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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

KHALEEJ

GULF AIR WEEKLY NEWSLETTER



Saturday, 8th October 1977
Vol. 1 Issue No.14

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DEPARTMENT

PRESENTATION OF NEW UNIFORM

A presentation of Gulf Air's new uniform was held recently by the Customer Services Department in the presence of H.E. Yousif Ahmad Al Shirawi, Minister of Development and Industry and Shaikh Khalifa, Assistant Undersecretary for Oil Affairs.

Mr. Shirawi expressed his satisfaction with the uniform and a decision on the final acceptance will be made at the next Board meeting in November.

ADDITIONAL TRISTAR DUE THIS MONTH

The first of the two TriStars on lease from TWA is due to arrive in Bahrain this month. On delivery of the second aircraft in November Gulf Air's TriStar fleet will total six. The TWA TriStar has a seating configuration of 40 first class and 186 economy class.

GF BUILDING PROJECT

It has been announced that tenders for the Gulf Air Building project will be issued shortly.

The 12 storey building, which will be located in the Diplomatic area between Manama and Muharraq will house a number of flats and a large sales office.

Total construction cost of the entire building complex will be six million Dinars.

Gulf Air personnel have been invited to submit suggestions for the improvement of methods within their departments for consideration by the Management Services Steering Committee.

The next meeting of the Committee is scheduled for Wednesday 30th November and suggestions should be submitted through Section/Department Heads.

GF TRAINEES LEAVE FOR PERTH

Another ten GF trainees recently left Bahrain to attend a course in Aeronautical Engineering at the College of Air Service Training, Perth, Scotland.

The ten trainees who will be in Perth for approximately two years are: Khalid Abdulla, Ali Mohamed, Muhanna Abdulla, Sulman Mohamed, Hussain Isa, Abdul-Mueen Mohamed, Abbas Ibrahim, Abdul Karime Yousef, Shafer Sa'eed and Salim Sulaiman. They were accompanied by Gulf Air Training Officer, Ameen Haider.

WALL STREET JOURNAL EDITOR VISITS GF

A distinguished visitor to Gulf Air during last week was Ray Vicker, Senior International Editor of the Wall Street Journal U.S.A.

Mr. Vicker, who was accompanied by his wife, was on an assignment to write about developments in Bahrain and especially the recent expansion at Bahrain Airport. The Wall Street Journal has a daily circulation of one and a half million.

NEW SALES OFFICE IN U.A.E.

Gulf Air recently opened a new Sales

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Previously he was working for Whinney Murray Company, Bahrain.



NEW PUBLIC RELATIONS SUPERINTENDENT

Mr Abdulla Abdul Karim joined Gulf Air as Public Relations Superintendent on January 1, 1979.

Before this assignment Mr Abdulla worked in the Ministry of Foreign Affairs, Bahrain.

TEMPORARY APPOINTMENT

Mr Martin Roper, Personnel Superintendent has been appointed as Acting Personnel Manager with effect from December 25, 1978. He takes full responsibility for the Personnel Department and will report direct to the General Manager Administration.

SALES REPRESENTATIVE - SALALAH

Mr Salim Soud Al Salmy has been promoted to Sales Representative, Salalah, with effect from January 1, 1979.



Before this appointment Mr Salim Soud was Reservations/Sales Officer in charge of the Seeb Airport Ticketing Office.

KUDOS TO GULF AIR

A message has been received from British Airways Management thanking Gulf Air Engineering Dept. for their valuable assistance given recently in the two engine changes within a 24-hour period in Bahrain.

The two aircraft concerned were a Boeing-747 and a VC 10. The message goes on to say that without the splendid efforts of Gulf Air Engineering Dept. the disruption of services to British Airways would have been considerable. As it was, both aircraft were returned to service with the minimum of delay.

EMBARGO ON STAFF PRIVILEGE TRAVEL

Due to continued heavy commercial demand the embargo on staff privilege travel on Gulf Air services has been extended up to and including 18 January 1979 to and from Bangkok, Hong Kong, London, Paris and Amsterdam.

This applies to 50% or 90% subject to load travel.

Exceptions are school children and students travelling to their place of schooling from the employees base and vice versa and staff returning to base.

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IMPROVE YOUR DEPARTMENT

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NEW SALES OFFICE IN U.A.E.

Gulf Air recently opened a new Sales

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Administration Office in Sharjah, U.A.E. Mr. Ali Koriety has been appointed Acting Sales Representative.

The office is located in Flat 22, Alaruba Building, 80 Alaruba Street, P.O. Box 5015, Sharjah.

PROMOTIONS AND APPOINTMENTS

Mr. Masood Qureshi has been promoted from Sales Representative, in Rawalpindi Office to Senior Sales Representative, Pakistan.

Following the resignation of Miss Figi, Chicago, Mr. William C. Corey has been appointed Sales Representative.

IBM APTITUDE TEST FOR TRAINEE PROGRAMMERS

A Computer Programming Test was held on 21st September at the Training Centre for seven Gulf Nationals. The programme was organised by IBM and supervised by Gulf Air Training Officer, Mr. Ameen Haider.

EXTRA FACILITIES FOR CUSTOMER SERVICES DEPARTMENT

The four portacabins allocated to the Customer Services Department are now fully operational. They consist of a 737 mock up which was completed last week, a grooming salon, briefing room and a standby lounge for crew which has seating facilities for 20, television, cassette player radio and a small library.

The following Cabin Staff recently joined Gulf Air.

M.A. D'Souza	P. King
L. Misquitta	N. Rasool
L. Antonio	J. Barton
B. Dias	J. Teon
G.C. Monterio	M. Bowles
J.K. Mahinder	A. Creary
Sadruzz Aman	R. Ruffold

R A S NEWS

Instructor Ken Lownds has just completed a three-weeks course with six new staff. The course consisted of the basics of aircraft loading, paying special attention to the safety aspects of the job.

Ground Safety Superintendent, Geoff Hayes spent half a day with the trainees showing films and conducting a practical session on ground safety and accident prevention.

Traffic Training Officer, Philip Ninnim begins the first of two one-week cargo courses for eight BAS staff on October 4, while Ken Lownds starts a series of three more loading courses on the following day.

BAS Aircraft Catering Services is to commence servicing Singapore Airline's 747 fleet towards the end of this year.

To prepare for this, several staff members will attend a course arranged by the airline at their flight kitchens in Singapore.

A three day Aircraft Appearance Course for 42 staff who are to be employed as aircraft cleaners was held recently.

The course organised by Mr. K. Davidson of GF Engineering Training Department, consisted of two days of theory and one day of practical instruction.

This new unit will be headed by BAS Aircraft Cleaning Officer, Mr. Mohd Yahya.

Newly appointed BAS Operations Controller in the Aircraft Catering Unit is Mr. Ted Auty, who comes to BAS from the Trust House Forte Catering Unit at Heathrow, where he was Deputy General Manager.

Mr. Auty will head the Operations Department, developing it to cope with the increasing international traffic transiting Bahrain.

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CENTRE FOR ARAB GULF STUDIES
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GULF AIR WEEKLY NEWSLETTER



Saturday, 24th September 1977
Vol. 1 Issue No. 12

THE FIFTH B 737 ARRIVES IN BAHRAIN

On Thursday, 15th September, the fifth Boeing 737 landed at Bahrain International Airport.

A joint ceremony was held in Seattle between the Boeing Company and Gulf Air on the delivery of the B 737. Gulf Air was represented by Mr. Adli Al Dajani, General Manager, Commercial and Customer Services and Mr. Abdulla Al Madani, General Manager, Personnel Services.

Mr. Fouad Habiby, "BAS" General Manager, Mr. Shafiq, Mr. Sumner, Mr. Alexandersen, Mr. Blomhard - Boeing Representatives in Bahrain and a representative from the Public Relations Department were at the airport to meet the aircraft.

Capt. Jarvis and Issa Yousif (First Officer) flew the aircraft from Seattle, U.S.A. to Bahrain via Luton and Athens.

QANTAS OFFICIALS VISIT BAHRAIN

Four senior officials of Qantas on a five day tour of the Gulf area, paid a visit to Bahrain recently.

The Australian delegation was headed by Mr. Ron Yates, Deputy General Manager, accompanied by Mr. Tony Foster, Regional Director Europe, Mr. Brian Inglis, the new Qantas Manager for the Middle East and Mr. John McHarg, Bahrain Airport's new Qantas Manager.

They met Mr. Fouad Habiby, General Manager BAS and the new management and a meeting

was held during which BAS plans for the future were discussed.

Escorted by Mr. R. Waugh, BAS Deputy General Manager, the delegation visited the Aircraft Catering Unit and the Ramp area of Bahrain Airport.

NEW COMMERCIAL PLANNING MANAGER

Mr. R. Venkataraman has been appointed Commercial Planning Manager in the Commercial and Customer Services Department.

Mr. Venkataraman, who commenced his duties on 5th September has served in Commercial Aviation for over 31 years in various departments. Prior to joining Gulf Air he held the post of Director of Planning and International Affairs with another large airline.

NEW STATION REPRESENTATIVE FOR DHAHRAN

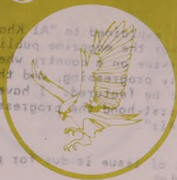
Mr. Bashir Ahmad has taken up a new post as Dhahran Station Representative. He has been working in Dhahran for over 25 years and is well known at Dhahran International Airport.

APPOINTMENT

With the transfer of Mr. Wilcox to his new position as Engineering Manager, Government VIP Flights, Mr. J. Hirst has been appointed as Quality Assurance Manager with effect from 1st October 1977.

GERMAN JOURNALIST VISITS BAHRAIN

Mr. Walter Zuerl, Publisher and Editor-in-chief of "Flieger" ("Flyer") magazine, Munich, visited Bahrain recently to collect



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material for a special edition of the magazine

Mr. Zuerl explained to "Al Khaleej": "Every year the magazine publishes a special issue on a country where aviation is rapidly progressing, and this year Gulf Air is to be featured. I have come here to see first-hand the progress being made by Gulf Air".

The special issue is due for publication in November.

The "Fli-ger" published in German, has a world-wide circulation with 15,000 copies printed monthly.

After a two day visit Mr. Zuerl left Bahrain to continue his tour to Doha, U.A.E., Muscat and Paris.

QANTAS CHEF SEMINAR

Mr. Moh'd Ismail, Production Officer, recently returned from Sydney where he attended an International Chefs' Seminar held by Qantas.

The seminar, opened by Qantas Chairman Sir Lenox Hewitt, was attended by Catering Executives from twenty six uplift stations servicing Qantas around the world. All aspects of airline catering were discussed and visits made to the Qantas Catering Centre.

NEW EQUIPMENT FOR BAS

In order to increase aircraft handling simultaneously, BAS is purchasing a considerable amount of additional aircraft ground support equipment.

The equipment consists of air-conditioning units, escalators, mobile baggage conveyors and loaders, containers/pallet trailers and container pallet storage racking.

It is anticipated that the additional equipment will be in service by early 1978.

MORE TRAINEES PASS BOOK-KEEPING COURSE

The following staff have successfully completed the Book-keeping course at the

Training Centre :

Revenue Section : Aqeel Yousif Ishaq, Abdulla Yousif Alawi and Abdul-Kader Ahmed Ali.

Audit Section : Samio Al Baker, Lomia Hussain Mohd, Mohd Ali Abdulla Sultan and Ebrahim Essa Ebrahim.

Gulf Air will sponsor the above staff for the next sitting of the Royal Society of Arts Stage I Examination.

WELL DONE ALI

Months of hard study have resulted in Traffic Accounts Supervisor, Ali Hussain Khamis gaining G.C.E. "O" level passes in English and Principles of Accounts (Grade A). Ali is now awaiting the results of a Royal Society of Arts examination in Arithmetic Stages I and II.

Sponsored by Gulf Air on courses at the Gulf Technical College and the British Council, Ali also attained the highest marks in the Gulf Technical College internal examination in Business Administration, competing with many full-time students.

31ST OCTOBER IS THE DEADLINE

The Public Relations Department has received some entries for the Art Exhibition which is being held by Gulf Air for its staff.

It has been noticed that some participants have sent their forms unaccompanied by any art work.

The Public Relations Department, would like to remind participants that 31st October 1977 is the deadline for accepting forms which must be accompanied by art work.

WELCOME TO GULF AIR

Engineering

Mr. R. Bennett - Engineer
Mr. F.G. Paul - " "
Mr. S.D. Fowler - Planning Engineer

Commercial & Customer Services

Mr. R. Venkataraman - Commercial Planning Manager
Mr. D.F. Inns - Asst. Traffic Supt.
Mr. H. Romaihi - Station Manager, Doha

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CENTRE FOR ARAB GULF STUDIES
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GULF AIR WEEKLY NEWSLETTER



Saturday, 1st October 1977
Vol. 1 Issue No.13

H.E. AL BUSAIDI STOPS AT BAHRAIN AIRPORT

H.E. Salim bin Nassir Al Busaidi, the Managing Director last night stopped at Bahrain International Airport, on his way to Muscat after spending his vacation in Morocco and Europe.

He was met at the airport by H.E. Yousif Ahmed Al Shirawi, the Minister of Development and Industry and Gulf Air senior officials.

GULF AIR NUMBER ONE ON GULF/LONDON ROUTES

In the 10 months of the current financial year up to 31st July 1977, Gulf Air carried a total of 106,000 fare paying passengers between the Gulf and London - more than any other operator. By the end of September 1977 (financial year end) an annual total of 130,000 passengers is expected. This represents an increase of 55% over last year.

PROPOSED COMPUTER RESERVATIONS PROJECT

The Arabic Social Economic Development Fund recently invited offers from international firms to carry out a study of the proposed Computer Reservations Combined Project of Arab Aviation Companies. The project headquarters will be in Bahrain. Seven firms responded to the request and negotiations will take place with two of them, Computer Science Corporation and ADAR/SITA/M.C.S.

A series of meetings to discuss the study was held in Kuwait on 20th and 21st September '77 attended by representatives of the Fund and the Arab Union for Air

Transportation. Gulf Air Management Services Manager, Mr. Mohd Obaidly was among the representatives of the Arab Union for Air Transportation.

Mr. Obaidly briefly outlined the discussions, "The format of the required study was finalised in order to enable the concerned aviation companies to make their decision concerning the project."

BOEING SALES REPRESENTATIVE VISITS GULF AIR

On Thursday 15th September, Mr. Daniel Axe, Middle East Sales Boeing Company, arrived in Bahrain on board Gulf Air's fifth Boeing 737.

Mr. Axe talked to Al Khaleej "Boeing is very proud to deliver it's five-hundreth 737 to Gulf Air. It is indeed a milestone for our Company."

On behalf of the Boeing Company, Mr. Axe expressed special appreciation for Mr. Fouad Habiby, Special Assignments Manager, whose co-ordination with Boeing throughout the B 737 production programme contributed very much to its success.

MARRIOTT SENIOR OFFICIAL VISITS BAHRAIN

Mr. James Lederman, Vice President of the Marriott Corporation Hotels Division for Middle East and Africa spent three days in Bahrain last week.

During his visit he met Mr. Fouad Habiby, General Manager, BAS and discussions took place on BAS Aircraft Catering Services plans for the future. He also toured the Aircraft Catering Unit to see the progress of work on the new extension.

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OBITUARY

Mr. David Severn, younger son of Captain John Severn, died on September 14th whilst attempting to rescue a colleague in a ship's engine-room fire.

Gulf Air extend deepest sympathy to Captain Severn and his family.

NEW CAREER FOR CARGO SALES SUPERINTENDENT

Cargo Sales Superintendent in the Commercial Department, Mr. A.G. Harris has resigned after two years of service with Gulf Air, to open a public house in England.

A farewell ceremony was held for Mr. Harris on Monday, 25th September in the Commercial Department, during which his colleagues presented him with a commemorative gift. Also present were Mr. Adli Al Dajani, GMCCS, Mr. P. Jolley, DGMCCS and Mr. Showqi Boides, SM.

Mr. Dajani made a short speech. "It has been a pleasure having you with us for the past two years, and on behalf of Gulf Air, I would like to extend appreciation for the good work performed by you." Mr. Dajani wished him every success in his new venture.

Thanking his friends for the gift Mr. Harris said "I have really enjoyed working with you and am sorry to leave Bahrain. You are most welcome in my pub in England."

VISITORS FROM ROLLS-ROYCE

Mr. Ernie Gerber, Product Support Manager-North America, and Maurice Stubbs, Customer Support Manager -Europe and Middle East visited the Company between the 19th and 23rd September.

During their 5 day stay they met with senior GULF AIR management personnel to review and discuss all aspects of Rolls-Royce Product Support for GULF AIR both in the Gulf area and at London Airport.

Liaison for their visit was accomplished through the local Rolls-Royce Representative Mr. Steve Thorp.

Mr. John Oliver, Rolls-Royce Regional Director for the Middle East also visited the Company during the same period.

TRAINING ADMINISTRATION OFFICER RETURNS FROM U.K.

Mr. Jassim A. Rahim, Training Administration Officer, recently returned from a trip to the U.K. where he visited the College of Air Training in Hamble and the College of Air Service Training in Perth, Scotland.

During his stay, he met top officials of both colleges and discussed with them financial and training matters. He also took the opportunity of meeting Gulf Air's trainees and acquainting himself with their training conditions.

Jassim also held talks with Gulf Air Office officials in London on various administrative matters relating to trainees in the U.K.

NEW VACCINATION REQUIREMENTS FOR ENTRY TO SAUDI ARABIA

The World Health Organisation has announced the following new vaccination requirements for travellers to Saudi Arabia during the pilgrimage season, 14th September through 10th December 1977.

CHOLERA

All arrivals must possess a valid certificate of vaccination against cholera, showing a single dose given not less than one week and not more than six months prior to arrival.

SMALLPOX

A valid certificate of vaccination against smallpox according to International Health Regulations, is required.

YELLOW FEVER

Travellers from countries, any part of which are infected, must hold a valid certificate of vaccination against yellow fever, in accordance with International Health Regulations.

Countries infected with Yellow Fever as at 28.7.77 are as follows :

Angola, Ghana, Nigeria, Sudan, Zaïre, Bolivia, Columbia and Peru.

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GULF AIR WEEKLY NEWSLETTER



Saturday, 15th October 1977
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Order appointing Mr. P.R. Ricker as Data Processing Manager within the Management Services Department effective 1st September 1977.

CHAIRMAN OF CIVIL AVIATION COUNCIL FOR ARAB STATES VISITS BAHRAIN

Mr. Nahed Elkhani, Chairman of the Civil Aviation Council for Arab States, on a tour of the Gulf States, will arrive in Bahrain on 16th October for a two day visit. He will have talks with Shaikh Isa Bin Abdulla AL-Khalifa, Assistant Undersecretary for Civil Aviation.

His tour also includes Doha, where he will have discussions with Mr. Omran Al-Kawari, Director of Civil Aviation, State of Qatar; Abu Dhabi, to meet a senior Civil Aviation Official and Muscat for discussions with H.E. Salim bin Nassir Al Busaidi, Undersecretary of Civil Aviation, Ministry of Transportation.

NEW LOOK TIMETABLE

Eighteen months work by Study and Planning Department came to fruition last week with the publication of Gulf Air's first computerised timetable.

The project, controlled by Alistair Rivers, Timetable Officer, using the computer facilities of the ABC World Airways Guide, has produced a more comprehensive timetable which is easier to read.

TRAINING CENTRE SHOWN ON TV

Gulf Air's Training Centre was featured in the Bahrain Television programme MASAA L KHAIR (Good Evening) on Friday 14th October. The film showed trainees in various sections of the Centre and also trainee cabin crew.

Film Director Mr. Hassan Issa, and cameraman Mr. Fareed Qamber, visited Gulf Air last week to film the activities of the Centre. Their visit was co-ordinated by Jassim A. Rahim, Training Administration Officer.

A RECEPTION FOR NEW SALES MANAGER

On Saturday 1st October 1977, Gulf Air held a reception in the Pearl Suite, Gulf Hotel, to introduce Mr. Shawk Baidas on his appointment as Sales Manager within the Sales and Marketing Department.

All travel agents, airline officials and hotel managers were present.

Mr. Baidas has served in Commercial Aviation since 1962 and is a familiar face to those who knew him when he worked in Bahrain previously.

APPOINTMENT

H.E. Salim bin Nassir Al Busaidi, the Managing Director has issued an Executive

INTRODUCING TRISTAR TO AMSTERDAM

To highlight the introduction of Tristar to the Amsterdam route, a reception is to be held at the Marriott Hotel, Amsterdam on 28th October, for local travel officials, commercial establishments and the press.

One feature of the evening is to be a raffle with a prize of 2 return tickets to the Gulf plus a 3 night stay in a Gulf centre.

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CANDIDATES FROM OMAN

Eleven candidates from Oman arrived in Bahrain last week to undergo a cadet pilot and trainee engineer selection programme. The programme, which will be held in the Training Centre, will last for three days.

