financial returns for financial financial

FINANCIAL BASE

In the period between the Company's formation and December 31, 1977, Sharjah Group's total revenues exceeded pollars 12,000,000.

The Management trusts that this picture of the Company's financial condition and performance will encourage Sharjah Group's shareholders and others concerned with our activities to endorse the strategies successfully implemented during the past year.

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| | The state of the s | |
| | | The state of the s |
| Agriculture | The state of the s | 14.0% |
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| | A CONTRACTOR OF THE PARTY OF TH | |
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| Investment and Develop | pment | 14.7% |
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| Banks | | 17.6% |
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| Heavy Industry | The state of the s | 21.4% |
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| | | A CONTRACTOR OF THE PARTY OF TH |
| Services | | 23.6% |
| | The state of the s | |
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London Office



Dr. David H. Sambar Executive Vice-President

For centuries London has been a centre of world-finance. Today, it is still the focal point of an immensely complex network of banks and business, industrial corporations and commercial enterprises which, together, make up the world of international trade.

The Sharjah Group office in London was opened on Amerh 1st 1977 under the direction of Dr. David H. Sambar, Executive Vice President. It was formed to establish a presence for International Financial markets and to offer services to the shareholders and clients. Through the Group's team of professional advisors, it identifies, evaluates and opinifications of the shareholders and professional advisors, it identifies, evaluates and opinifies upon suitable financial and investment of the control of

It is graitfying that these undertakings have been highly successful, despite the short period of time that has elapsed since the formation of this office. This is undoubtedly due to the sincere efforts of Dr. Sambar's team of experts, supported by their professional colleagues in the Kuwait and Sharjah Offices with whom they are in daily contact.



Some scenes when inaugrating London Office H.H. Ruler of Sharjah as well as Chairman of the Board, Sheikh Nasser Sabah Al-Ahmed, were among those present.





Kuwait Office



Mr. Essa Ibrahim al Sabah Al-Benali Executive Vice-President

The Kuwaiti tradition has its foundations in merchant trading. For centuries Kuwaitis have been involved with international commerce. Today they are among the most prosperous peoples in the world, being major contributors to social development in the Middle East, and fully experienced in the most sophisticated of money management techniques.

It was therefore logical for the Sharjah Group to have a permanent presence in Kuwait. The Kuwait office was formed at the beginning of this year under the management of Mr. Essa Ibrahim al Sabah Al-Benali, the Executive Vice-President.

Our Kuwaiti office has a unique position in the company, not only because many of the major shareholders are Kuwaitis, but also because it acts as the base for the Chairman and the Managing Director. For Kuwait is considered a financial centre, enabling the group's office centre, enabling the group's office projects.

We are pleased that the Kuwaiti office was able to fulfil our expectations due to the exhaustive efforts which the Group's experts have made together with the co-operation of their colleagues in our, other offices.



Shariah Office



Mr. Adel R. Dalal

Sharjah is an important centre in the fast-developing United Arab Emirates, and the fastest-growing state in the Arabian Gulf

Since its establishment as the company's registered head office at the end of the previous year under the management of Mr. Adel Dalal, Executive Vice-President, the Sharjah office has been legally responsible for all company accounts and records.

The responsibilities of this office have included other activities, such a participation in joint venture projects; the establishment of industrial projects on the company's properties in the Industrial area and the provision of essential facilities for commercial and industrial development.

We are proud that these projects have come about through the efforts and co-operation of all our professional colleagues at our Kuwait and London offices.





شركة مجموعة الشارقة توزيع شهادات الأسهم للمكتبين في دولة الكوست

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