CUSTOMER SERVICES TRAINING

Four cabin crew staff have undergone a special Passenger Service Course in order to operate the Golden Falcon Lounge at Bahrain Airport. The Lounge, which is for VIP passengers, is due to open shortly and the four staff are: Jamal Shakrulla, Yousef Shefi, France Pasqualini and Judi Moore. The course was conducted by Traffic Training Officer Philip Ninnim.

Philip Ninnim is working closely with Hameed Al Alawi, Traffic Manager, on the development of a Customer Service Training Programme for all Gulf Air Traffic staff. This programme will be carried out during the winter period November 1st to April 1st.

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BAS REPRESENTED AT SEMINAR

Ground Operations Superintendent Mr. N. S. Mani represented BAS at the Airport Facilities & General Equipment Seminar held in Frankfurt from 26th to 29th September.

Mr. Mani stated on his return, that he was very impressed with the aircraft

handling facilities at Frankfurt Airport and has some proposals for BAS management to consider regarding equipment and methods, which should improve the standard of services at Bahrain Airport considerably.

BRITISH AIRWAYS DIPLOMA FOR TRAINEE DUTY OFFICER

Ahmad Ashoor Kooheji, BAS trainee Duty Officer has received a British Airways Traffic Diploma after successfully completing a nine week course. The Diploma was presented by Mr. Fouad Habiby, BAS General Manager, on Wednesday 12th October.

The course, held in London, covered Passenger Cargo and Mail Services, and Service Handling and Aircraft Documentation.

Congratulating Ahmad, Mr. Habiby said that this was an example of the Company's policy of training Gulf Nationals to occupy higher positions within the Company.

Ahmad leaves again for London on the 17th of October to attend a further British Airways course on Flight Planning, Air Navigation, Meteorology, and Performance and Operations Control Service. Successful completion of this course will qualify Ahmad as a Duty Officer.

CARGO HANDLING COURSE

Mr. Hassan Hussein, Cargo Import Supervisor with BAS recently returned from London after attending a course on Cargo Handling.

The course was organised by British Airways.

**

The following Cabin Staff recently joined Gulf Air:

J. Osborn	T. Brown
C. Reynolds	J. Andrew
V. Malcolm	K. Bremner
M. H. Pallett	M. Ellis
L. Rustage	B. Gibbons
L. Miller	P. Goldspink
R. J. Gunter	G. Gould
D. Nicholson	S. Jeans
Mohd Al Busaidi	C. Vine

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GULF AIR WEEKLY NEWSLETTER



Saturday 22nd October 1977
Vol. 1 Issue No. 16

GULF FINANCE CONFERENCE

His Excellency Shaikh Khalifa bin Salman Al-Khalifa, the Prime Minister, opened the Financial Times "Gulf Finance Conference", at the Hilton Hotel on the 16th October. The conference was organised in co-operation with "The Banker", the "Investors Chronicle" and Gulf Air.

Present at the opening were His Excellency Shaikh Hamad bin Isa Al-Khalifa, the Heir Apparent and Minister of Defence, Government Ministers, members of the Diplomatic Corps, bankers, businessmen, and over 200 delegates representing local, regional and international financial organisations.

The conference was held in Bahrain in view of the significance of the country in regional and world wide banking activities.

After welcoming the delegates, His Excellency the Prime Minister outlined the Government's policy in pushing forward economic development.

Attending the conference from Gulf Air were Mr. A. Bseisu, General Manager Financial Affairs, Mr. S. Khalfan, Manager Financial Planning and Administration, Mr. S. Baidas, Sales Manager (Sales and Marketing), Mr. F. Al-Jaber, Public Relations Manager and Mr. S. Morris, Market Research Officer. BAS was represented by Mr. F. Habbiby, General Manager.

Addressing the conference on behalf of Gulf Air, Mr. Bseisu spoke of the role played by Gulf Air in the area, by linking the Gulf markets with Europe, and facilitating movement of capital and exchange of goods and services between Gulf States. He added that Gulf Air is the first multinational company of the Gulf and symbolizes the unity of the Gulf.

Talking to Al-Khaleej, Mr. Bseisu said that two objectives were achieved by the

conference. One, how the financial expansion and development projects could be met, and two, how the banking and monetary system could be developed, in line with recent trends affecting the foreign exchange and money market in the Gulf area.

The conference lasted for two days.

ARAB WINGS SHAREHOLDERS MEETING

H.E. Salim bin Nassir Al-Busaidi, Managing Director Gulf Air, last week attended a shareholders meeting of Arab Wings in Amman. The meeting, which took place on 19th October, was held to approve the charter of Arab Wings.

Representing Bahrain at the meeting, was Shaikh Isa bin Abdullah Al-Khalifa, Undersecretary of Civil Aviation. H.E. Al-Busaidi, Undersecretary, Ministry of Communications, Oman, was representing the Sultanate of Oman, while Gulf Air board member Uman Isa Al-Kawari, Director of Civil Aviation, Qatar, represented Qatar.

Mr. A. Dajani, GMCCS, also attended the meeting.

MIDDLE EAST CIVIL AVIATION CONFERENCE

The first Middle East Civil Aviation Conference - MEACON '77 - was opened by King Hussein of Jordan in Amman, on the 20th October.

Mr. A. Dajani, GMCCS, and Captain R.C. Alabaster, Flight Safety Advisor, attended the conference, along with management officials of airlines and civil aviation departments of the Arab States, Turkey, Iran, and other nearby nations.

The theme of the conference, which was co-ordinated by Arabair Services for the sponsor, King Hussein, and conference co-hosts Alia and the Civil Aviation department of Jordan, was the safety and efficiency of airlines, airways and air-

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ports of the Middle East. Many outstanding world aviation authorities addressed the delegates.

Mr. A. Dajani also attended the Annual General Meeting of the Arab Air Carriers Organisation, held in Amman on the 18th October.

VISIT OF CHAIRMAN OF CIVIL AVIATION COUNCIL OF ARAB STATES

Mr. Nahid Elkhani, Chairman of the Civil Aviation Council of Arab States, left Bahrain on Tuesday 18th October after a two day visit, during which he met senior officials of the Civil Aviation Directorate.

Shaikh Isa bin Abdulla Al-Khalifa, Assistant Undersecretary for Civil Aviation, Shaikh Hamad bin Abdulla Al-Khalifa, Air Transportation Superintendent, and a representative from Gulf Air Public Relations Department were at the airport to see him off.

SELECTION OF TRAINEE AERONAUTICAL ENGINEERS

Tuesday 25th and Wednesday 26th October will be important days for some 100 Gulf Nationals. On these two days they will take an exam to determine their suitability for aeronautical engineering training.

The candidates who pass the exam will be interviewed at the end of the month, and those successful will join the aeronautical engineering course at the College of Air Training in Perth, Scotland. The course will last for approximately two years.

IMPORTATION OF FOODSTUFFS AND ANIMALS

Following the recent cholera epidemic in the Middle East, Bahrain health authorities have banned the import of foodstuff. Any fruit or vegetables from infected countries will be seized at the airport and destroyed.

Similarly, the import of live animals or birds is forbidden unless a valid health certificate from the country of origin is produced.

Locally infected countries are India, Iran, Iraq, Jordan, Lebanon, Saudi Arabia and Syria.

TRAINEE CABIN CREW

On the 18th October, 13 trainee cabin crew from Singapore and Bangkok joined

Gulf Air to commence the basic Cabin Crew training course.

LOCAL TIME CHANGE - IRAN

Timing of Gulf Air flights at Shiraz will be 30 minutes later than shown in the 1977/8 timetable.

This is due to an announcement that, effective 20th October 1977, Iran local time will be GMT +4 hours, not GMT +3½ hours, as shown in the timetable.

MORE DETAILS OF GF BUILDING PROJECT

Work on the construction of the new Gulf Air building is due to commence in December, with completion scheduled for June 1979.

The building will consist of two blocks, one nine storey of flats and one eight storey of commercial space. The first floor of the commercial block will house Gulf Air's main sales office and a restaurant will be provided on the top floor.

ART EXHIBITION - CLOSING DATE EXTENDED

The closing date for submission of art work for the Gulf Air Art Exhibition has been extended to the 15th November.

Entry forms are available from the Public Relations Department, and participants are reminded that these must be accompanied by art work when submitted.

TRAINING OFFICER FOR BAS

BAS recently recruited their first training officer. He is Mr. E.A. Flynn, who joined the Company on the 1st October.

Initially, Mr. Flynn will be conducting some basic Load Control courses, followed by courses in other areas.

Prior to joining BAS Mr. Flynn was employed by British Air Tours at Gatwick Airport as a Despatch Control Officer.

FLIGHT PLANNING COURSE

Mr. Rashid Moh'd Ali, BAS Flight Planner, left Bahrain on 17th October to attend a Flight Planning Course organised by British Airways in the U.K.

The course will last for eight weeks.

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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

AL-KHALEEJ

GULF AIR WEEKLY NEWSLETTER



Saturday 5th November, 1977
Volume 1 Issue No. 18

GOLDEN FALCON LOUNGE OPENED

At 1 o'clock on Thursday 3rd November, H.E. Yousif Ahmed Al Shirawi, Minister of Development and Industry, opened the Golden Falcon Lounge in the Transit Hall at Bahrain International Airport. The Golden Falcon Lounge is for Gulf Air CIP.

Present at the opening ceremony were Mr. Abdul Majeed Shooman, Chairman and General Manager of the Arab Bank Limited, Mr. Moosa Al Kaylani the Jordanian Ambassador to Bahrain, who was at the airport at the time and was invited to join the ceremony, Mr. Adli Dajani, General Manager Commercial and Customer Services, and a number of Gulf Air officials.

GULF AIR'S FIRST PASSENGER SURVEY

Gulf Air is conducting its first ever passenger survey at Bahrain International Airport.

Interviewers are questioning departing Gulf Air passengers, in particular to find out how they feel about smoking on the aircraft.

The aim is to establish if there is a demand for a no-smoking section in the aircraft cabin, and if so, what proportion of seats should be reserved for non-smokers.

A spokesman from the Market Research Section of Study and Planning Department, who are organising the survey in conjunction with Customer Services, said it is hoped that five hundred passengers will be interviewed before the survey

ends on the 13th November.

Most of the interviewing is being conducted by cabin staff who are temporarily unable to carry out their flying duties. Chief Stewardess, Linda Foster, has been co-ordinating the availability of these staff with Stuart Morris, Market Research Officer.

Brian Crowley, Market Research Superintendent, who is supervising the survey, said he was most grateful to the Directorate of Civil Aviation for providing facilities for the interviewers at the airport.

ADDITIONAL TRISTAR AND 737 IN OPERATION

Gulf Air's fifth TriStar commenced service on 23rd October. This is the first of two TriStars on lease from TWA. The second is due to commence company operations in mid November.

A 737, on lease from Sabena, also commenced operations on the 23rd October. This brings the 737 fleet to six.

BOEING 737 MAINTENANCE COURSES

Forty-two ground technicians are currently taking Boeing 737 maintenance courses in the training centre.

The courses are being conducted by Boeing instructors, Charles Howerton, Tom Newton and Bill Doubt, who arrived in Bahrain on the 6th October.

Lasting for two months, the training programme consists of three courses; Corrosion Prevention and Control, Airframe and Systems, and Electrical Systems.

Three more Boeing instructors are due to arrive shortly.

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CIVIL AVIATION AUTHORITY EXAMINATION

Thirty Gulf Air engineers and fitters underwent a British Civil Aviation Authority Aeronautical Engineering examination on the 25th October, in the Training Centre.

Some of the candidates sat for the Maintenance Engineers Licence, while the rest were aiming for the advanced, Without Type Licence, a licence which will qualify them to work on any type of aircraft.

SELECTION TESTS

Seven Gulf National candidates took an examination on 25th October for positions as clerks in the Budgeting and Accounting Sections of Finance Division.

A four hour examination took place in the Training Centre on 24th October to select Telephone Sales Agents. Seven Gulf Nationals, male and female, took part in the examination.

EXCELLENT SERVICE

A letter has been received from Mr. Fuad Nakhleh, Area Manager Gulf Catering and Contracting Limited, congratulating Gulf Air on the performance of Ground Hostess, Miss Hanan Qassam, at Dubai Airport.

Miss Qassam approached Mr. Nakhleh, who was travelling from Dubai to Muscat, after receiving word that he was to be given VIP treatment.

Mr. Nakhleh praises Hanan for her "very polite, respectful and helpful services", and congratulates Gulf Air on having such a fine employee.

TOUR OF USA TRAINING SCHOOLS

Mr. Frank Triemer, Training Manager, Captain C.J. Gray, and First Officer Abdul Rehman Al Gaud, returned last week from a visit to pilot training schools in the USA and Ireland.

Their visit, which lasted for two weeks, took them to five schools in the States and one in Dublin.

CABIN CREW RECRUITMENT

Mr. J.L. Chambers, Cabin Crew Manager, and Carol Christian, Senior Cabin Crew Officer, left last week for London to carry out interviews for cabin crew.

Thirteen cabin crew trainees arrived in Bahrain on 31st October to commence the basic cabin crew course.

ADDITIONAL FIREMEN

The Ground Safety Department is in the process of recruiting additional Firemen. Four have already joined the Department, and it is hoped to recruit three more to bring the number of Firemen to 19. The new recruits will undergo three months practical training.

EGYPTIAN FOOTBALL LEAGUE CHAMPIONS TO VISIT BAHRAIN

Al Ahli Football Club, Egyptian League Champions, will visit Bahrain from the 21st to 24th November, by invitation from Gulf Air, to play two matches during the Eid Al Adha holiday.

The guest team will play their first match on 21st November against Al Ahli Club, Bahrain League Champions 1976/77, and another match is scheduled for the 23rd November. Both games will be at the Isa Town stadium.

GULF AIR CLUB - DARTS

The Gulf Air Club has two darts teams competing in the Winter Darts League, organised by the British Club.

Thirty-two firms, clubs and organisations are participating in the League this year.

As of 26th October Gulf Air A team had won 19 games, lost 17, and the B team had won 20, lost 16.

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GULF AIR WEEKLY NEWSLETTER

Saturday 12th November 1977
Volume 1 Issue No. 19

FOURTH ANNUAL COMMERCIAL CONFERENCE

Gulf Air's Fourth Annual Commercial Conference was held in Bahrain on the 8th and 9th November.

The conference was opened by H.E. Salim bin Nassir Al-Busaidi, the Managing Director, and was chaired by Mr. Adli Dajani, General Manager Commercial and Customer Services. It was attended by General Managers and heads of sections within the Commercial Department. Also present were Regional Managers, Managers, and District Sales Managers from out-stations.

The purpose of the conference was to bring all Gulf Air's sales force together to establish and co-ordinate policies and plans. Suggestions on improvements were discussed in an attempt to streamline the activities of the Company's sales team.

GULF AIR ORDER TWO MORE BOEING 737s

Gulf Air has placed an order with Boeing for two more Advanced Boeing 737-200 twinjet airliners. Delivery is scheduled for mid 1978.

The new aircraft are two of an additional five 737s on which options were taken at the time of Gulf Air's original 737 order.

One of the aircraft will be fitted out for use by dignitaries and officials of the government of Abu Dhabi.

CADET PILOTS RETURN TO BAHRAIN FOR FINAL STAGES OF TRAINING

Four Cadet Pilots returned to Bahrain last week, ready to begin the final stages of their training, having completed the Boeing 737 Conversion Course in Seattle.

The Cadets, Sulaiman Al-Brashdy, Abdulla Mahamoud A. Rahim Mohammed, Anwar Mohammed Noor and Basim Ahmed Salih, have approximately six and a half months more training to complete.

SEVEN CADET PILOTS LEAVE FOR SEATTLE

Seven Cadet Pilots, following completion of their two years training at the College of Air Training at Hamble, U.K., left on Friday, the 11th November, for Seattle, U.S.A., where they will attend the Boeing 737 Groundschool and Simulator Course. They will be in Seattle for approximately two months.

They are: Hussain A. Motawa, Khazal Abdulla Al Qadi, Nader Taha Hussain, Ameen Dagher Bu Dagher, Moh'd Abdulla Khalfan, A. Wahed Kohiji and Majeed Banahi.

GULF AIR TRISTAR RECORD CARGO

A Gulf Air TriStar recently left Bombay on a scheduled flight, with over 15,000 kgs., of cargo in addition to its passenger load. A spokesman from Study and Planning Department said it is believed the amount of cargo is a record for a Gulf Air TriStar.

IATA TIMETABLE CO-ORDINATION CONFERENCE

While most of us are still thumbing our way through Gulf Air's latest, Winter

AL KHALEEJ

Timetable, a team from Study and Planning Department have been busy co-ordinating schedules for the 1978 summer period.

The team, Tom Theis, Schedules Manager, David Alexander, Schedules Superintendent, and Mouza Shirawi, Schedules Co-ordination Assistant, have just returned from the IATA Timetable Co-ordination Conference, held in Geneva from the 7th to the 11th November.

They spent the five days negotiating Gulf Air's clearance slots at line stations for next year's summer traffic period, and acting under the authority of the respective Directorates of Civil Aviation, co-ordinating schedules for all airlines using Bahrain and Doha Airports.

Economic and Schedule Planning Manager Peter Cox explained to Al-Khaleej that with the ever increasing air traffic in the Gulf, and Gulf Air's increasing frequencies, co-ordination of arrivals and departures is essential to assist on-time operations and ensure the balanced use of airport facilities.

The Timetable Co-ordination Conference is held twice a year. This was the 61st conference.

FITTERS COMPLETE COURSE

Following successful completion of courses in the Training Centre, 11 Fitters were presented with certificates by Mr. Frank Triemer, Training Manager, last Sunday 6th November.

Four of the Fitters, Ebrahim Khalifa, Ali Sanad, Ahmed Jaffar and Habib Moh'd, had taken a three week course on Advanced Flight Control Systems and Theory of Flight, which is designed to prepare them for Civil Aviation Authority examinations, and the Boeing 737 Mechanical and Electrical Systems Course. Their Instructor was Terry Lidstone.

A familiarization course on Boeing 737 Electrical and Instrument Systems had been completed by the other seven Fitters. They were: Essa H. Almalki, Ghuloom Hussain Fathi, Moh'd Khalil A. Alawainati, T.N. Balakrishnan, Abdulla Al Dawadi, Bilal Marzook and Fuad Al Sheikh. The course lasted for six days and was conducted by Mike Simpson.

COMPUTER COURSE

A four day course for Computer Operators was presented by Mr. Mohammed Ramadhan, the IBM representative from Kuwait, in the Training Centre last week.

All eleven Gulf Air Operators attended, along with three from Alba and one from Petroleum Development (Oman) Limited.

GULF AIR FOOTBALL TEAM

The Gulf Air Football Team will travel to Cairo on the 15th December to take part in a series of matches between Arab airlines.

The event, which is being organised by the Arab Airlines Sports Union, will last until the 25th December.

The number of matches to be played by Gulf Air's team is uncertain yet as it is not known how many teams will be participating.

GOLDEN FALCON LOUNGE BUSY

Since the opening of the Golden Falcon Lounge at Bahrain International Airport, on 3rd November, approximately 30 CIPs - Commercial Important Persons - have been received in the Lounge.

Four cabin crew staff who underwent a Passenger Service Course, man the Lounge.

BAS NEWS

In a message to his staff last week, Mr. Fouad Habiby, BAS General Manager, thanked them for their efforts in bringing about improvements in airport services.

The message was the first of many that will be issued periodically to keep BAS staff abreast of the development of the Company.

Mr. Habiby continued by saying he was proud that the progress made so far has only been achieved through the co-operation of the staff, and he appealed for their "continuing support and understanding during these early days of the Company's development, when there are still problems to face".

GULF AIR CLUB - DARTS RESULTS

Results of games played on 2nd November:

Team A	8	GMT	1
Team B	7	A.I.R.	2

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GULF AIR WEEKLY NEWSLETTER

Saturday 19th November 1977
Volume 1 Issue No. 20

BAHRAIN-DHAHRAN AIR BRIDGE

Up to the end of October 1977, an average of 500 passengers per day were carried on the Air Bridge between Bahrain and Dhafran.

The Air Bridge was launched jointly by Gulf Air and Saudia on May 26 this year, with flights in each direction at two-hourly intervals from 0745 until midnight daily.

Present trends indicate that the 100,000th passenger will be carried some time during the first half of December.

GULF AIR INFORMATION AND RESERVATION DESK OPENS AT BAHRAIN AIRPORT

Gulf Air has opened a passenger Information and Reservation Desk in the Transit Lounge of Bahrain Airport.

The information desk, which will also serve as a link between cabin crew and traffic staff regarding passenger information, is at the moment open from 6 a.m. to 10 p.m., but will extend to a 24 hour service when the reservations facilities, which are not yet completed, come into operation in a few weeks time.

John Fitch, Traffic Procedures Superintendent is currently training the staff who are dealing with passengers queries.

SALES STAFF FROM USA AND CANADA VISIT GULF AIR HEADQUARTERS

Four Sales Staff from Gulf Air's USA and Canadian offices visited Gulf Air

Headquarters last week at the start of a 10 day familiarization tour of the Gulf.

The officers, who arrived in Bahrain on the 14th November, were Mr. Hratch L. Azadian, District Sales Manager Midwest, of Chicago, Illinois; Mr. Mogens Jeppesen, District Sales Manager, Toronto; Mr. Vic Carballo, Account Executive, New York, and Mr. George Marudas, City Manager, San Francisco.

They left Bahrain on the 16th November to continue their tour to Doha, Abu Dhabi, Dubai, Sharjah and Muscat.

LONDON TIMES EDITOR VISITS GULF AIR

Mr. Patrick O'Leary, Special Reports Editor of The Times, London, visited Gulf Air last week, during a seven day visit to Bahrain. He was in Bahrain collecting material for a special report on the development of Bahrain, which is featured in The Times every year on the 16th December, Bahrain's National Day. The theme of the report this year is Communications and Air Traffic.

During his stay in Bahrain, Mr. O'Leary had talks with Ministry of Information officials, and visited places of interest in Bahrain.

The Times has a daily circulation of 350,000.

APPOINTMENT

Mr. Riadh Al-Busaidi has been appointed Contracts Controller within the Finance Division. He is responsible for the centralization of all contracts and agreements, and for compiling on up to date schedule of payments and a master index of all Gulf Air's commitments.

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CABIN CREW RECRUITMENT

Mr. G.L. Chambers, Cabin Crew Manager, and Carol Christian, Senior Cabin Crew Officer, returned to Bahrain recently after spending four days in London interviewing prospective cabin crew.

One hundred and forty applications had been received, following advertisements in London's press. Among the applicants were cabin crew from other airlines, previous Gulf Air Cabin Crew, and a few brothers and sisters of present cabin crew.

Of the 140 applicants, 80 had been selected for interview, but only 50 attended. From these, 17 were selected to be offered a contract subject to satisfactory medical results. They are due in Bahrain in January 1978 to commence training.

EXCELLENT RESPONSE TO PASSENGER SURVEY

Gulf Air's first passenger survey met with an excellent response, a spokesman from the Market Research Section of Study and Planning Department said last week.

The survey, which was carried out from the 31st October to the 13th November in the Check-In area of Bahrain Airport, was held to establish if there is a demand for a no-smoking section on Gulf Air's aircraft.

Of 515 interviews with passengers selected at random, 445 were successful, representing a response rate of 86.2%. The remaining 70 interviews were unsuccessful because in 24 cases there were language difficulties, 25 passengers were airline staff, and 5 were children. Only 16 passengers preferred not to be interviewed.

The information obtained is now being collated by Market Research staff for presentation to Customer Services Standards and Procedures Committee on the 3rd December.

If Gulf Air does introduce a no-smoking section on the aircraft, it will be the first Arab airline to do so.

MATHS AND ENGLISH COURSE IN UK FOR GULF NATIONALS

Fifteen Gulf Nationals have been selected to take a course in General Mathematics and English Language at the Kings School of English, Bournemouth, England.

The trainees, 11 from Oman and 4 from the U.A.E., are Cadet Pilot and Aeronautical Engineer candidates. They will travel to England on the 5th January to begin a 21 week course on the 7th. On successful completion they will be assessed to see if additional training is required, prior to selection tests for entry to Cadet Pilot and Aeronautical Engineering Schools.

TWO TRAINEES RETURN FROM UK

Two Qataris, Khalid Bu Jasoom and Thabeeh Mojadam, recently returned from a language course in the U.K., and are currently undergoing additional training at the Gulf Technical College in Business Administration.

EGYPTIAN FOOTBALL LEAGUE CHAMPIONS ARRIVE ON 21ST

Al Ahli Football team, the Egyptian League Champions, arrive in Bahrain on the 21st November, by invitation of Gulf Air, to play two matches during the Eid Al Adha holiday.

The first match will be against Al Ahli, Bahrain League Champions on the 21st and another match is scheduled for the 23rd. Both games will be at Isa Town stadium.

The team will leave Bahrain on the 24th November.

EID AL ADHA

H.E. Salim bin Nassir Al-Busaidi, the Managing Director, has announced that Eid Al Adha holidays for staff not required for duty will be Sunday, Monday and Tuesday, the 20th, 21st and 22nd November.

The Public Relations Department extends sincere greetings to all Muslim staff and wishes them a Happy Eid.

NO PUBLICATION OF AL-KHALEEJ NEXT WEEK

Due to the Eid holiday, there will be no publication of Al-Khaleej next week.

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GULF AIR WEEKLY NEWSLETTER

Saturday 3rd December 1977
Volume 1 Issue No. 21

TWO ADDITIONAL HELICOPTERS

At a recent Board Meeting of Gulf Helicopters Limited, the purchase of two BEL 212 helicopters was approved. These are required to cope with the ever-increasing demand for the hire of helicopters by oil companies in the State of Qatar.

The two helicopters will join the Company's fleet during December.

STAFF REGULATIONS MANUAL ISSUED

Gulf Air's first Company Staff Regulations Manual was issued last week, with the aim of creating better understanding between staff and Management in an endeavour to promote the development of the Company, thereby rendering improved services.

The Manual will initially apply to Bahrain based staff but will gradually be applied to all overseas stations.

PUBLIC RELATIONS CONFERENCE IN ENGLAND

Mr. Fawzi Al-Jaber, Public Relations Manager last week attended the Public Relations Annual Study Conference, held in Bournemouth, England, from the 25th to 27th November. The theme of the conference, which was attended by some 160 delegates, was Public Relations - Past, Present and Future.

On his return Mr. Al-Jaber said the conference was very worthwhile, providing the opportunity to exchange ideas with the other delegates, who were all

directors of various companies, and will help him greatly as Gulf Air's Public Relations Manager.

RECEPTION FOR EGYPTIAN FOOTBALL TEAM

The Egyptian football team Al Ahli, were guests at a reception given by Gulf Air in the Pearl Suite at the Gulf Hotel on the 23rd November. The team came to Bahrain at the invitation of Gulf Air to play against two Bahrain teams during Eid.

Present at the reception were Shaikh Isa bin Mohamed Al-Khalifa, General Secretary of the High Council for Youth and Sport; Shaikh Isa bin Rashid Al-Khalifa, President of the Bahrain Football Association; the Egyptian Ambassador to Bahrain, Mr. Mohamed Saeed Al-Dusooqi; Mr. Jassim Murad, President of the Bahrain Club; Mr. Hamdi Al-Qunasi, Chairman of the Al Ahli Football Club; Mr. Abdul Wahab Al-Assami, Chairman of the Bahrain Al Ahli Football Club, the Bahrain Club and Bahrain Al Ahli football teams, and a number of Gulf Air officials.

During the reception speeches were made, and Mr. Fawzi Al-Jaber, Public Relations Manager, presented the three teams with a trophy each. In return, Gulf Air was presented with a silver tray and the team flag by the Egyptian team.

The Egyptian footballers won both matches, beating Al Ahli 1 - 0, and Bahrain Club 3 - 1.

COMPUTER PAYROLL

For the first time in its history, Gulf Air's payroll was produced in November on the Computer, as the second stage of a fully-integrated Attendance Recording, Automatic Overtime Calculation, Payroll and Personnel System.

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Pay Advices (Bank and Cash) have been specially designed to meet Gulf Air's requirements, and give a list of all pay and deductions, item by item, with details of overtime pay.

The system has many automatic features so that manual input month by month is limited to changes and information for new employees. The payroll and personnel parts of the system are linked together to avoid feeding the computer twice with the same item of information.

The third stage (due for introduction within the next six months) will provide for the automatic production of Pay Change Advices, whether for annual increments, general increases or changes of grade.

VISIT OF ALASKA AIRLINES EXECUTIVES

The four Chief Executives of Alaska Airlines visited Bahrain on the 19th November for discussions with Gulf Air management on the Management Development Course their company is conducting for ten Gulf Air trainees in Seattle.

Mr. R.F. Cosgrave, Chairman and Chief Executive Officer, Mr. R.W. Anderson, President, Mr. R.H. Putman, and Mr. R.E. Gray, Vice Presidents, reviewed the progress of the trainees and discussed future developments in the training programme with Mr. Frank Triemer, Training Manager. The current course, the first with Alaska Airlines, began in January this year and the ten students are due back in Bahrain during December.

The four executives were guests at a dinner hosted by Mr. A. Al-Madani, General Manager Personnel Services, representing the Managing Director, at the Gulf Hotel on the 19th, and they left Bahrain the following day.

USA SALES PERSONNEL VISIT GULF AIR

Four Gulf Air sales personnel from the USA visited Gulf Air headquarters last week during a familiarisation tour. They were Ms. Barbara Johnson, Account Executive, New York; Ms. Donna Rose Brooks, Account Executive Houston; Mr. William C. Corey, Account Executive Chicago, and Mr. Fred Blaschke, District Sales Manager Southeast, Washington.

During their two day stay they had talks

with Commercial Management, before continuing on to Gulf Air offices in Doha, Dhahran, Abu Dhabi, Dubai, Sharjah and Muscat.

BAS NEWS

The office of BAS General Manager Mr. Fouad Habbay is now located in BAS House, following the installation of telephones there. BAS House is on the right hand side of the airport road just past the Gulf Air Headquarters turn-off. Mr. R. McGregor, Manager Management Control, and accounts and personnel staff have also moved there. The telephone number is 22235.

Mr. R. Waugh, Deputy General Manager is staying in the suite of offices occupied by BAS since its formation, at Bahrain Airport.

Twenty-eight Terminal Catering staff were presented with certificates by BAS Deputy General Manager Mr. R. Waugh on Sunday 27th November, following successful completion of a training programme.

Five staff received Senior Waiter certificates; 12 received certificates for General Waiting and four certificates were presented for Bar and Wine Services. Certificates for Food Presentation and Quality Control were presented to two staff and Social Skills and Complaints certificates were presented to five staff.

The staff underwent an extensive training programme, conducted by David Deal, Gulf Air Hotel and Catering Instructor, at the beginning of this year while the restaurant was closed for redecoration.

On presentation Mr. Waugh gave a brief speech in which he congratulated the staff and wished them every success.

Also present at the ceremony which took place in the Airport Restaurant, were Mr. J. Murray, BAS Aircraft Services Manager, Mr. Bert Kraxenester, Technical Catering Superintendent, and Mr. P. Sharman, Head of Personnel and Training.

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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

KHALEEJ

GULF AIR WEEKLY NEWSLETTER



Saturday 10th December 1977
Volume 1 Issue No. 22

100,000TH PASSENGER CARRIED ON AIRBRIDGE

The 100,000th passenger was carried on the Bahrain/Dhahran Airbridge on the 4th December. He was Mr. Rawaff Nasser Al-Rawaff, a Saudi Arabian businessman.

The Airbridge was launched jointly by Gulf Air and Saudia on May 26th of this year, with flights in each direction at two-hourly intervals from 0745 until midnight daily. Up to the end of October, an average of 500 passengers per day had been carried.

Mr. Rawaff, who owns an electrical goods import business in Riyadh, has used the Airbridge over 20 times. On the 4th December he was on his way to Japan.

BAHRAIN AIRPORT TELEPHONE CONTACTS

Following the opening of Gulf Air's Information Desk at Bahrain International Airport, there has been a change of contact telephone numbers. The following numbers now apply:

Information Desk and Station Officers
(0630 to 2200) 21610
22200 Ext. 441

Station Officers (2200 to 0630)
21649
22200 Ext. 379

Station Manager 21649
22200 Ext. 379.

GULF AIR RAWALPINDI OFFICE OPERATING

Gulf Air's Sales Office in Rawalpindi is now fully operational. Situated at 53/6 Halder Road, Rawalpindi, it is staffed by Mr. Masood A. Qureshi, Senior Sales Representative, Rawalpindi/Islamabad, and secretary Mr. Syed Tafiq Hussain Bokhari.

GULF AIR OFFICE TO OPEN IN LAHORE

Gulf Air is in the process of opening a sales office in Lahore. Mr. Syed Maqsood Javed, Senior Sales Representative will be in charge of the office, with a secretary, Mr. Aftab A. Shaikh.

VISIT OF UK PERSONNEL OFFICER

Mr. Keith Broughton, Gulf Air's UK Personnel Officer, visited headquarters last week to review various personnel matters.

Mr. Broughton deals with all Gulf Air recruitment, administration and welfare in the UK. He told Al-Khaleej that the number of personnel in UK is expected to increase from 105 to 120 by the end of this month.

AWALI LADIES VISIT GULF AIR

A group of Awali ladies visited Gulf Air headquarters on Tuesday 29th November.

Mr. G. Chambers, Cabin Crew Manager welcomed the group and gave an introductory talk about the airline.

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Conducted by Mrs. Sally Hassan, Customer Relations Officer, and Mr. Nabesh Taqi, Customer Relations Supervisor, the group visited the Cabin Crew Briefing Section, where Mrs. Leslie Cocking, Cabin Crew Briefing Officer explained the functions of the department. The Ladies were then shown over the TriStar and Boeing 737 mock-ups by Miss Jane Patch, Senior Cabin Crew Training Officer. The visit ended at the Safety and Survival Training School where Mr. Clive Bradbury, Assistant Air Safety Equipment Training Officer, demonstrated the training methods used.

DISCOUNT ON CAR HIRE RATES

Britannia Car Hire, London, is offering Gulf Air staff a 20% discount. Reservations should be made direct with the firm at the Excelsior Hotel, Bath Road, West Drayton, Middlesex, telephone 01-897-3358. For further details see Staff Travel Notice No. 211.

CONCESSIONAL FREIGHT GULF/KARACHI EMBARGO

With immediate effect until further notice, an embargo has been imposed on all rebated freight traffic from the Gulf to Karachi, due to commercial demand. Freight rebates from Karachi to the Gulf are not affected.

KOREAN AIRLINES EMBARGO

Due to heavy commercial demand Korean Airlines have placed an embargo on all concessional travel from 1st December 1977 to 15th January 1978 inclusive.

Staff already in possession of KAL rebated tickets who intend to travel during the embargo period should contact their local KAL office.

GULF AIR SPORTS CLUB AGM

The Annual General Meeting of the Gulf Air Sports Club will be held at the Club on the 11th December at 7.30pm, when a new committee will be nominated. In the event of an insufficient number of members

present to form a quorum, the meeting will be postponed to the 18th when nomination will proceed regardless of number of members present, as laid down in the constitution.

BAS NEWS

BAS staff have been going through a series of transit handling exercises on the Concorde, in preparation for the joint British Airways/Singapore Airlines service between London and Singapore which is scheduled to begin this month.

Conventional handling methods had to be adapted to suit Concorde's unique features. BAS staff however, overcame the problems and the exercises went smoothly.

This can be recorded as another achievement for BAS in their efforts to render first class services to all airlines transiting Bahrain.

Mr. Mohd Ghuloom, Ramp Co-ordinator, is attending a Passenger Service II course, conducted by British Airways in London from the 5th to the 16th December.

Mr. Ahmed Hijris, Passenger Services Officer is due back in Bahrain this week after attending a British Airways Cargo II Course in London.

Mr. R.I.A. Hughes recently joined BAS as Chief Accountant. He is responsible for overall accounting functions, controlling revenue and expenditure.

Mr. Hughes has been in Bahrain for approximately two years.

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CENTRE FOR ARAB GULF STUDIES
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GULF AIR WEEKLY NEWSLETTER



Saturday 17th December 1977
Volume 1 Issue No. 23

MESSAGE FROM THE MANAGING DIRECTOR

H.E. Salim bin Nassir Al Busaidi, the Managing Director, has issued the following message to all staff, on behalf of the Board of Directors.

"As we enter Hijri year 1398 and the Gregorian year 1978 may I extend to all members of Gulf Air and their families my heartfelt greetings and good wishes for a coming year of good health and happiness.

The past year has again been a time of many changes and I am sure that you will now look forward, as I do, to a period of consolidation so that we may make real progress in increasing our efficiency and in the continuing growth of our airline.

Together, we have brought Gulf Air into prominence amongst international Airlines and now in the coming year let us work to earn the appreciation and loyalty of our passengers and the respect of colleagues in our industry.

May this year be a time of peace, good health and happiness, blessed for each and every one of us, by the realisation of the presence of Almighty God".

CADET PILOTS LEAVE TO COMMENCE TRAINING

Seven Cadet Pilots left Bahrain last Saturday, the 10th December, to begin training at the International Air Service Company Limited, Napa, California. They were: Ghuloam A. Jalil Moh'd; Ismail A. Rahim Moh'd; Nasser Moh'd Nassrullo; Adel Ahmed Hassan Al Ansari; A. Ali Abbas Jaffer; Jawad Moh'd

Noor, and Gassan Hassan Mohamed.

Prior to their departure, a small party was held in the Training Centre, attended by Mr. A. Al Madani, General Manager Personnel Services, Mr. F. Triemer, Training Manager, and a number of the Centre's officers and instructors.

Mr. Triemer congratulated the Cadets on coming through their selection course with "flying colours", and said he was sure they would continue to do well. Mr. Madani told them that everyone was very proud of them and wished them every success.

The Cadets have been taking a selection course conducted by Yacoob Soofi, Gorth Dale and Brian Boyde-Shaw in the Training Centre since August. The course consisted of Geography, English, Maths and Physics.

TRAINEES LEAVE FOR AERONAUTICAL ENGINEERING COURSE

Ten Gulf Nationals will begin the Aeronautical Engineering Course at the College of Air Training in Perth, Scotland, on the 4th January. They are: Abdul Rahim Moh'd Haji; Showki Alberta; Moh'd Khalil; Yousif Abdulla; Abdul Rahman Moh'd; Moh'd Abdul Rahman; Abdul Hameed Abbas; Jasim Khalifa; Mohamed Abbas, and Abdul Noor Yusuf.

They will be in Perth for approximately two-and-a-half years and will bring the number of Gulf Air aeronautical trainees at the college to 63.

EVALUATION OF COMPUTER SYSTEM

A team from Revenue Accounts, Management Services, Internal Audit, and Market Research, spent four days with Cathay

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Pacific in Hong Kong last week, evaluating the system and associated revenue accounting procedures of CPATA - an on-line computer system for revenue ticket accounting - developed by Cathay Pacific and marketed by Boeing.

The team consisted of Mr. G. Gohar, Revenue Manager; Mr. S. Darwish, Manager Internal Audit; Mr. C. Hancock, Senior Systems Analyst; Mr. G. Carruthers, Method Study Officer, and Mr. B. Crowley, Market Research Superintendent. They are preparing a report on their findings for submission to the General Manager Financial Affairs.

mounted, coloured prints, depicting various aspects of Bahrain.

Roger, who joined Gulf Air in 1975, took up photography 15 years ago and began to concentrate seriously on it 18 months ago. He told Al-Khaleej he is amazed at the number of people who have expressed a personal interest in photography, since his exhibition was announced.

NO PUBLICATION OF AL-KHALEEJ NEXT WEEK

Due to the Ashoora holidays there will be no publication of Al-Khaleej next week.

GULF AIR'S LAST VC10 LEAVES

The last of Gulf Air's five VC10s will be flown to England on the 18th December, where it will join three others in storage at Stanstead, Essex, prior to final disposal. Another VC10 is on lease to British Airways.

The VC10s were retired from Gulf Air's fleet in October after seven and a half years service.

CONGRATULATIONS....

...to Mr. Fawzi Al Jaber, Public Relations Manager, whose wife recently gave birth to their second daughter. She is to be called Abeer.

CADET PILOT SELECTION EXAM

Sixty-six Gulf Nationals underwent a Cadet Pilot Selection Examination in the Training Centre last week. Another is expected to be held shortly.

CUSTOMER SERVICES APPOINTMENTS

Mr. Issa Mansoor Al Akri joined Gulf Air on the 1st December as Customer Services Administration Officer.

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Joining the Traffic Branch shortly will be Mr. J. Baqer, as Traffic Inspector, and Mr. F. Lancefield, as Traffic Superintendent Cargo Services.

GULF AIR EMPLOYEE HOLDS PHOTO EXHIBITION

Roger Phillips, Interline Sales Superintendent is holding a photo exhibition in the Banouche Gallery of the Gulf Hotel, from the 19th to the 25th December. On display will be

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GULF AIR WEEKLY NEWSLETTER



Saturday 14th January 1978
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M.E.A. CHAIRMAN VISITS BAHRAIN

On Friday, 13th January 1978 a top level M.E.A. delegation arrived in Bahrain. The delegation consisted of: Mr. Asad Nassr, Chairman and President, M.E.A. accompanied by Mr. Saleem Sallam, General Manager, Government and International Relations, Mr. Yusif Lahood, Executive Vice President Marketing and Mr. Ghassan Eitani of the Passenger Services Department.

The M.E.A. delegation was received at the Bahrain International Airport by H.E. Salim bin Nassir Al Busaidi, GF Managing Director, Shaikh Isa bin Abdulla Al Khalifa, Assistant Under-secretary for Civil Aviation and a number of Gulf Air's top officials.

On Saturday Mr. Nassr and his companions will meet H.H. Shaikh Isa bin Sulman Al Khalifa, Amir of Bahrain and H.E. Shaikh Hamad bin Isa Al Khalifa, the Heir Apparent and Defence Minister at Government House. They will also meet H.E. Yusif Ahmad Al Shirawi, Minister of Development and Industry.

On Sunday the M.E.A. delegation will tour ASRY Dry Dock and ALBA and will return to Beirut on Monday 16th January.

A DINNER IN HONOUR OF BOEING CHAIRMAN

On Sunday 8th January 1978, H.E. Yusif Ahmad Al Shirawi, Minister of Development and Industry together with H.E. Salim bin Nassir Al Busaidi, GF Managing Director, held a dinner in the Gulf Hotel Pearl Suite in honour of Mr. & Mrs. T. Wilson, the Chairman of the Boeing Company who visited Bahrain by invitation of Gulf Air.

H.E. Tariq Al Moayyed, Minister of Information, H.E. Habib Qassim, Minister of Commerce and Agriculture, H.E. The American Ambassador to Bahrain, Managers of the Commercial Establishments and Gulf Air top officials attended the dinner.

H.E. the Minister of Development and Industry gave a speech in which he welcomed Mr. & Mrs. Wilson and expressed his hope that the co-operation between the Boeing Company and Gulf Air will be increased. Mr. Wilson also gave a brief speech in which he expressed his pleasure in visiting Bahrain and wished Gulf Air continuous progress and success.

During his stay Mr. Wilson visited Gulf Air headquarters and toured various departments of the company.

A NEW GROUP JOIN THEIR TRAINEE COLLEAGUES AT A.S.T., PERTH

On January 4th 1978, ten Gulf Nationals arrived at A.S.T., Air Service Training School in Perth, Scotland, where they began an Aeronautical Engineering Course. They are Abdul Rahim Moh'd Hadi, Shawki Alberta, Moh'd Khaleel, Yousif Abdulla, Abdul Rahman Moh'd, Moh'd Abdul Rahman, Abdul Hameed Abbas, Jasim Khalifa, Moh'd Abbas and Abdul Noor Yusuf.

The trainees were accompanied by Mr. Ameen Haider, Training Officer and a representative from the Public Relations Department. The two colleagues met the staff and the trainees in the school and discussed some aspects of their training. The students will be in Perth for approximately two and a half years and will bring the number of Gulf Air aeronautical trainees at the college to 63.

Mr. M. Stanford, Senior Instructor, Aeronautical Engineering talked to the P.R. representative and said "To be perfectly honest, we have had no problems, either technical or domestic, of any significance at all. The students are all popular, well behaved and outstandingly polite in their approach towards not only their engineering

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instructors, but everybody else within the establishment".

THE COMPANY APPOINTS AN ADVERTISING MANAGER

On the 15th of December last, Mr. David Prytz joined the company to take up the newly created position of Advertising Manager. Mr. Prytz has been in the international advertising business for over 20 years.

Mr. Prytz told Al Khaleej "I am looking forward to the exciting challenge that lies ahead both in my new job and in this expanding area of the world in which Gulf Air has a major role to play".

TRAFFIC CONFERENCE

The third Traffic Conference will be held in Bahrain in March 1978. All Station Managers and representatives will be invited to attend the conference. Each Station Manager is expected to submit a full report on the achievements since the last conference, problem areas on Stations and future plans.

During this year, Traffic Procedures Supdt. will be visiting each Station for at least one week, to discuss and consolidate the Gulf Air Traffic Regulations.

GULF AIR PILOT OFFERED AID IN LIFESAVING BID

Word has just reached Al Khaleej of the co-operation of a Gulf Air pilot in a lifesaving drama involving airways controllers of nine nations, earlier on in the year.

A British Airways TriStar was carrying a 36-hour-old Abu Dhabi baby urgently requiring heart surgery, to London. Conditions at its one scheduled stop necessitated another stop in Europe for fuel, but in the situation every minute counted and the crew knew they could not afford another stop. To achieve maximum fuel economy to stretch its range, the aircraft therefore had to fly at a higher level and for this the pilot sought the help of air traffic controllers along the route. He said, "We achieved maximum co-operation from all the airways controllers and the London centre to achieve Heathrow direct. Early on, hearing our problem, a Gulf Air pilot offered to descend to 28,000 feet to give us 31,000 feet - which from a competitor is very generous".

ALASKA TRAINEES ARE BACK

Mr. Gerald Fitzpatrick, Supervisory Training Officer recently held a meeting with the ten Gulf Nationals who completed a one year airlines management course organised by Alaska Airlines in Seattle, U.S.A.

Mr. Fitzpatrick talked to Al Khaleej about the aims of the meeting, which were to welcome the students back to Gulf Air headquarters, to sort out their immediate Personnel arrangements and to discuss the results of the training programme. The trainees are: M.N. Aziz, Jassim Abdulla, S.A. Khassiby, S.K. Suleiman, S.I. Al Kindy, K. Ayoub, A.H. Banahi, I.A. Ali, I. Al Hassani and I.M. Ibrahim.

BAZAAR RAISES BD 540

A group of Gulf Air cabin crew raised BD 540 in two hours at a recent bazaar, with which they plan to buy equipment for a local school or children's hospital.

The bazaar was held in Al Matrood Gardens by cabin crew living in the gardens.

NEW APPOINTMENTS & PROMOTIONS

Mr. Sattar Azim recently joined Gulf Air as Passenger Sales Superintendent within the Commercial and Customer Services Department.

Previously, Mr. Azim was working as a Manager for PIA in Bahrain. He is a Pakistani and has B.A. from University of Punjab. He speaks three languages, English, French and Urdu.

Mr. Mashall Moh'd has recently been promoted to Station Manager in Abu Dhabi, also Mr. Abdulla Alawi was promoted to Station Manager in Bombay. Mashalla and Abdulla have both successfully completed their probation period as acting Station Managers.

Mr. Baqer Jamal recently joined Gulf Air as a Trainee Traffic Inspector.

Mr. Baqer has completed all the British Airways Traffic and Operations Courses and will become a familiar face around the Gulf Air network as he carries out inspections.

NEW ACTING STATION MANAGER IN CAIRO

Mr. Abdulla Bokhamas has been transferred to Cairo as Acting Station Manager with effect from last December.

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GULF AIR WEEKLY NEWSLETTER



Saturday 21st January 1978
Volume 1 Issue No. 26

GULF AIR/MIDDLE EAST AIRLINES JOINT OPERATION BETWEEN LEBANON AND FOUR GULF COUNTRIES

On the 15th of January, 1978 at Gulf Air Headquarters in Bahrain, Gulf Air and Middle East Airlines (MEA) reached and signed an Agreement. Under this Agreement both Airlines will jointly operate their air services on the routes between Beirut (Lebanon) and points in the territories of Gulf Air Shareholding States (which include U.A.E., Bahrain, Sultanate of Oman and Qatar).

The Agreement made provision for the contribution of each party towards the costs of the joint operation and for the sharing of revenues at certain agreed ratios.

The Agreement was signed on behalf of Middle East Airlines by Mr. Asad Yousef Nassir, Chairman of the Board and President and on behalf of Gulf Air by H.E. Salim bin Nassir Al Busaidi, Managing Director.

The ceremony was attended from Middle East Airlines by: Mr. Saleem Ali Salaam, General Manager International and Government Affairs; Mr. Yousef Abdulla Lahoud, Executive Vice President (Marketing); Mr. Ousama Balhawan, MEA's Manager in Bahrain and from Gulf Air by: Mr. Adnan Bseisu, General Manager Financial Affairs, Mr. Adli Dajani, General Manager Commercial & Customer Services, Mr. Abdulla Al Madani, General Manager Personnel Services, Mr. George Brown, Chief of Study & Planning, Mr. Abbas Imam, Legal Advisor and Mr. Fawzi Al Jaber, Public Relations Manager.

ALITALIA APPOINTED CARGO HANDLING AGENTS FOR GULF AIR

With effect from February 1st 1978 Alitalia will act as Cargo Handling Agents for Gulf Air for both Export and Import traffic.

Alitalia will be responsible for all documentation and all shipments will be entered into the Alitalia PQ4 Computer System enabling shippers to have instant access to all information concerning their cargo. Alitalia have allocated Gulf Air a specific warehouse area within the Alitalia cargo building.

Gulf Air currently operate daily flights from Heathrow to Bahrain, Doha, Abu Dhabi, Dubai and Muscat, catering for the carriage of both palletised and containerised cargo.

All information concerning shipments will be available from the Alitalia Cargo Building, Heathrow Airport Tel: 01 759 0521. Cargo Reservations will continue to be handled by their Heathrow Reservations office Tel: 01 897 4356/9.

REPRESENTATION OF GULF AIR IN THE UK & USA

With effect from midnight on January 31st 1978, British Airways will cease to represent Gulf Air in the U.K. and the U.S.A. as General Sales Agents.

British Airways will still represent Gulf Air in other areas as before. The BA/GF Pool agreement is not effected.

In the U.K. and the U.S.A. Gulf Air will now assume full responsibility for all of its own Passenger and Cargo Sales, reservations and marketing functions as well as local accounting and distribution of ticket stocks, AMB's etc.

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ALIA DELEGATION VISITS BAHRAIN & MUSCAT

On Thursday 19th January 1978 a delegation from the Royal Jordanian Airlines (ALIA) headed by Mr. Ali Ghandour, Chairman of Alia arrived in Bahrain.

Mr. Ghandour was accompanied by Mr. Iyad Khaldi, Vice President Marketing, Mr. Bashir Safadi, Travelling Schedules Director and Mr. Munib Toukan, Public Relations Manager.

The Jordanian delegation left for Muscat yesterday to hold talks with H.E. Salim bin Nassir Al Busaidi, GF Managing Director.

A BOEING ENGINEER LOOKING AFTER GF B-737S

Mr. Stephen J. Nemecek of the Pratt & Whitney Aircraft Group is here to carry out a check review for the GF Boeing 737s for a period of two weeks.

Stephen, who is a Flight Operations Engineer, Commercial Products Division, talked to "Al-Khaleej" last week and said: "I am here to make a review of each of the aircraft with the crews to see how they are performing. Basically I am trying to make sure that we do not have any problems before the problems start", he added.

This check will continue for the company's Boeing 737 aircraft periodically in order to keep the JT8D-15 engines running as new all the time.

CABIN CREW SELECTION

On Wednesday 18 January 1978, sixteen Gulf national potential stewards sat for preliminary examinations in the Training Centre.

On the result of their examination eight of them were selected for interviews which were carried out last week by a committee from the Training Centre and the Personnel department.

The successful candidates will undertake the three months Training Centre, Cabin Crew and Safety and Survival School training courses.

IRAQI AIRWAYS EMBARGO

Iraqi Airways placed an embargo on all reduced rate travel from 1st January 1978 to 31st March 1978.

The announcement has been made due to heavy commercial demands on Iraqi Airways.

BAS NEWS

Four traffic staff from Bahrain Airport Services were presented with certificates by BAS Traffic Services Manager Mr. George Brooks on Thursday 5th January 1978, following successful completion of a "Supervisory Management Skills" course. The course was conducted by Gulf Air Supervisory Training Officer, G. Fitzpatrick.

At the presentation Mr. Brooks gave a brief speech in which he congratulated the staff and wished them every success.

The staff were Mohd Al Qaseer, A. Hameed Hussain, Ahmed Abdulla and Ebrahim Amin.

Also present at the presentation were Mr. Len Bunn, Passenger Services Superintendent, Mr. N.S. Mani, Ground Operations Superintendent, and Mr. R.Advani, Superintendent Operational Services.

Mr. Ian Macleod has joined BAS as Superintendent Ramp Engineering Services.

Prior to joining BAS Mr. Macleod was responsible for Ramp Services at London Airport with British Airways and previously held positions overseas as Station Maintenance Manager.

Mr. David Radford has joined BAS as Assistant Superintendent Maintenance Services.

Prior to joining BAS Mr. Radford held a civilian post with British Military Forces responsible for a mobile unit which undertook urgent work on installation equipment and transport.

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GULFAIR WEEKLY NEWSLETTER

Saturday 28th January 1978
Volume 1 Issue No. 27

MEETING OF GF'S BOARD OF DIRECTORS

On January 19, 1978 the meeting of Gulf Air's Board of Directors was held at Doha, Qatar. H.E. Yousof Ahmed Al Shirawi, the Minister of Development and Industry headed the Bahrain delegation to this meeting.

During the meeting, the budget for the year 1978 was approved. It is expected to be 87 million Bahrain Dinars.

The Board also agreed to purchase two new Boeing 737 aircraft, and approved the joint operating agreement between Gulf Air and Middle East Airlines on routes between the Gulf States and Lebanon.

JUST ASK FOR THE "FIVE STAR TRISTAR" SERVICE

Gulf Air topped the list in a recent survey in England as being the Middle East Airline most readily identified by its advertising slogan "Five Star Tristar".

The survey was conducted among business house travel agents by Spencer Market Research, London. In the section on recall of advertising themes, 73% of the travel agents questioned identified Gulf Air as the Five Star Tristar Airline, compared with an average of 15% who responded correctly to the slogans of three other airlines. Asked also which airline was associated with the phrase, "The most luxurious airline the world has ever known", 39% responded correctly.

INAUGURATION OF THE COLLEGE OF CIVIL AVIATION IN QATAR

On 19th January the College of Civil Aviation was officially opened in Doha, Qatar.

This college, which is owned by the four Gulf States, Qatar, U.A.E., Oman and Bahrain will train technicians for the Civil Aviation Services, and to service the aircraft.

A MARKETING MEETING

A highly successful Marketing meeting, chaired by Nick Moudarri, Regional Manager U.K. & Europe, was held recently at the Excelsior Hotel, near London's Heathrow Airport. The meeting commenced at 9.00 a.m. was pleasantly broken up with a buffet lunch, and continued until 4.30 p.m.

DSM's from Amsterdam, France, Germany and Scandinavia were present, along with the U.K. DSM's and their Sales Representatives. The morning session was opened by Nick Moudarri who gave an informative talk on our objectives in 1978. This talk was followed first by one on targeting by Peter Smith, Assistant to Regional Manager, and then by presentations, headed by Doug Littlejohn, Passenger Sales Manager U.K. from the DSM's. After a coffee break Tony Hamad spoke on traffic activities, Mr. Churm on engineering, Averil Bloy Slade on Public Relations, and Jim Maxwell on Security.

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The afternoon session included talks by Peter Hands on Administration and Accounts, by Keith Broughton on Personnel and by John Curd on Cargo. Finally, the film "Arabia The Fortunate", sponsored by the Governments of the four owner States, was shown.

SEVEN FITTERS COMPLETE THEIR COURSE OF INSTRUCTION

Recently, seven fitters from the Hangar and Ramp completed a three week course of instruction.

The course, entitled Advanced Flight Control Systems, developed the previous basic course to bring the fitter to the standard required to apply for Civil Aviation Authority Examinations.

In addition, the Flight Control Systems taught were those used in the B 737-200 aircraft to further familiarise the fitters with the new aircraft.

The fitters are: Habib Bahman, Ali Ghuloom, Moosa Jaffar, Ali Mohamed, Yousif Ghuloom, Ebrahim Nabi and Mohamed Ismail.

YOUNG ABU DHABIANS SIT FOR PILOT & AERONAUTICAL ENGINEERING EXAMS

On February 1st, a GF selection team will fly to Abu Dhabi to conduct an examination for young men from Abu Dhabi to determine their suitability for pilot and aeronautical engineering training courses abroad.

The exams will take place at the Hilton Hotel under the supervision of the Company's team which consists of: Mr. Ameen Haider, Training Officer, Mr. Ali Ahmadi, Personnel Officer and Mr. Mike Simpson, Engineering Instructor.

BAS NEWS

Seven Traffic staff from Bahrain Airport Services were presented with certificates by BAS Manager Traffic Services Mr. George Brooks on Thursday 26th January 1978, following successful completion of a course on "Supervisory Management skills" conducted by Gulf Air Supervisory Training Officer Mr. Gerry Fitzpatrick.

At the presentation Mr. Brooks gave a brief speech in which he congratulated the staff and wished them every success.

The staff were A. Rahman Al Sindi, Aziz Ashoor, Ahmed Rashid, Rashid A. Rahman Al Khan, Mohd Salman Salem, Ghuloom Abbas Abdulla, and Yacoob Mohd Naiar.

Also attending the presentation were Mr. Ernie Flynn, BAS Training Officer and Essam A. Sa'ad, Customer Relations Officer.

GOOD NEWS FOR TENNIS PLAYERS

Gulf Air is intending to form its own Tennis Team to participate in the Bahrain Tennis League starting with the 1978-79 season.

Gulf Air players would start in the 'B' and 'C' teams and might with a bit of luck reach the 'A' team the following year.

The matches will be played on the tennis court of the Gulf Hotel, which the management has kindly agreed may be used for GF official matches only.

Anyone interested in joining the team, please contact Mike West, Extension 320 or Home Telephone 57897, if possible before 15th February 1978.

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CENTRE FOR ARAB GULF STUDIES
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GULF AIR WEEKLY NEWSLETTER



Saturday 4th February 1978
Volume 1 Issue No. 28

MEETING OF THE BOARD OF DIRECTORS OF GULF HELICOPTER COMPANY

On Wednesday, February 1st, 1978 the Board of Directors of the Gulf Helicopter Company held its ordinary meeting at Gulf Air Headquarters in Bahrain. The session was addressed by Mr. Adnan Bseisu, Chairman of Gulf Helicopters and Gulf Air General Manager Finance. Mr. Bseisu outlined the following points which were discussed during the meeting for "Al Khaleej".

- To consider an expansion scheme to increase the fleet to confront the demand for carrying equipment and technicians of the oil companies based in the area to the oil rigs in the sea and vice versa.
- To train Gulf Nationals to participate in the company's operations.
- To form a committee to develop the fleet of the Company.
- To contact the Directorate of Civil Aviation and the Ministry of Education to prepare Gulf Nationals and especially Qatari Nationals to undertake training in Aeronautical Engineering in order to participate in the company's operations.
- To sell the used aircraft and to replace them with new ones. The income from these would help to counteract inflation.
- The approval of 1978 Budget.

- The co-ordination and co-operation between Gulf Helicopter Co. and Abu Dhabi National Helicopter Co. in order to provide better service in the area.
- To rent a building in Doha comprising of offices for Gulf Helicopters and Gulf Air.
- To transfer the registration of the company from British Law registration to Gulf registration. The Board referred this assignment to Gulf Air's Legal Advisor.

The meeting was attended by Mr. Adli Dajani, GMCCS, Capt. D.O. Prichard, GMTOS, Mr. Abdulla Al Ateya from Ministry of Finance and Petroleum Doha, Mr. Abdulla Al Sowaidi, Director of Air Transport of the Directorate of Civil Aviation Qatar, Mr. Saeed Al Qobaisi, Assistant Manager of Civil Aviation, Abu Dhabi, Mr. Frank Barnes, General Manager Gulf Helicopter and Mr. Bill Williams, Director of Finance.

THE NEW LOCKHEED CHAIRMAN VISITS GULF AIR

Last week, Mr. Roy Anderson, the new Lockheed Chairman visited Bahrain by invitation from Gulf Air. He spent three days on the Island and met a number of GF senior officials.

Gulf Air is considered as one of Lockheed's customers as it has already purchased four Tristars from the Corporation and makes use of the technical advisory services provided by Lockheed's team of experts. One example

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of this is the proposed Aircraft Maintenance base project which will be set up in Abu Dhabi.

During his visit the new Chairman met H.E. Yousef Ahmed Al Shirawi, Minister of Development and Industry and H.E. Salim bin Nassir Al Busaidi, the GF Managing Director. Mr. Anderson discussed with them GF expansion plans and the development of the company's fleet.

The main subject in the discussion was Lockheed's technical co-operation with Gulf Air.

MANAGEMENT TRAINING COURSES

Recently, three Station Managers successfully completed an Interviewing Skills course at the Training Centre.

The three Managers are: Mr. Abdulla Al Alawi (Bombay Station), Mr. Nasser Miskery (Muscat Station) and Michel Khoury (Dubai Station). The other members of the course were Yousef Sabah Al Binali (Finance Audit) Baqir Jamal (Traffic) and Mohd Baluch (Training Centre). Also another four staff from Materials Department attended the Supervisory Management Skills course at the training centre. Mohd Najef, A. Aziz Mohd and Ghuloom Ali Reza were recently awarded certificates for having successfully completed the course.

The two courses were run by Mr. G. Fitzpatrick, Supervisory Training Officer.

COLLECTION OF TICKETS FROM STAFF TRAVEL OFFICE - BAHRAIN

Staff Travel Office has announced that effective from 1st February 1978 a new procedure will be in force for collection of cash/cheque payment tickets from the Staff Travel Office in Bahrain.

After obtaining the Department Head's signature the employee should send or bring the rebated travel application form to Staff Travel Office. If the application form is for a straightforward journey on GULF AIR e.g. BAHRAIN/LONDON/BAHRAIN the ticket can be made out immediately and staff will pay the fare of BHD 33.00 to the cashier.

More complicated journeys on other airlines will generally mean that the form will have to be left in Staff Travel Office for the fare to be calculated and payment made at a later date.

REBATED FREIGHT FROM LONDON

The Staff Travel Office issued a notice this week indicating that ALITALIA are now the Cargo Agents at London for Gulf Air instead of British Airways.

90% rebated freight on GULF AIR services should now be delivered direct to Alitalia at SANDRINGHAM ROAD, CARGO TERMINAL, HEATHROW with the approved rebate authority.

90% and 75% rebated freight on British Airways services should still be delivered to British Airways Export Cargo Office.

Also 100% rebated freight on GULF AIR services should still be delivered to GULF AIR, Room 68 G, Building 521, Cargo Terminal, Heathrow.

RECIPROCAL REDUCED RATE TRAVEL AGREEMENT - GULF AIR/AIR NIUGINI

Staff Travel Office issued a notice indicating details of the reciprocal reduced rate travel agreement between Gulf Air and Air Niugini, North Australia.

Eligibility applies to staff member, spouse and unmarried dependent children aged 20 years or less and parents of single staff. For personal travel the qualification period shall be at least six months continuous service with the carrier. For more details, please refer to S.T.N. 222 dated 25th January, 1978.

BRITANNIA CAR HIRE - UK - 1978 RATES

Britannia Car Hire based in the Excelsior Hotel, London Heathrow Airport offer GULF AIR staff discounts on their rates which are already competitive. Reservations should be made direct with Britannia Car Hire, Excelsior Hotel, Bath Road, West Drayton, Middx., Telephone 01-897-3358.

Payments may be made by American Express, Diners Club, Barclaycard, Access Card, cash, travellers cheques or personal cheques with a cheque card for up to £50.00. Discounts will be 20% for cash and 15% for credit card payments.

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CENTRE FOR ARAB GULF STUDIES
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Saturday 11th February 1978
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operations and hotels in Scandinavia. It has also a large catering company that is now engaged in both Saudi Arabia and Kuwait. Kanoo is the SAS Sales Agent in Bahrain.

'SAS' VICE PRESIDENT VISITS GULF AIR

Mr. Sven-Erik Svanberg, Vice President and special Assistant to the President SAS Scandinavian Airlines System arrived in Bahrain on Saturday, 4th February 1978 for a week's visit to Gulf Air.

Mr. Svanberg talked to Al Khaleej and said "I am extremely impressed with the people I met in Gulf Air and those concerned with the Aviation business in Bahrain".

He added "Our Airline started services to Kuwait last November and we are looking for more points in the Gulf".

Mr. Adnan Bseisu, General Manager Financial Affairs commented on Mr. Svanberg's visit: "Because SAS resembles Gulf Air in that it is owned by three countries, our board of directors believes that similarity in ownership results in similarity in operations. Mr. Svanberg, who has spent 32 years in aviation with SAS, has been asked to come here to gather information and facts which will enable us to correct or develop wherever it is necessary.

SAS was formed in 1946 by the three national airlines of Denmark, Norway and Sweden. It has the status of consortium and it is the only business enterprise with joint Scandinavian ownership divided equally between governments and the private sector.

SAS has about 15,000 staff all over the world and also owns travel agencies, tour

TWA LEASED TRISTARS FITTED TO SHOW IN-FLIGHT MOVIES

During January both of the TWA leased TriStars were modified to show In-Flight Movies. The work was undertaken in Bahrain by the Engineering Department's Radio Section. We are now able to offer movies on all 6 TriStars.

3 JOURNEYS TO THE MOON ...!

The TriStar fleet flew a total of 1526 hours in January. This is equivalent to flying one aircraft round the world 29 times or 3 single journeys to the moon.



"That's what I call passenger handling!"

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FAR EAST SURVEY

In the second half of January a joint Kuwait Airways/ Gulf Air research team carried out a market survey of the traffic potential between the Far East and the Gulf Area. The idea of the joint airline survey was originated by GMCCS - Adli Dajani, as both airlines are currently examining the possibility of extending their services to the Far East. The Gulf Air team consisting of Jai Shah Manager India & Sri Lanka, Peter Cox Economic & Schedule Planning Manager, R. Venkatraman Commercial Planning Manager and Brian Crowley Market Research Supdt. visited Singapore, Hong Kong, Korea and Thailand during the two week survey.

In conjunction with Kuwait Airways, a survey report is now being prepared for submission to senior management.

HOLIDAY (PROPHET'S BIRTHDAY)

The Company announced that Prophet's Birthday holiday occurs on 19th February this year. Therefore, staff who can be spared from duty may be given a holiday on Sunday, the 19th February 1978.

Staff required to work on this day should be given alternate day-off. Where this is not possible, overtime payments may be made according to Employment Regulations.



Recently a number of Gulf Nationals sat for pilot and Aeronautical Engineering examinations. The exams took place at the Hilton Hotel, Abu Dhabi under the supervision of the company's team which consisted of: Ameen Haider, Training Officer, Ali Ahmadi, Selection Officer and Mike Simpson, Engineering Instructor.

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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

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GULF AIR WEEKLY NEWSLETTER



Saturday 25th February 1978
Volume 1 Issue No. 30

GF NATIONAL PILOT CADETS OBTAIN EXCELLENT
RESULTS IN NAPA, CALIFORNIA

1ST MARCH IS THE OFFICIAL OPENING OF
GF MANAMA CENTRE SALES OFFICE

The official opening of Gulf Air Manama Centre Sales Office has been set for the 1st of March, 1978.

H.E. Habib Ahmed Kassim, Minister of Commerce & Agriculture will open the new office at 11.30 a.m.

The office will be serving Gulf Air passengers along with other travel agents in Bahrain.

Recently, word was received from Napa, California that all seven of Gulf Air's pilot cadets passed the U.S. FAA written examinations for their pilots license on the first attempt. Mr. John Hancock, the school's president, reported the results as "excellent". The lowest score was 85.

These cadets studied here in the training centre for several months prior to going to the USA for pilot training. They are: Gassan Hassan Mohamed, Nasser Moh'd Nasser, Abdul-Ali Abbas Jaffer, Adel Ahmed Hassan Al Ansari, Ismail Abdul Rahim Moh'd, Ghuloam Abdul Jalil Moh'd and Jawad Moh'd Noor.



Seven Cadet Pilots started their training in December. They are, from left to right, back row, Gassan Hassan Mohamed, Nasser Moh'd Nasser and Abdul-Ali Abbas Jaffer. Front row left to right: Adel Ahmed Hassan Al Ansari; Ismail Abdul Rahim Moh'd; Ghuloam Abdul Jalil Moh'd, and Jawad Moh'd Noor. With the Cadets are Mr. Jassim Abdul Rahim, Training Centre Administration Officer (left), Mr. Abdulla Al Madani, General Manager Personnel Services, Mr. Frank Triemer, Training Manager, and Mr. Ameen Haider, Training Officer.

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FIRST SALES AGENTS GRADUATES

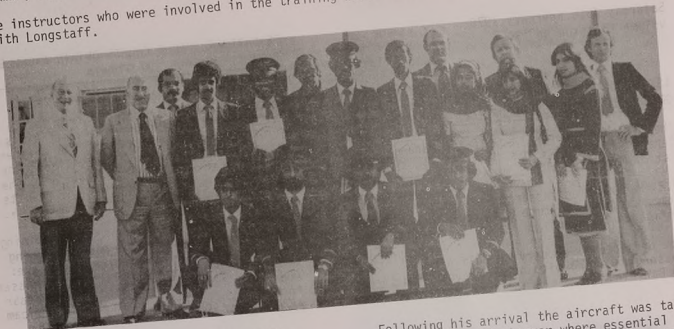
On Monday, 13th February 1978 the first group of GF Sales Agents graduated after successfully completing a six month course on Fares and Ticketing at the Training Centre. The graduates will be working in the new GF Sales Office which will officially open in Manama on 1st March.

The graduation ceremony took place at the Training Centre and was attended by Mr. Adli Dajani, GMCCS, Mr. Frank Triemer, Training Manager and some instructors of the Training Centre.

Mr. Dajani talked to the graduates and said "This is a very special class because ever since I joined Gulf Air, I wanted to start the first GF Sales Office in Bahrain. We have never had one before - we have always worked through Agents." He continued "To-day is a very happy moment. I am sure that you appreciate the fact that we now have our own new Sales Office which will be run by qualified Gulf nationals".

Then, GMCCS presented the certificates to the following graduates: Ali Bu Dhaish, Nader Naki, Dhabihallah Syed Ahmed, Yousuf Saad, Wedad Mubarak, Ali Saleh, Adel Ferdoursi, Yahya Abdul Rahman, Samya Redha, Abdulla Muharraqi and Ahmed Sulman.

The instructors who were involved in the training were: Richard Willoughby, Clive Reed and Keith Longstaff.



A JOURNALIST FROM BRITAIN WRITES ABOUT GULF AIR

Last Tuesday, Mr. Simon Keeble, a journalist who specializes in Air Transport, ended his one week visit to Gulf Air.

The aim of his visit was to write articles on the recent expansion in Gulf Air and specially in Air Freight.

Mr. Keeble told 'Al-Khaleej' that his articles will appear during next April in some of the leading Transport magazines like Middle East Transport, Middle East Travel and Air Trade.

VISIT OF TIGER MOTH

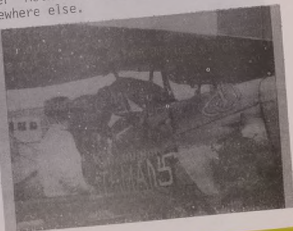
A journey from London to Sydney is, with a modern jet aircraft, not unusual. Make the aircraft a Tiger Moth and it becomes an epic adventure

This is what Flt. Lt. David Cyster was doing when he passed through Bahrain on Monday 20th February.

Following his arrival the aircraft was taken into the Gulf Air hangar where essential maintenance and minor repairs were carried out.

Prior to his departure on Tuesday Flt. Lt. David Cyster told Bahrain TV reporters how grateful he was to Gulf Air for their assistance and for the superb welcome he had received.

His next stop was to be Dubai and then on to Karachi, but as he pointed out, Karachi in a Tiger Moth is a long way so it could be anywhere else.



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GULF AIR WEEKLY NEWSLETTER

Saturday 4th March 1978
Volume 1 Issue No.31

INAUGURATION OF GULF AIR'S NEW SALES OFFICE

On Wednesday, 1st March 1978, the Minister of Commerce and Agriculture, Mr. Habib Ahmed Kassim, officially inaugurated Gulf Air's new Sales Office, situated in the Manama Centre Building.

The inauguration ceremony was attended by the Minister of Development and Industry, H.E. Yousuf Ahmed Al Shirawi; the Asst. Undersecretary for Civil Aviation Affairs, Sheikh Isa Bin Abdulla Al Khalifa; the Managing Director, H.E. Solim Bin Nassir Al Busaidi; the British, French and Pakistani Ambassadors to Bahrain, senior officials and airline Managers in Bahrain.

The Ministers accompanied by the attendants then toured the two-storey office.

After the tour, Mr. Kassim expressed his pleasure in the opening of the new sales office, which represents a new phase in the expansion of Gulf Air services to their passengers, and he wished the company every success.



FIRST OF TRAINEE OBTAINS AEC 4 JET ENGINES CERTIFICATE

Mr. Ahmad Abdulla Ali, is the first Gulf Air trainee to obtain the AEC 4 Jet Engines Certificate.

This certificate is internationally recognised - issued by the Civil Aviation Authority and is a real qualification in practical aircraft engineering.

Ahmad joined Gulf Air in 1973 and decided to concentrate on engine subjects although he has had a general aircraft training. He has worked in the engine workshops for two years and is currently at Rolls Royce Derby for an RB211 Model Change Course.

IATA SPOKESMAN'S STATEMENT

Vladimir Slivitzky, IATA Assistant Director General, Government and Public Affairs, recently pointed out that :

"The explosive growth rates of Arab international air traffic, particularly on routes to Europe and Asia, have provided a large impetus to world aviation. Already 10 to 15 percent of the operating profit of IATA Members is attributable to Europe/Middle East Operations".

"This is evidence of the political and economic dynamism of the Arab world and of the commercial spirit of Arab air carriers".

Mr. Slivitzky also raised the subject of security, which, he said, "IATA is bound to raise ... again and again, regardless of any particular sensibilities of any listeners, anywhere", and noted that "close to eighty states have not ratified one or the other of the three security conventions - Tokyo, the Hague and Montreal.

"Lest it represent a denial of a fundamental human right - that of safe and secure international travel by any means of

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of transport - all states should be urged to ratify the security conventions, as well as to implement adequate security procedures at all their airports, along the clear guidelines established by ICAO and IATA", he said.

PRESENTATION OF THE (DASH 7) AIRCRAFT

The De Havilland Aircraft of Canada Ltd., will be holding a presentation of the DASH 7 Aircraft of its performance and economic characteristics with reference to Gulf Air.

There will also be an inspection of the aircraft and flight demonstration later.

The meeting will be held at the Gulf Air Conference Room on the 15th of March 1978 at 9.00 a.m.

All heads of departments are cordially invited.

APPOINTMENT

Effective 27th February 1978, Mr. Victor Crosetti of Lockheed has been appointed as Project Leader for the computerisation of our stock control. His office will be situated in the Materials Department, but he will report to Manager Management Services. Mr. Crosetti's main function will be to coordinate all activities involved with ensuring that the automation of the control of our Commercial and Technical stores is effected efficiently.

A NEW PRINTING FACILITY FOR CABIN CREW TRAINING SCHOOL

The Customer Services Department has set up within the Cabin Crew Training School a new facility for printing and dispatching of all Manuals, Newsletters and other stencilled paper requirement for the department.

This facility will speed up the issue of all necessary information and notices from the department. Mr. John Fitch, Traffic Procedures Superintendent has been appointed in charge of the Section.

Also an archive where all the old Dept. files can be kept has been built.

ENGLISH LANGUAGE TRAINING

The English Language Unit of the Training Center will be revising its general teaching program as of 1st April 1978. (Special courses will continue as before at the request of department heads).

There will be six levels at which students may in future enter the training scheme. Level one will be for beginners, and level six for very advanced students. Each level will consist of a 225-hour course, run over five months, and will include a special writing module.

At the end of level six there will be an optional one-month (50 hours) advanced writing skills course.

The revision of the general programme should enable staff to develop their writing ability to match the high standards achieved in spoken English.

Application for training should be made as usual through Mrs. Smith in the Training Center.

B A S NEWS

Mr. Rashid Mohd Ali, BAS Operations Officer, has received a British Airways Operations Diploma after successfully completing an eight week course. The Diploma was presented by Mr. Fouad Habiby, BAS General Manager, on Thursday 2nd March 1978.

The course held in London covered Flight Planning, Air Navigation, Meteorology and Performance, Operations Control Services and form of the earth.

On presentation Mr. Habiby gave a speech in which he congratulated Rashid and wished him every success. Also present at the presentation was Mr. R. Advani, BAS Superintendent Operational Services.

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GULF AIR WEEKLY NEWSLETTER

Saturday 11th March 1978
Volume 1 Issue No.32THREE OF STAFF RECEIVE CERTIFICATES AT
GULF TECHNICAL COLLEGE

Under the patronage of the Minister of Education, Shaikh Abdul Aziz bin Mohamed Al Khalifa, a graduation ceremony was held recently, at the Gulf Technical College, during which certificates were distributed to the students who included three Gulf Air staff. These three employees are: Ali Hussain Khamees (Customer Services), Jossem Abdulla Abbas and Abu Alqasim Abdul Ghaffar (Finance).

They completed a pre O.C.B.S. course in June 1977, and now they are attending an O.C.B.s. - 1 course.

The three employees take their course at the Gulf Technical College two days a week during the academic year. The subjects are: Economics, Statistics, Accounts, Business Administration and English.

Mr. Adnan Bseisu, GMFA, sent a message of congratulations to them on this occasion saying "It is noted that you have obtained passes in your course subjects. Therefore, on behalf of Gulf Air, I offer you sincere congratulations and best wishes for continued success in your studies."



The three staff also expressed their thanks to those in GF who arranged these courses for them.

TRAINING MANAGERS MEETING

Gulf Air hosted a meeting of Training Managers on March 6 in the Training Centre. Organizations represented were ASRY, BAPCO, ALBA, Cable & Wireless, Gulf Technical College, and the Civil Service Bureau.

The purpose of the meeting was to exchange ideas on training and determine areas wherein the various companies could help each other. Film library lists were exchanged and it was agreed that future courses in the G.T.C. would be designed to meet the needs of industry. A plan was also developed to train drivers of large equipment.

THIRD GULF AIR TRAFFIC CONFERENCE

Gulf Air's Third Annual Traffic Conference was held in the Cabin Crew Training School at Bahrain Headquarters on the 8th and 9th of March '78.

The Conference was opened by Mr. Adli Al-Dajani, General Manager Commercial and Customer Services, who expressed his satisfaction with the improvements that were obtained in the various aspects of Traffic, since the last Conference in June 1977.

The Conference was coordinated by Mr. Hameed Alawi, Traffic Manager and was attended by all Station Managers and Station Representatives with the exception of three who were unable to attend. Various General Managers and Head of

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Departments gave speeches on future development of the Company, problem areas within the Departments affecting the Stations, etc. However, the most important topic for the 1978 Conference was the handling and losses of baggage, which at present is affecting the Company's reputation and is therefore, receiving the highest priority of attention within the Customer Services Department.

Mr. Silvio De Piante, Customer Services Manager told Al Khaleej this week "I think the conference was reasonably successful and it was definitely well appreciated by those who attended."
He added that the discussions were constructive and a lot of traffic matters were covered during the two day conference.



EGYPTAIR & AIR CEYLON TRAVEL RESTRICTIONS

EGYPTAIR have placed the following restrictions on rebated travel on their services.

All subject to load travel is withdrawn until further notice and only 50% firm rebates can be granted. This does not apply to Duty Travel.

Also, Air Ceylon have placed an embargo on all rebated travel until further notice. Requested for Duty travel will be treated on an individual basis.

HANDBAGGAGE ON GULF AIR SERVICES

All passengers should note the following restrictions on handbaggage carried on GULF AIR services.

Each passenger is allowed only one piece of handbaggage restricted to a size which will permit it to be stowed either under the seat or in the enclosed overhead rack. The dimension and weight limits are :-

SIZE - 18 x 15 x 6 inches

WEIGHT - 5 KGS MAXIMUM

plus one bag of duty free items

Flight Service Supervisors have been briefed to refuse the boarding of passengers with handbaggage which exceeds the above dimensions and weight.

ABU DHABI VISAS

All passengers should note the following instructions from Traffic Department, Bahrain.

"Please note it is imperative that all passengers entering Abu Dhabi on a visa must ensure that the profession shown on their visa is the same as shown in their passport. Failure to comply with this will result in deportation on the same aircraft.

B A S NEWS

Mr. Ahmed Hijris, BAS Passenger Services Officer, has received a British Airways Traffic Diploma after successfully completing a nine week course. The Diploma was presented by Mr. Fouad Habiby, BAS General Manager, on Thursday, 2nd March, 1978.

The course held in London covered Passenger, Cargo, and Mail Services, and Service Handling and Aircraft Documentation.

Congratulating Ahmed, Mr. Habiby said that this was an example of the company's policy of Training Bahraini Nationals to occupy higher positions within the company. Also present at the ceremony, which took place in BAS house, was Mr. George Brooks, BAS Manager Traffic Services.



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CENTRE FOR ARAB GULF STUDIES
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GULF AIR WEEKLY NEWSLETTER



Saturday 18th March 1978
Volume 1 Issue No.33

CANADIAN 'DASH 7' AIRLINER DEMONSTRATED

The new Canadian-built 'DASH 7' airliner was demonstrated in Bahrain as part of an extensive demonstration tour that will take it to 22 countries between mid February and early May.

Built by de Havilland Aircraft of Canada Limited, the DASH 7 is able to carry a full 50-passenger load. In the cargo configuration, up to six tons. Alternatively, the aircraft can be configured for mixed passenger/cargo operations.

To date, nine DASH 7's have been sold including one to the United Arab Emirates Air Service.

On Thursday, 16th March 1978, a meeting was held in the Conference Room at Gulf Air Headquarters, during which a special film was screened about the DASH 7 airframe and other parts of the aircraft.

Mr. Peter Coldwell, the Sales Manager for 'DASH 7' explained, in detail, the economic and commercial sides of the aircraft.



The meeting was attended by Mr. Adnan Bseis, General Manager Finance; Mr. Abdulla Al Madani, General Manager Personnel Services; Capt. D.O. Prichard, General Manager Operations & Technical Services; Mr. Fouad Habbay, General Manager B A S, Managers and GF top officials.

A twenty minute flight followed, on which top officials in Gulf Air were invited. After the flight they disembarked and watched a short landing and take off and fly past.

REBATED FREIGHT - DEFINITION

Freight rebates for GULF AIR employees will only be granted if the consignment complies with the following definition :

- Household goods and foodstuff not for re-sale.
- Personal Effects consisting of wearing apparel, cosmetics, toilet articles and other personal property for wear, use and not for re-sale.

TESTING AND LICENCING COURSE

Recently, three Gulf Air employees successfully completed a five day Testing and Licencing Course at Woodland Management Training Centre, Coventry, U.K.

The three employees, who were, Ameen Haider, Layla Hakeem (Training Centre) and Ali Ahmadi (Personnel Services) listened to extensive lectures about testing and licencing concerning various fields in the Organization or the Company.

They will shortly receive their certificates for attending this course.

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GF TRAINEES CELEBRATE THEIR SUCCESS

Recently, eight GF trainees successfully completed their Intermediate English course at the Training Centre. Miss Badriya Yousuf Naki, the English teacher, ran the course, which commenced in September 1977 and finished at the end of February, 1978.

On this occasion, the trainees held a party at the Training Centre. During the party, Miss Badriya was presented with a table clock as a commemorative gift from her trainees.

Congratulations to the trainees, who were: Mariam Mohamed Al-Mahmood and Hamad Ebrahim (Public Relations), Ali Jaffer (Engineering), Hassan Ahmed (Materials), Najeeb Sanad Al-Khaldi (Operations), Hassan Esmail Ahmed (Shops), Beyjan Abdul-Rahman (Computer Services) and Shahla Abbas (Accounts).

TRAINING COURSES IN THE OMAN

During the last 12 months, a series of supervisory training courses have been held in Muscat for senior GF staff. The courses, conducted by Mr. Gerry Fitzpatrick, have covered supervisory skills, report writing, staff training, interviewing skills and interpersonal skills.



MODIFICATION COMMITTEE

A Company Modification Committee has been set up under the Chairmanship of the Maintenance Manager and its permanent Secretary will be Mr. J. Hirst (ext.322).

Modification requests by any department should be submitted on form GAV/109 and should be supported by the signature of the General Manager of the Department concerned. These requests should then be submitted to the Modification Committee Secretary with whom full liaison should be maintained whilst the Modification is being processed.

It should be borne in mind by departments that the Modification Committee will not accept responsibility for budget clearance and that this will be obtained by the submitting Department.

The meetings of this Committee are generally held on each alternate Sunday at 10.00 hrs. unless otherwise notified.

B A S NEWS

Mr. Rashid Mohd Ali, BAS Operations Officer, has received a British Airways Operations Diploma after successfully completing an eight week course. The Diploma was presented by Mr. Fouad Habiby, BAS General Manager, on Thursday, 2nd March 1978. The course held in London, covered Flight Planning, Air Navigation, Meteorology and Performance, Operations Control Services and form of the earth. On presentation Mr. Habiby gave a speech in which he congratulated Rashid and wished him every success. Also present at the presentation was Mr. R. Advani, BAS Suptd. Operational Services.



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GULF AIR WEEKLY NEWSLETTER



Saturday 25th March 1978
Volume 1 Issue No. 34

OFFICIALS FROM "HAECO" VISIT GULF AIR

Mr. Cled Williams, General Manager, Hong Kong Aircraft Engineering Company (HAECO) and Mr. Graham Howat, Marketing Manager, HAECO arrived in Bahrain yesterday, 24th March 1978 for a three day visit by invitation from H.E. Salim Bin Nassir Al Busaidi, the Managing Director.

In the evening a dinner was held at the Pearl Restaurant in honour of HAECO officials to which a number of Gulf Air top officials were invited.

A meeting will be held today at Gulf Air headquarters between Gulf Air top officials and HAECO in which topics of mutual interest will be discussed.

The Hong Kong Aircraft Engineering Company party is expected to leave for Muscat on Monday, 27th March 1978 where they will meet the Managing Director for further discussion.

TRAINING CO-OPERATION

Three representatives of the Ministry of Labour visited the Training Centre on 11th March, 1978 to determine what training Gulf Air was doing and to ascertain what training the Vocational Training School could do to help Gulf Air. They will train carpenters, electricians, and air conditioning repairmen for Gulf Air's General Services department after they get the Vocational School organized.

The men were M.E. Abdul Malek and Michael Mulacahy of the International Labour Organization and Majeed S. Mohsin of the Ministry of Labour.

GULF AIR'S FIRST MODULE CHANGE

The New Engine Module Facility in Technical Services is not yet complete but is already proving its worth.

On March 22nd A40-TZ required a No.2 engine change due to some problems it was having. The job of changing the tail engine is a difficult one and takes many hours. With the new facility already partially available it was decided that the module causing the problem could be changed reducing the ground time needed.

An O6 Module was ordered from London and on arrival was immediately made ready for fitting to the aircraft. Some 20 hours later when the module had been changed and the engine test run, the aircraft was returned into service, thus saving an engine change and the vast expense involved in ferrying the old engine back to LHR plus bringing the new one to Bahrain.

A spokesman for Technical Services said: "Today's exercise proves that Gulf Air is on the road to greater self sufficiency". He went on to say that "This is only the beginning, as Gulf Air will be progressing this and other capabilities with all haste, towards the goal of self sufficiency".



New gearbox ready to install (in new engine module shop)

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GULF NATIONALS TRAINEES START SIX MONTHS COURSE IN U.K.

Recently, a number of Gulf Air trainees from U.A.E. & Muscat started their English Language and Technical studies at Kings School of English, Bournemouth, U.K..

Their course which will continue for six months was begun in January. They will attend further training in Engineering or Pilot training after successful completion of the course.

Muscat trainees are: Abdul Rahman Pindook Hashim, Ahmed Abdulla Ali Al-Sanaani, Mubarak Juma Mubarak Al-Ghailani, Nasser Khalfan Hashel, Abdul Samad Khamis Sania, Younus Abdulla Al Shuali, Abdulla Hazim Mohd Ali Ghaithi, Abdulla Yousif Mohd, Awad Abdulla Hamad, Salim Mohd Miskry.

U.A.E. trainees are Mohd Husain Nafea, Saleh Ali Nasser Saeed Al Masari, Mohd A. Habib Amer Al Kethairi and Abdulla Hussein Abdul Rahim.



INDIAN NATIONALS COMMENCING TRAVEL FROM INDIA

Staff Travel office has recently issued a notice indicating that further to S.T.N. 216, staff applying for tickets for international travel commencing in India must ensure that the name on the travel application form is exactly as entered in the passport.

737s TO SERVE RAS AL KHAIMAH

The inaugural 737 flight to Ras Al Khaimah will be operating on Saturday, 2nd April, 1978.

H.E. Shaikh Khalid Bin Saqr Al Kassimi Crown Prince of Ras Al Khaimah will be the guest of honour at a banquet dinner which will be held to celebrate this event.

An official delegation from Gulf Air headed by Mr. Adli Dajani, General Manager Commercial & Customer Services will fly to Ras Al Khaimah to participate in the celebration.

PROMOTION

Mr. K. Sudeesh, Insurance Officer is promoted to Insurance Controller w.e.f. 1st March, 1978.

Mr. Sudeesh, who has B.Com. B.L. and D.S.S., joined Gulf Air in 1969 as a Claim Supervisor. In 1975, he became an Insurance Officer until he was promoted to his current post.



B A S NEWS

Mr. Abdul Rahman Al Sindi, BAS Traffic Administration Officer was presented a certificate by BAS General Manager, Mr. Fouad Habbay on Saturday, 18th March 1978, following successful completion of a "Target Setting" course.

The course was conducted by Gulf Air Supervisory Training Officer, Mr. Gerry Fitzpatrick. At presentation Mr. Habbay congratulated Mr. A. Rahman and wished him every success.

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GULF AIR WEEKLY NEWSLETTER



Saturday 1st April 1978
Volume 1 Issue No.35

NEW TRAINEE STEWARDS AND STEWARDESSES

A new group of stewards and stewardesses are currently attending their training course at the Training Centre, under the supervision of their Instructor Mrs. Maryam Janahi.

Spending six weeks at the training centre, they will continue their training programme at the Safety School and the Cabin Crew Training School.

The new group consists of seven trainees from the Gulf States and two from Egypt. The Gulf trainees are Abdul Redha Abdul-Karim, Mohamed Salman, Abd Ali Abdul-Karim, Ebrahim Mohamed, Jaffer Hassan and Wadha Saleh, while Egyptian trainees are: Amal Sayed Mustafa and Huda Ebrahim.



INDIAN AIRLINES - "VISIT INDIA" SCHEME

The two rebated travel schemes offered by Indian Airlines have been amended as follows :

Rebate offered increased to 50% but limited to domestic services only, e.g. Calcutta to Dacca no longer qualifies for any rebate.

The rebate facilities are available to GULF AIR staff for travel on Indian Airlines "VISIT INDIA" scheme for both Duty and personal travel.

Eligibility: Applies to staff member, spouse, children and parents. No qualification period applies.

Reservations Status and Fares:

Firm Booking - 50% rebate for Duty and Personal travel.
Rebate will be calculated from the normal US dollar fare.
There is no facility for subject to load travel.
Rebates also apply to both children and infant fares.

DAVE WILLIAMS OFF TO TOBAGO

Last Tuesday, Mr. Dave Williams, Customer Relations Suptd. ended his service with Gulf Air.

Dave, who joined the Company in 1975, is going to run a Restaurant, Pub and hotel in Tobago, West Indies.
On the occasion of a farewell party was held for him in the Customer Relations office, during which Mr. A. Dajani, GMCCS presented him with an arab coffee pot and a lighter as a commemorative present from his colleagues.



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Dave spoke to 'Al Khaleej' and said "I had a wonderful time in Bahrain. I thoroughly enjoyed it. We are sad to go but we have to think about the future. I made a lot of friends here. We hope to see as many of them as possible whenever they get a chance to come. They will be most welcome in my hotel."

KUWAIT - VISAS

The following directive has been received from the Directorate of Civil Aviation in Kuwait :

"All foreign nationals arriving in Kuwait are required to be in possession of appropriate valid entry/transit visas. Any person arriving without such visa will be refused permission to enter the country and will be deported on the same aircraft at the responsibility of the airline."

Staff passengers should ensure that their travel documents are in order before travelling.

B A S NEWS

During February and March forty-six ladies from Awali toured BAS Aircraft Catering Unit. They were shown round the unit by T. Auty, Operations Controller and were escorted by Ahmed Esmail and Mubarak Abdulla from BAS. At the end of their tour the guests attended a luncheon at the Airport Restaurant "Najmat Al Khaleej".



GF'S FIRST INTERNATIONALLY SYNDICATED EUROCURRENCY LOAN

On 6th April 1978 Gulf Air will sign its very first internationally syndicated Eurocurrency loan, totalling US Dollars 40 millions. The loan is provided by a Group of 21 International banks under the lead management of Gulf International Bank. The purpose of the loan is the purchase of three additional Boeing 737 2P6 aircraft, spare engines and a flight simulator. These acquisitions are in line with Gulf Air's planned modernisation and standardisation of its fleet.

The signing ceremony will be attended by representatives of Gulf Air and all the banks. H.E. Salim Bin Nassir Al Busaidi, Managing Director, will sign the agreement on behalf of Gulf Air and host a luncheon following the ceremony.

The full list of banks providing the loan is as follows : Gulf International Bank, Kuwait International Investment Co. (who are also agents), Abu Dhabi Investment Co., Bahrain Investment Co., B.A.I.I. (Middle East) Inc., National Bank of Abu Dhabi and Union De Banques Arabes Et Francaises (U.B.A.F.)

Other lenders - Manufacturers Hanover Trust Co., Algemene Bank Nederland, American Express International Banking Corporation, Burgan Bank, National Westminster Bank, Saudi International Bank, Scandinavian Bank, Al-Saudi Banque, Arab African Bank, International Mexican Bank, National Commercial Bank, Qatar National Bank, Societe Generale and U.B.A.F. Limited.



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GULF AIR WEEKLY NEWSLETTER



Saturday 15th April 1978
Volume 1 Issue No. 36

EURO-DOLLAR LOAN FOR GULF AIR

On Thursday 6th April 1978, at the Gulf Hotel, Gulf Air signed its very first internationally syndicated Euro-currency loan, totalling 40 million US Dollars. The loan was provided by a group of 21 International Banks under the lead management of the Gulf International Bank. The purpose of the loan is the purchase of three additional Boeing 737s 2P6 aircraft, spare engines and a flight simulator. These acquisitions are in line with Gulf Air's planned modernisation and standardisation of its fleet.

The signing ceremony was attended by representatives of Gulf Air and all the banks. H.E. Salim Bin Nassir Al Busaidi, Managing Director, signed the agreement on behalf of Gulf Air and Dr. Khalid Al Fayez, General Manager of Gulf International Bank signed the agreement on behalf of the participating banks.

Dr. Khalid Al-Fayez, General Manager of the Gulf International Bank, opened the ceremony with a speech in which he said "We are pleased to participate in this loan and to bring Gulf Air to the Euro-Dollar Syndicated Loan Market for the first time. We are very pleased that the response of the market was good.



The co-operation of Gulf Air Management and staff and the support we have received from banks participating in this loan made this gathering today a reality.

We are thankful to Gulf Air and our fellow lenders. This is a historical day, for I believe this is the first Euro-dollar loan for a major local company to be signed in Bahrain.

H.E. Salim Bin Nassir Al Busaidi, the Managing Director gave a speech in which he said; "I am pleased to be with you today to sign, on behalf of Gulf Air, the loan agreement which is under the lead management of the Gulf International Bank.

I thank you very much for your co-operation and for financing this vital economic project which will stimulate the economy of this area.

We, in Gulf Air, wish that our relationship be strengthened with you as a group and we hope soon to make further contacts to accomplish more vital projects in the field of aviation.

I repeat my thanks to all of you for being with us to sign this agreement which is the first internationally syndicated Euro-currency loan, totalling 40 million dollars to purchase three additional Boeing 737s.

I am looking forward to seeing further agreements of larger amounts in the future and also hope that our relationship will be strengthened."

GF & BAS TOGETHER IN ONE COURSE

A five day course in Supervisory Skills was held recently at the Group Training Centre for Gulf Air and Bahrain Airport Services (BAS) supervisory staff.

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Pictured left to right are:

Mohd Al Atawi (Station Officer BAH),
Abdul Rahman Al Sayed (Commercial Student,
Qatar), Gerald Fitzpatrick (Supervisory
Training Officer, Badria Neki (English
Teacher), Mohd Bastaki (BAS), Bader Al
Sayed (Finance), Abdul Rahman Almeer (BAS),
Mohd A. Ghaffar (BAS), Mohd Ghuloom (BAS),
Majeed Jaffar (BAS), Ali Jassin Ahmed
(BAS).

FORMATION OF EXECUTIVE COMMITTEE FOR LAD

It has been decided to set up an Executive Committee under the Chairmanship of H.E. Salim Bin Nassir Al Busaidi, the Managing Director, in order to streamline the working of the Light Aircraft Division in an efficient manner.

The Committee comprises of : -

Managing Director	- Chairman
G M F A	- Member
G M T O S	- "
G M C C S	- "

The Manager of Light Aircraft Division has been appointed as the Secretary to the mentioned Committee.

The Committee will meet once a month to review the performance of the Light Aircraft Division and direct policy matters.

UK/UAE RECIPROCAL VISA AGREEMENT

With effect from 01 April 1978 a reciprocal visa agreement between the UK and the UAE will allow British Passport holders to enter the UAE without a visa for a 30 day visit provided that

a) In British passports issued prior to

1973 Page 5 is blank and does not show that the holder is subject to control under the Immigration Act.

b) In British passports issued after 1973 Page 5 shows that the holder has the right to abode in the UK and is not subject to control under the Immigration Act.

Similarly UAE nationals will be allowed to enter the UK without visas.

MR. R. HABIBY BECOMES DSM - CYPRUS

Mr. R. Habiby, formerly Acting District Sales Manager in Cyprus, has been confirmed in his post as District Sales Manager with effect from 1st April 1978.

B A S NEWS

On 6th April 1978, Mr. Yousif Mahmood Hanafi from Baggage Facilities Department was presented a certificate following successful completion of a Supervisory Management skills course. The certificate was presented by Mr. Lena Bunn, BAS Passenger Services Supt. Mr. Hanafi has already finished five years of service with the company.

In November 1977, he attended a one week familiarisation course in Hong Kong about Baggage Tracing.



FLIGHT INFORMATION

Bahrain Airport Services (BAS) announces, effective 15 April 1978 at 12 noon, the new telephone number 22295 (2 lines) for Bahrain Airport Flight Information Section.

For enquiries about arrival and departure timings of all airlines operating through Bahrain International Airport, please contact the above mentioned number.

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Vol. 1, No. 36
APR 1978

CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

KHALEEJ

GULF AIR WEEKLY NEWSLETTER



Saturday 15th April 1978
Volume 1 Issue No. 36

EURO-DOLLAR LOAN FOR GULF AIR

On Thursday 6th April 1978, at the Gulf Hotel, Gulf Air signed its very first internationally syndicated Euro-currency loan, totalling 40 million US Dollars. The loan was provided by a group of 21 International Banks under the lead management of the Gulf International Bank. The purpose of the loan is the purchase of three additional Boeing 737s 2P6 aircraft, spare engines and a flight simulator. These acquisitions are in line with Gulf Air's planned modernisation and standardisation of its fleet.

The signing ceremony was attended by representatives of Gulf Air and all the banks. H.E. Salim Bin Nassir Al Busaidi, Managing Director, signed the agreement on behalf of Gulf Air and Dr. Khalid Al Fayed, General Manager of Gulf International Bank signed the agreement on behalf of the participating banks.

Dr. Khalid Al-Fayed, General Manager of the Gulf International Bank, opened the ceremony with a speech in which he said "We are pleased to participate in this loan and to bring Gulf Air to the Euro-Dollar Syndicated Loan Market for the first time. We are very pleased that the response of the market was good.



The co-operation of Gulf Air Management and staff and the support we have received from banks participating in this loan made this gathering today a reality.

We are thankful to Gulf Air and our fellow lenders. This is a historical day, for I believe this is the first Euro-dollar loan for a major local company to be signed in Bahrain.

H.E. Salim Bin Nassir Al Busaidi, the Managing Director gave a speech in which he said; "I am pleased to be with you today to sign, on behalf of Gulf Air, the loan agreement which is under the lead management of the Gulf International Bank.

I thank you very much for your co-operation and for financing this vital economic project which will stimulate the economy of this area.

We, in Gulf Air, wish that our relationship be strengthened with you as a group and we hope soon to make further contacts to accomplish more vital projects in the field of aviation.

I repeat my thanks to all of you for being with us to sign this agreement which is the first internationally syndicated Euro-currency loan, totalling 40 million dollars to purchase three additional Boeing 737s.

I am looking forward to seeing further agreements of larger amounts in the future and also hope that our relationship will be strengthened."

GF & BAS TOGETHER IN ONE COURSE

A five day course in Supervisory Skills was held recently at the Group Training Centre for Gulf Air and Bahrain Airport Services (BAS) supervisory staff.

AL KHALEEJ



Pictured left to right are:

Mohd Al Atawi (Station Officer BAH), Abdul Rahman Al Sayed (Commercial Student, Qatar), Gerald Fitzpatrick (Supervisory Training Officer, Badria Neki (English Teacher), Mohd Bastaki (BAS), Bader Al Sayed (Finance), Abdul Rahman Almeer (BAS), Mohd A. Chaffar (BAS), Mohd Ghuloom (BAS), Majeed Jaffar (BAS), Ali Jassim Ahmed (BAS).

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The Committee comprises of :-

Managing Director	-	Chairman
G M F A	-	Member
G M T O S	-	"
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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

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GULF AIR WEEKLY NEWSLETTER



The course will consist of English language and general information in the Training Centre and a further course in the Gulf Area Training School. The course will be held in the Training Centre and a further course in the Gulf Area Training School. The course will be held in the Training Centre and a further course in the Gulf Area Training School.

Saturday 29th April 1978
Volume 1 Issue No. 37

GULF AIR AND BAHRAIN HILTON WORK TOGETHER

Gulf Air and Hilton International organized a familiarisation trip for some leading travel agents from the U.S.A., U.K., France, Scandinavia and Holland to visit the Gulf area.

The purpose of this visit is to get acquainted with the travel facilities, hotels, tourist attractions, as well as general briefing on local customs and culture.

It also aims to promote business travel and tourism to Bahrain and all the Gulf area. The tour covers Bahrain, Dubai, Abu Dhabi, Fujairah and Al Ain and each of the five groups will spend five to six days in the Gulf.

Two groups have already arrived in Bahrain, one on 23rd April 1978 from the U.S.A. and the other from the U.K. on 25th April '78. Mr. Shawqi Beidas, Sales Manager GF, Mr. Keegen, Asst. Sales Manager Bahrain Hilton and a representative from Public Relations Department GF were at the airport to meet the two groups.



AN INTRODUCTORY COURSE FOR PSA

A special Introductory course for Passenger Service Agents started on 8th April '78 and will finish on 10th May 1978.

This Course is organized by Gulf Air Training Centre, under the supervision of Mr. P. Ninnin and Mr. W. Reed.

Three GF staff and three from "BAS" are undergoing this course, which includes 50 hours English language and 20 hours Geography.

This course is designed to teach new staff check-in passenger handling, mis-handled baggage procedure and other related subjects. The course also includes closed-circuit television customer service exercises.

APPOINTMENT

Mr. Mohamed K Matter has been appointed as Acting Senior Customer Relations Officer with effect from 15th March '78. He replaces Mr. David Williams, who left the Company at the end of March '78. Mr. Mohamed Matter will be in charge of Customer Relations Branch, which is part of the Customer Services Department. His Branch is responsible for handling all passenger comments, settling of baggage and cargo claims and monitoring of CIP and VIP movements, as well as unaccompanied minors flights.



AL KHALEEJ

Mr. Mohamed Mattar joined Gulf Air in April 1976 and worked initially in the Public Relations Office. He was then transferred to the Commercial and Customer Services Division as Administration Officer.

SALES REPRESENTATIVES COURSE

Part One of a Sales Representatives course took place recently in the Training Centre under the supervision of Mr. R. Willoughby, Sales Training Officer.

The course was about the functions of the Sales Representatives job. The duration of the course was five days. Part two of the course will be run in May and will deal with the techniques used in carrying out a sales call.

Our picture shows from left to right : Mohd Bardooli, Sales Rep. Bahrain; R. Willoughby, Sales Training Officer; A.R. Al Said, Commercial Trainee DOH; S.D. Al Tawadi, Sales Rep. DOH; M. Nimir, Sales Rep; DOH; G. Fitzpatrick, Supervisory Training Officer and Ali A. Khaliq, Sales Rep. MCT.



SIX CADET PILOTS TO JOIN GF FLEET

Five cadet pilots recently returned to Bahrain after obtaining C.L.E. The cadets are : Abdullo Al Khorossi, MCT; Aziz Mattar, U.A.E; Sadiqy M. Ali, Weheed Mohsini and Yacoub Askar from Bahrain. Another cadet, Mr. Ishaq Koheji returned from Napa County, California, U.S.A., after attending a nine month course with International Air Service Company (IASCO). He had previously completed a two year course in Hamble U.K. The cadets are expected to leave for Seattle to attend a B737 course. The Course will last for two months.

UTA - EMBARGO

UTA have placed an embargo on all rebated

travel BAHRAIN/COLOMBO/BAHRAIN during the months of April, May and June 1978.

A TEST FOR NEW GROUP OF STEWARDS AND STEWARDESSES

On Tuesday, 25th April 1978 a selection test took place in the Training Centre for a new group of stewards and stewardesses. An interview will be held for those who pass the test to select the required number.

The course will consist of English language and General Information in the Training Centre and a further course in the Cabin Crew Training School. The course ends in the Safety School.

B A S NEWS

On Wednesday, 26th April 1978, two senior officials of Qantas Airways visited Bahrain Airport Services. The delegation was headed by Captain Lower, Passenger Services Director and Mr. Thow, Food Controller for Qantas in Europe.

They toured BAS Aircraft Catering Unit and saw the improvements made during the last months. They were escorted by Mr. Fouad Habiby, BAS General Manager, and Mr. J. Murray, Manager of the Aircraft Catering Unit.

**

Cargo Services Manager, Mr. Allan Brough, has recently been accepted as an Associate of the British Institute of Management, in addition to being an Associate of the British Institute of Traffic Administration.

**

OBITUARY

Mr. Anthony Sequeirs from BAS-Traffic Dept., expired on Monday, 17th April '78. Mr. Sequeirs spent almost 20 years of service with the Company. He was an excellent and reliable worker and will be sadly missed.

BAS Management sent representatives to offer condolences to Mr. Sequeir's family.

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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

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GULF AIR WEEKLY NEWSLETTER



Saturday 6th May 1978
Volume 1 Issue No. 38

GF BOARD OF DIRECTORS MEET IN BAHRAIN

On Saturday 6th May 1978 at Gulf Air headquarters, H.E. Yousuf Ahmed Al Shirawi, Minister of Development and Industry opened the meeting of the Board of Directors. The meeting was attended by H.E. Abdulla bin Nassir Al Suwaidi, Minister of Communication, Qatar; H.E. Abdul Hafez S. Rajab, Minister of Communication, Sultanate of Oman; H.E. Nassir M.A. Al Nowais, the General Manager of Abu Dhabi Economic Development Fund U.A.E.; Shaikh Isa bin Abdulla Al Khalifa, Asst. Undersecretary for Civil Aviation Affairs, Bahrain; H.E. Salim bin Nassir Al Busaidi, Gulf Air Managing Director, representing Gulf Air.

At the beginning of the opening session Mr. Al Shirawi gave a brief speech in which he welcomed the Directors and wished them a pleasant stay in Bahrain.

He also wished every success to their meeting.



H.E. THE DEPUTY AMIR AND H.E. THE PRIME MINISTER RECEIVE GULF AIR BOARD OF DIRECTORS

H.E. Shaikh Hamad Bin Isa Al Khalifa, the Deputy Amir and H.E. Shaikh Khalifa bin Salman Al Khalifa, the Prime Minister received, on Saturday 6th May '78, the Gulf Air Board of Directors on the occasion of their visit to Bahrain to attend the Board of Directors meeting.

The meeting was attended by Gulf Air's Managing Director and the G.M.F.A.

OPENING OF THE NEW WORKSHOP

H.E. Abdulla bin Nassir Al Sowaidi, the Qatari Minister of Communication, officially opened the RB211 Engine Module Workshop. The ceremony was attended by H.E. Yousif Al Shirawi, Bahraini Minister of Development and Industry; H.E. Abdul Hafez Sallan Rajab, Omani Minister of Communication; H.E. Nassir Al Nuweis, General Manager of Abu Dhabi Economic Development Fund; H.E. Salim Bin Nassir Al Busaidi, GF Managing Director; Shaikh Isa Bin Abdulla Al Khalifa, Asst. Undersecretary for Civil Aviation Affairs and a number of Gulf Air top officials. Mr. Al Sowaidi gave a speech in which he outlined the significance of the new workshop.



AL KHALEEJ

He also said that the new workshop is a major step in developing the company's technical facilities.
The new workshop will enable RB211 engine changes to be carried out in Bahrain. Rolls Royce has been closely associated with Gulf Air in the planning and establishing of this facility.

GULF AIR PUNCTUALITY REPORT

During the last nine months there has been a steady increase in Gulf Air's Punctuality. Operations, Engineering and Traffic have worked closely together to identify the problem areas and to effect improvements.

The result of this combined effort has been to achieve a record that all of us can be proud of.

Gulf Air is now amongst the leaders of world aviation for punctuality and, each week, a brief report will be published giving you the details.

It is up to us all, as Gulf Air staff, to ensure that as many people as possible are aware of our record. The report will cover flights operated from Monday to Sunday inclusive.

Report No. 1

1 - 7 May 1978

Total No. of flights	-	552
Percentage on Schedule	-	75%
Percentage within 15 mins.	-	86%
		Percentage within 15 mins. by fleet
TRISTAR	-	78%
B - 737	-	89%
F - 27	-	92%

THE ADVISOR TO AMERICAN AIRLINES VISITS GF

Mr. Sulaiman Alhakim, the Advisor to American Airlines arrived in Bahrain yesterday for a three day visit at the invitation of H.E. Salim bin Nassir Al Busaidi, GF Managing Director.

The purpose of his visit is to see Gulf Air's activities and to hold talks with the officials in Gulf Air to discuss training matters and the possibility of offering the experience of American Airlines in the field of training.

CABIN CREW HELP ORPHANS AND HANDICAPPED CHILDREN

Recently, a group of Cabin Crew members, living in Al Matrood Gardens, donated four wheel chairs to the Home for the Physically and Mentally Handicapped in Isa Town.

The wheel chairs are being flown into Bahrain from America. Pan Am have very kindly agreed to freight them completely free of charge. The cost of the wheel chairs is BD 80 each.

The Al Matrood Cabin Crew Charity Committee also presented BD 235 worth of clothes and toys to the orphanage at the Muharraq Maternity Hospital.

The clothes were purchased in London and most of the toys were bought locally in Bahrain.

The money for these gifts was raised at a Christmas Fayre, held last December organised by the Al Matrood Charity Committee.

An auction and a raffle were held and in just two hours, a grand total of BD 555 was raised in aid of needy children.

A very special thank you to all cabin crew who helped to raise the money and to everyone who went along to the Fayre.



B A S NEWS

Effective from 29th April 1978, BAS Export Cargo Section have moved to a new area in No. 1 hangar, with improved facilities. The facilities will include a new reception area for the public.

The telephone number 21446 will remain unchanged.

The evacuation of the space formerly occupied by Export Cargo will now permit reconstruction of the area to provide a new Ground Equipment Maintenance area and Motor Transport Section.

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GULF AIR WEEKLY NEWSLETTER



13th - 20th May 1978
Volume 1 Issue No. 39

A PRESS DELEGATION FROM EGYPT VISIT GF

On Monday, 8th May '78, an Egyptian press delegation, from Cairo Radio & T.V. station and local papers, arrived in Bahrain at the invitation of Gulf Air and the Gulf Hotel. The aim of the visit was to see the Company's activities and facilities and to film some of the developments which Gulf Air has achieved in various fields.

The delegation paid a visit to H.E. Tariq R. Rahman Al Moayyed, the Minister of Information, during which they discussed co-operation between Bahrain and Egypt in the field of information.

The meeting was attended by Mr. Fawzi Al Jaber, GF Public Relations Manager.

A STATEMENT FROM THE BOARD OF DIRECTORS

A statement was issued after the final session of GF Board of Directors meeting which ended last week.

The Board agreed to build a new Sales Office in Doha, Qatar and Housing project on a land donated by H.H. the Amir of Qatar.

The Board have decided to install a simulator of B737 to train cadet pilots.

It was also agreed to finance the purchasing of three helicopters BEL 212 to prop up Gulf Helicopter fleet.

The next meeting of the Board is expected to be held in August 1978 in Abu Dhabi.

A RECEPTION FOR THE EGYPTIAN PRESS DELEGATION

Gulf Air held a reception at the Gulf Hotel

in honour of the Egyptian press delegation. The reception was attended by H.E. Mohd Saeed Al Dasoai, the Egyptian Ambassador to Bahrain, a number of Gulf Air officials and representatives of the local press.

The press delegation arrived on Monday 8th May '78 and left on Thursday 11th May '78 after a three day visit to Bahrain.

Mr. Mohd Buzizi, Sales and Public Relations Manager, Gulf Hotel, and a representative from Gulf Air Public Relations Department were at the airport to meet the delegation on their arrival and to see them off on their departure.

BRITISH AIRWAYS EMBARGOES

The British Airways have placed embargoes on concessional travel on their short and long haul routes.

CRUISE EAST (SINGAPORE)

Cruise East (Singapore) are offering rebates to Gulf Air employees every other Monday from Singapore to Indonesia and Malaysia (making several calls at various points) and back to Singapore. The ship is Norwegian-owned and operated, is 18,500 gross tons, fully air-conditioned and has accommodated for 580 passengers on 5 passenger decks.

For further details, please contact Staff Travel Office.

JOINT VENTURE BETWEEN GF, MEA, ALIA AND CYPRUS AIRWAYS

Joint Operation Agreement have been concluded with MEA on the sectors Gulf/Beirut/Gulf, ALIA on the sectors Gulf/Amman/Gulf and Cyprus Airways on the sectors Gulf/Larnaca/Gulf.

No rebates for the carriage of concessional freight.

AL KHALEEJ

A GULF RECORD IN HELICOPTER FLYING

Capt. John Kirk, helicopter pilot, has now completed a total of 15,000 helicopter hours which is quite an achievement in the field of rotary-wing flying. He also has to his credit over 3,000 hours of fixed-wing flying.

Captain John Kirk is one of Gulf Helicopters pilots who fly daily from Doha to the offshore oil rigs and Halul Island, transporting personnel and supplies for the Qatar Petroleum Production Authority.

Gulf Helicopters Limited have eight helicopter pilots in Doha and their total flying hours amount to 54,000 hours, which is an indication of the experience level of the pilots engaged in offshore helicopter activities.

GULF AIR PUNCTUALITY REPORT

REPORT NO.2

8 - 14 May 1978

Total Number of Flights	- 554
Percentage on Schedule	- 72%
Percentage within 15 mins	- 85%

Percentage within 15 mins by Fleet

TRISTAR	- 68%
B 737	- 90%
F-27	- 96%

The target of 85% within 15 minutes has been maintained and the record for B-737 and F-27 departures remains high. With the summer months ahead all airlines will be operating to maximum utilisation and capacity, as will Gulf Air, it is therefore vitally important that we all increase our efforts to maintain our standing and performance.

B A S NEWS

On Wednesday 3rd May 1978, twelve members of BAS staff were presented with First Aid Certificates and badges by Mr. Waugh, Deputy General Manager.

The course, which was conducted by Sister Stewart, Chief Nursing Officer for Gulf Air/Alba clinic and Mr. David Deal, BAS Training Officer, covered all the main methods of

assisting others after accidents which result in severe shock, excessive bleeding, broken or dislocated bones, and burns as well as stoppage of breathing and the heart. The staff also learned how to assist ambulance crews when they arrive at the scene.

On presentation, Mr. Waugh gave a brief speech about the importance of minimising the risk of accidents by care and forethought. He also impressed upon the staff their responsibility for assisting injured people.

Also present at the presentation, which took place in BAS Aircraft Catering Unit, were Sister Stewart, Chief Nursing Officer; Mr. T. Viner Assistant Manager Aircraft Catering Services, and Mr. David Deal, Training Officer.

The staff were: Adil Alkhan, Yahya Abbas, Mrs. P. Sequeira, Ahmed Ali, Abdul Hassan Ali, A. Rahman Alsindi, Abdul Rasool Mohd, Ebrahim Baluchi, Haron Mohd, Ahmed Ebrahim, Benedict Menezes and L.B. De Souza.

**

Bahrain Airport Services in conjunction with the Civil Aviation Directorate are continually looking at means to improve their service to the public, at the Airport.

The most recent innovation is the introduction of a separate cash point in the check-in area, from 15th May '78, where passengers will pay excess baggage charges.

This will reduce congestion at the desks where passengers check-in for flights, and will improve the speed of check-in.

**

As a result of a study, the process of transferring passengers who arrive Bahrain with onward connections to other carriers has been refined, resulting in very much less time being involved, to the benefit of the passenger. The procedure will be carried out entirely within the Transit area, at the Transfer desk.

**

BAS Suptd. Passenger Services, Len Bunn said that further improvements were in hand to improve efficiency of the services provided, such as the introduction of a coupon control office, and the installation of a ticket coupon conveyor belt. The latter incidentally will be the first system of this type to be installed in the Gulf area.

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GULF AIR WEEKLY NEWSLETTER



24th June 1978
Volume II Issue No. 40

H.E. THE PRIME MINISTER VISITS THE NEW MODULE SHOP

H.E. Sheikh Khalifa bin Salman Al Khalifa, the Prime Minister recently visited Gulf Air headquarters where he toured the new engine change shop and cargo section. A detailed explanation was given about the services offered by the Directorate in the field of Aviation and of future projects to extend the airport terminal.

Finally, the Prime Minister toured the Hotel and Catering Centre with the accompanying delegation. H.E. the Prime Minister paid a visit the same morning to the Civil Aviation Directorate in Muharraq, where he was received by H.E. Yousuf Shirawi, the Minister of Development and Industry, the under-secretary of Civil Aviation.

H.E. THE MANAGING DIRECTOR BECOMES MINISTER OF COMMUNICATIONS IN THE SULTANATE OF OMAN

H.M. Qaboos bin Saeed Sultan of Oman issued a decree appointing H.E. Salim Bin Nassir Al Busaidi, Managing Director, Gulf Air, as Minister of Communications in the Sultanate of Oman.

We take this opportunity to congratulate H.E. the Managing Director on this occasion and wish him every success in his new post.

A FAREWELL PARTY FOR MR. GEORGE BROWN

Gulf Air held a luncheon in honour of Mr. George Brown, Chief of the Study and Planning Department, who recently resigned.

H.E. Yousuf Shirawi, Minister of Development & Industry presented Mr. Brown with a

commemorative gift in appreciation of the efforts he made to develop the Study & Planning Department. Mr. Shirawi gave a brief speech in which he thanked Mr. Brown for his services to Gulf Air and wished him every success.

Mr. Brown replied "I would like to thank Gulf Air for honouring me today. I am very sorry to leave Bahrain after making so many good friends, I will take good memories with me. I spent quite a time with Gulf Air which will remain an unforgettable period in my life and I wish Gulf Air continued success."

Top officials in Gulf Air attended the luncheon.



THREE ADDITIONAL HELICOPTERS FOR GULF HELICOPTER CO.

Mr. Adnan Bseisu, General Manager Financial Affairs recently returned from Dubai where he attended a conference. Mr. Bseisu, who is also the Chairman of the Gulf Helicopter Company was accompanied by Mr. Frank Barnes, the General Manager of the Company.

The aim of the conference was to demonstrate the latest models produced by BELL Helicopters.

Gulf Helicopters signed a contract to purchase three more helicopters of the BELL 212 model.

BELL Helicopter Company manufactures three types of helicopters - the BELL 205, BELL 212 and BELL 222.

AL KHALEEJ

A NEW COMPANY TO BE FORMED

An Amiri decree was issued in the State of Qatar to establish a new company called Gulf Hotels and Catering Services Co. The company will be equally owned by several companies in the Gulf area. Gulf Air owns 20% of the share, Bahrain Hotel Co. 20%, Qatar National Hotels Co. 20%, Oman Gulf Hotel Co. Ltd. and Abu Dhabi National Hotels Co. 20%. The newly created company is expected to commence very soon.

MORE TRAINEES GRADUATE FROM TRAINING CENTRE

A group of trainees recently graduated from the training centre after they completed five month English Language courses. Certificates were distributed to the graduates in a ceremony held in the Training Centre attended by Mr. Abdulla Al Madani, G.M.P.S.; Shaikh Hamad A. AlKhalifa, Dy. G.M.P.S.; Mr. Mubarak Al Rumaihi, Materials Manager; Mr. Abbas Immam, the Legal Advisor and Training Centre Instructors.



GULF AIR PUNCTUALITY REPORT

REPORT NO. 3

Total Number of Flights	-	548
Percentage on Schedule	-	68%
Percentage within 15 mins.	-	81%

Percentage within 15 mins. by Fleet

TRISTAR	-	58%
B-737	-	88%
F-27	-	96%

Our punctuality suffered a slight setback during this period as a result of three technical problems occurring on our TriStars. The duration of the delays experienced were of some length and as a result many stations were affected with

re-actionary delays. The close cooperation between Engineering, Operations and Traffic during this period resulted in minimising the disruption to our customers and we are again operating with a high level of punctuality.

TRAINING CENTRE RECEIVES CAA COURSE APPROVAL

Mr. A.H. Juma, Chief of the Airworthiness Section of the Oman Civil Aviation Authority and Mr. M.R. Gilaney, CAA inspector, officially inspected the Training Centre after approving the syllabus for the Boeing 737 course.

According to Frank Triemer, Training Manager, credit for the approval must be given to John Saunders, Engineering Training Officer, and the instructors who worked so hard putting the course together. They are Ted Pengelly, Mike Simpson, Terry Lidstone and Ken Davison. The course was first approved by Mr. Jack Phillips, Quality Assurance Manager, whose guidance was most helpful.

B A S NEWS

Mr. Saleh Ismail from Baggage Facilities Department was presented recently with a commemorative gift from BAS Passenger Services Suptd., Mr. L. Bunn.

Saleh was highly commended for his actions while on duty on Saturday, 27th May '78, when a young Bahraini passenger who arrived from Baghdad was involved in an accident. Saleh took prompt action to rescue the boy, thereby reducing the extent of his injuries.

Saleh immediately carried the passenger to the Gulf Air Medical Clinic where he was given preliminary treatment. The passenger was later taken to the Government hospital for further treatment.

Mr. Bunn thanked Saleh on behalf of BAS Management for the action he took and wished him every success in his work.



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GULF AIR WEEKLY NEWSLETTER



15th July 1978
Volume 11 Issue No. 41

VICE PRESIDENT OF BRANIFF INTERNATIONAL AIRLINES VISITS GF

Mr. H.E. McKillop, the Vice President of Braniff International Airlines recently visited Gulf Air to introduce his airlines to Gulf Air management. Mr. McKillop said, Braniff Airlines, which is based in Dallas Texas, operates to 63 cities in the United States, most countries in South America and their newest route is Dallas - London non-stop. "We are planning to operate some more routes to Paris and Amsterdam and the Middle East" he added. Braniff Airlines fleet consists of various types of aeroplanes - eighty-six B727s, eight DC8s and two B747s. There are 2000 employees working with the airlines which was established in 1928.

A FAREWELL PARTY FOR MATERIALS SUPTD.

The Materials Department held a farewell party last week for Mr. Ebrahim Khamis, Materials Superintendent, who resigned after two years of service with Gulf Air. Mr. Khamis was presented a commemorative gift by Mr. Adnan Bseisu, General Manager Financial Affairs and Mr. Mubarak Al Rumaihi, Materials Manager on behalf of his colleagues. Mr. Bseisu gave a brief speech in which he said "we usually do not celebrate when someone leaves the company but it is different with Mr. Khamis, who could prove his ability for taking the responsibility during his hard work with Gulf Air." "We are extremely sorry to lose one of the ambitious staff, meanwhile we wish him every success in his new post."

AGENTS SEMINAR

Gulf Air recently held an Agents Seminar

in Abu Dhabi and Muscat attended by several travel agents. The purpose of the seminar was to establish closer ties, maximist cooperation, find out mutual needs and to exchange notes about trends in an effort to develop all available resources.

The seminar was conducted by the Sales Department under the supervision of Mr. Shawqi Beidas, Gulf Air Sales Manager and Mr. Isa Ali Isa, Interline Development Supervisor.



TWO OFFICIALS FROM AIR CANADA VISIT GULF AIR

Mr. T.H. Martin, Manager Contract Support and Mr. D.D. O'Neil, Manager Maintenance Marketing of Air Canada recently visited Bahrain to see the development and other facilities which Gulf Air have achieved.

The two Canadian officials held talks with Mr. Viet Nyugen, Technical Advisor to M.D., in which they discussed matters of mutual interest.

Air Canada which was established in 1937 is based in Montreal on 150 acres of land. There are 20000 employees working for Air Canada which operates routes to all over the world by using several types of aircraft. Its fleet consists of B727s, B747s, Tristar 1011s DC8s and DC9s including some private planes for VIPs.

OPERATIONS COURSE AT GATWICK AIRPORT

Five members of the Operations Department left Bahrain for England to attend an Operations Course with British Caledonian

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Airways at London's Gatwick Airport from 3rd July until 11th August 1978. The course includes a syllabus on crewing, operations control and Flight Dispatch with each subject including classroom tuition, on the job training and examinations. They are Moh'd Ali Abdulla, Ali Sultan Al Hamdi, Salman Ghulam Al Beluchi, Hameed Jaffer Mandeel, and Yousif Salman Mohamed.



TRISTAR TRAINING

A team of seven cadet pilots headed by Mr. Abdulrahman Al Ghaood left for Hong Kong to attend a three months training course on Tristar which is held in cooperation with Cathay Pacific.

The pilots have already completed their training at Hamble College in England and received their Commercial Aircraft Licence.

"FALCON BAHRAIN"

A new aerial was erected last week on the Gulf Air site at Muharrag which was used to improve Communication between the Gulf Air H.F. SSB Station "FALCON BAHRAIN" and Gulf Air aircraft in flight.

The aerial is known as a Log Periodic and consists of a number of dipole elements each bearing a strict mathematical relationship, one to the other. The operation of the aerial will be achieved by remote control by the operator at the "Falcon Bahrain" H.F. SSB Station.

Mr. Frank Cable said "It is hoped that the already excellent service given by "FALCON BAHRAIN" to our technical crews, Operations and Engineering Departments will be further improved and made even more reliable with the implementation of this aerial."



RE-ORGANISATION

H.E. Yusuf Ahmed Al Shirawi, Minister of Development and Industry issued the following organisation changes :

- 1) Study & Planning, Advisor to M.D. and Technical Advisor to M.D. will report to the Chairman.
- 2) Legal and Security will report to GMFA
- 3) Public Relations will report to GMCCS
- 4) Premises will report to MH&GS
- 5) Communications will report to MMS
- 6) Transport, Registry and Housing & General Services will report to GMPS

B A S NEWS

On Friday, 14th July 1978, Miss Bina Advani, daughter of Mr. R. Advani, BAS Superintendent Operations Services, was engaged to Mr. Partap Bajaj, who works for production section of BAS Aircraft Catering Services. Partap's father, Mr. K. Bajaj, also works for BAS in the Accounts Department.

The wedding will take place in Bombay in November 1978.

Congratulations !

**

On Friday, 23 June 1978, BAS handled the longest piece of air freight to arrive at Bahrain International Airport. The piece, a steel beam, weighed 11,500 kgs. and measured 70' x 3.6" x 2', and took 2½ hours to unload from a CL 44 swing tail freighter.

Two 30-ton cranes were used to ease the piece out of the aircraft and onto the awaiting vehicle.

The beam is required for the extension to the Gulf Hotel.

**

On Thursday, 13 July 1978, Mr. Ahmed Hameed, BAS Passenger Services Officer, received two British Airways certificates after successfully completing a 3-week passenger service intermediate and Passenger Service-2 courses. The certificates were presented by BAS Superintendent Passenger Services, Mr. L. A. Bunn, who congratulated Ahmed and wished him every success in his work. Both courses were held at British Airways Commercial Training Centre, in London.

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GULF AIR WEEKLY NEWSLETTER



12th August 1978
Volume II Issue No. 42

GULF AIR GOES TO BANGKOK AND HONG KONG

A bilateral Air Service agreement has been signed recently between the Government of Bahrain and the Thai Government and also between the Sultanate of Oman and Thai Government.

This agreement permits Gulf Air to operate up to 4 flights a week from Bahrain to Bangkok and on to Hong Kong and other places which Gulf Air can select at a later date. H.E. Shaikh Isa bin Abdulla Al Khalifa, Undersecretary of Civil Aviation, represented the Government of Bahrain in signing the agreement. Mr. Adli Dajani, MCSCS and Mr. R. Vankatraman, Commercial Planning Manager, represented Gulf Air.

Gulf Air will be operating two Tristar flights a week on these new routes, starting on 30th November 1978.

Mr. Vankatraman explained to Al Khaleej why Gulf Air has chosen these two routes. The Gulf area is attracting a great deal of foreign labour - traffic from the Philippines, Taiwan and Thailand. Hong Kong and Bangkok are good catchment points for this traffic from the Far East and Bahrain is a gateway to other points in the Middle East.

GULF AIR - PICK OF THE BUNCH

In Peterborough column in the Daily Telegraph issue of 28th July 1978 the writer had this to say about Gulf Air's wines as compared to that served by other leading airlines :

The horrors of air travel were entertainingly illustrated yesterday by a tasting arranged by Martin Page, editor of Business Traveller magazine, in the cellars of Grant's of St. James off Trafalgar Square.

"'Vicious' is the adjective that keeps coming back to me," complained one of my fellow-tasters as we persevered with a route-march over more than 40 wines. Marking the reds and white on a scale of four points - from one for "poor" to four for "excellent" - I found that only Gulf Air's wines survived as "excellent" on my card.

Well done Gulf Air !

SWIMMING EQUIPMENT FOR MENTALLY HANDICAPPED CHILDREN

The Habara School at Manama recently raised money to buy swimming equipment for mentally handicapped children at Hope House and the Iso Town Home.

Gulf Air took care of freighting the equipment from U.K. to Bahrain free of charge on 7th August '78.

Mr. Khalid Mohd Hayat, Gulf Air Cargo Sales Representative delivered the swimming equipment to Mrs. G.E. Rusbridger, who represented the Habara School.

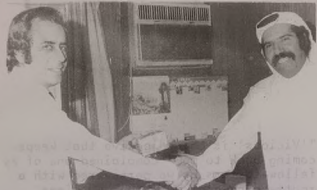


FAREWELL AHMAD

The Public Relations Department held a small farewell party for Mr. Ahmad Abdulla, Publication Editor, who recently resigned to take up a new post at ASRY.

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Mr. Fawzi Al Jaber, Public Relations Manager, presented him with a gift from his colleagues in the PR Dept. as a token of appreciation for his good work, and wished him success in his new job.

GROUND SAFETY COMMITTEE

H.E. the Managing Director issued an Executive Order to form a Ground Safety Committee under the Chairmanship of GMTOS and the following members :

Name

Saffar Jassim	A/MTC	Motor Transport Security
G. Fern	CSS	Security Supt.
P. Clark	MM	Materials Tech. Svcs.
Mubarak Rumaihi	Supt.Mech WS	B A S
F.C. Davis	Ground Ops.	Supt.
R. Advani	Supt. Ramp Svcs.	B A S
I. McLeod	GSO	Ground Safety
H. Maroof		

CODE OF CONDUCT

The North American Interline Clubs Conference has created a code of conduct for airline employees. All interliners are urged to adopt it as their personal standard for travel.

Thou shalt not forget that thy travel benefits are a privilege not a right.

Thou shalt immediately identify thyself as a non-revenue passenger when listing.

Thou shalt adhere to the airlines' dress code and not travel in jeans or "T" shirts.

Thou shalt not make a scene at the counter.

Thou shalt be appreciative of receiving a seat regardless of class.

Thou shalt not complain if a meal is not available.

Thou shalt not discuss thy travel benefits in the presence of revenue passengers.

Thou shalt not obstruct the aisles or monopolize the flight crew's time.

Thou shalt not become inebriated or obnoxious while travelling.

Thou shalt not jeopardize thy travel benefits by condoning misconduct.

Thou shalt educate thy family members in the rules of non-revenue travel.

Thou shalt not forget to express thy thanks.

BAS NEWS

Mr. Abdul Rahman Fadhel, BAS Traffic Duty Officer, has received a British Airways Traffic Diploma, after successfully completing a nine-week course. The diploma was presented by Mr. Fouad Hobiby, General Manager of Bahrain Airport Services.

The final part of the course was completed in London in January 1978. The syllabus for the course included : Passenger, Cargo and Mail Services, and Ground Operations.

Congratulating Abdul Rahman, Mr. Hobiby said that this was a continuation of the Company's policy of training Bahraini nationals to occupy senior positions within the Company.

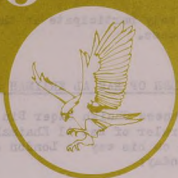


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GULF AIR WEEKLY NEWSLETTER



16th September 1978
Volume II Issue No. 43

GF BOARD MEETING IN ABU DHABI

On 12th September '78 Gulf Air held its meeting according to the recent agreement among the owning states to establish a Gulf Company to substitute the company registered in England. The meeting resulted in appointment of the following representatives of the owning states :

UNITED ARAB EMIRATES

- 1.H.E. Mr. Ali Khalifa Al Dhaheri
- 2.H.E. Mr. Nasser M. Ali Al Nuweis

STATE OF BAHRAIN

- 1.H.E. Mr. Yusuf Ahmed Shirawi
- 2.H.E. Shaikh Isa Bin Abdulla Al Khalifa
- 3.H.E. Mr. Abdulla Hasan Seif

SULTANATE OF OMAN

- 1.H.E. Mr. Salim Bin Nassir Al Busaidi
- 2.H.E. Mr. Mohamed Bin Moosa
- 3.H.E. Mr. Mohamed Rajab Baomar

STATE OF QATAR

- 1.H.E. Mr. Abdulla Bin Nassir Al Suwaidi
- 2.H.E. Mr. Omran Isa Al Kawari
- 3.H.E. Mr. Abdul Qadir Al Qadi

It was agreed to register the company in each capital of the four owning states and the approval of the steps taken to establish and register the company.

It was also agreed to transfer all legal obligations from Gulf Aviation Company Ltd., registered in England to the new company.

At the same time the new Board of Directors held its first meetings and decided on the following :

- a. To elect H.E. Mr. Yusuf Ahmed Shirawi as Chairman for the present term.
- b. To elect H.E. Mr. Salim Bin Nasser Al Busaidi as Vice Chairman.
- c. To appoint an Executive Committee from the board where each owning state has a

representative as follows :

1. H.E. Mr. Nasser Mohd Ali Al Nuweis
 2. H.E. Mohamed Bin Moosa
 3. H.E. Omran Isa Al Kawari
 4. H.E. Abdulla Hassan Seif
- d. The Board reviewed the shift of maintenance operations from Britain to Hong Kong and authorised the management to finalise the arrangements.
- e. The Board agreed to buy two aircrafts - a Skyvan and King Air for the Light Aircraft Division.
- f. The Executive Committee was asked to continue the development of the Company's fleet and increase its network.

The Board reviewed other items on the Agenda and appropriate decisions were taken.

At the end of the meeting, the Board sent a telegram to His Highness Shaikh Zaid Bin Sultan Al Nahyan, President of the U.A.E., in which they expressed their thanks and appreciation to H.H. for continued effective support to the company. The Board also thanked the U.A.E. Government on their kind hospitality during their stay in Abu Dhabi.

FIRST GULF NATIONAL 1ST OFFICER ON GF TRISTAR

On Saturday 16th September 1978 Mr. Abdul Rehman Al Gaoud will be the first Gulf National to work on Gulf Air tristar as First Officer in its flight Bahrain/London. Mr. Al Gaoud was one of a team of Gulf National who first completed a training course on the Tristar organised by Cathay Pacific in Hong Kong.

All trainees achieved excellent results in their exams with the lowest mark being 90% and the highest 98%.

We ought to mention that there are more than twenty Gulf National First Officers working on GF fleet. There are also more than fifty Gulf Nationals under training in the United Kingdom and United States.

This important event comes as a result of the concentrated training programme which Gulf Air is pursuing to training Gulf Nationals in all fields, so that they can hold key positions in the company and

effectively participate in the development and success.

H.H. RULER OF BAS AL KHAIMAH OFF TO LONDON

His Highness Shaikh Saqer Bin Mohamed Al Qasim, ruler of Bas Al Khaimah stopped in Bahrain on his way to London on Gulf Air last Monday.

He was met at the airport by H.E. Shaikh Mohamed Bin Khalifa Al Khalifa, Minister of Interior.

GF RECEPTION IN CANADA

Gulf Air's Canadian office recently hosted a reception at the facilities of the Board of Trade Metropolitan Toronto.

The function attended by over 100, included executives and staff of corporate accounts, travel and cargo agents, media and airline partners.

Shown below are Mr. M. Jeppesen DSM Canada Gulf Air - Mr. Andrew Makin Manager Canada for British Airways - Mr. Joseph Khoury Regional Manager US & Canada Gulf Air and Mr. Michael Cooper - Slipper a Government of Ontario Trade Executive in the Middle East Division.



NEW MARKETING AND SALES MANAGER

Mr. R. Venkatraman, presently Commercial Planning Manager has been appointed as Marketing and Sales Manager. The departments of Sales, Reservations, Advertising, Commercial Planning and Charter will report directly to Mr. Venkatraman. All outstations marketing and sales will also report to him.

OUTSTATIONS APPOINTMENTS

Mr. S. Nasser, Regional Manager Levant has been appointed Regional Manager Far East, based in Hong Kong.

Mr. R. Habiby, DSM Cyprus has been appointed DSM Thailand based in Bangkok.

Mr. M. Haj Ebrahim has been appointed Acting DSM Lebanon.

SIX THIRD OFFICER CADETS RETURN FROM BOEING TRAINING

Describing Seattle, Washington as one of the nicest place in the world to go to school, six Gulf Nationals completed the B-737 pilot training course offered by the Boeing company and returned to Bahrain. Third Officer Cadet Yacoub Askari was the leader of the group and was accompanied by cadets Ashaq Kooheji, Waheed Mohsani, Aziz Mattar, Abdulla Kharousi and Ali Mansoor. Reports from Boeing indicate the students did exceptionally well and averaged 96% on the final examination.

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GULF AIR WEEKLY NEWSLETTER



23rd September 1978
Volume II Issue No. 44

SIGNING OF MAINTENANCE AGREEMENT WITH HAECO

With the grace of Almighty Allah, an agreement was signed between Gulf Air and Hong Kong Aircraft Engineering Company Limited (HAECO) on Saturday, 16th September, 1978, for the complete maintenance and overhauling of the TriStar fleet of Gulf Air. H.E. Salim Bin Nassir Al Busaidi, Deputy Chairman, signed on behalf of Gulf Air and Mr. Clodwyn Williams, General Manager Financial Affairs on behalf of HAECO. The signing ceremony was attended by Mr. Adnan Bseisu, General Manager Financial Affairs, Gulf Air, Mr. Douglas Prichard, General Manager Technical & Operational Services, Gulf Air and Mr. Graham Howat, Marketing Manager of HAECO.

Discussions on technical matters were initiated nearly a year ago and tenders were invited, resulting in the selection of HAECO as the successful tenderer in all aspects. As is well known, HAECO is an advanced organization, using the most modern techniques in aircraft maintenance. With the regular and efficient servicing of the aircraft of HAECO, Gulf Air will be able to offer more accurate and punctual operations throughout its network. The maintenance work is scheduled to start early in 1979 at Hong Kong. At present this work is being carried out by British Airways at London. With the new arrangement, the existing contract with British Airways will cease.

Gulf Air has so far maintained a high standard of efficiency and is now looking forward to serve the public in an increased degree. May Almighty Allah bless all concerned and give us the strength to serve better the Owner States and the travelling public and support our National Carrier for the complete success to achieve these goals.

AACO MEETING IN BAHRAIN

The North Atlantic Steering Committee of Arab Air Carriers Organisation met at Bahrain on 16th September 1978 at Gulf Air Conference Room under the Chairmanship of Mr. Rida Hakeem, Vice President for External Affairs, Saudia Airlines. The other delegates included the following airlines :

1. Royal Jordanian (ALIA) headed by Mr. Ali Ghandour, Chairman & President.
2. Kuwait Airways headed by Mr. Yusuf Ali Jassim, Director of Planning.
3. Saudia Airlines headed by Mr. Rida Hakeem, Vice President for External Affairs.
4. Middle East headed by Mr. George Carayan, Industrial Advisor to the Chairman & President.
5. Gulf Air headed by Mr. Adli Dajani, General Manager Commercial & Customer Services.

Mr. Ali Ghandour, Chairman of ALIA, explained the progress made in the informal discussions held in Washington with the United States with the Civil Aeronautics Board. The Steering Committee after a lengthy discussion, decided to appoint a Project Co-ordination Officer within AAACO and to undertake immediately an economic evaluation study with a view to process formal application from the Joint Consortium to the United States C A B in the near future.



His Excellency Mr. Yousuf Ahmad Shirawi gave a luncheon at the Gulf Hotel in honour of the participating delegates.

NEW AIRCRAFTS FOR GULF HELICOPTER

Gulf Helicopter Co. signed a contract to buy four helicopters Bell 212 to consolidate its fleet and to replace the existing one on lease. Gulf Helicopter is one of Gulf Air's subsidiaries with headquarters in Doha. Most of its operations consists of services to the oil companies in the Gulf.

NABEEL AS INSPECTOR

Mr. Nabeel Taqi has been promoted to a Traffic Inspector as from 1st September '78.

Nabeel started working with Gulf Air in 1975 as Assistant Customer Relations Supt. Last March he moved to the Traffic Dept., where he spent five months as Station Officer at the airport.

Congratulations to Nabeel and good luck with his new job.

FIRST EXECUTIVE COMMITTEE MEETING

The Executive Committee of the Board of Directors held its first meeting on Thursday, 21st September 1978 in the Conference Room at Gulf Air headquarters. The meeting was chaired by H.E. Yousuf Ahmad Shirawi, Chairman of the Board and attended by the following members :

1. Mr. Mohamed Bin Moosa representing Sultanate of Oman.
2. Mr. Nassir Mohd Ali Al Nuweis representing U.A.E.
3. Mr. Omran Al Kawari representing the State of Qatar.

The committee discussed the matter referred to it by the Board and appropriate decisions were made.

H.E. the Chairman gave a luncheon at the Gulf Hotel in honour of members of the Committee.

GATWICK/HEATHROW AND V.V. AIRLINK

Gulf Air is now a participant in the Heathrow/Gatwick Helicopter Airlink, which will facilitate and offer fast and convenient connections between London's two Major airports to Gulf Air's longhaul passengers who are connecting to flights out of both Heathrow and Gatwick Airports.

BRITANNIA SELF DRIVE CAR HIRE

Gulf Air has also reached an agreement with Britannia Self Drive a car hire company operating in the UK which can offer self drive car hire as well as chauffeur driven cars from their base at the Excelsior Hotel, London, Heathrow.

Under this agreement Gulf Air shall offer its passengers to London the facility of booking their hire car at the time of booking their seat and hotel.

APPEAL FOR BLOOD

Employees wishing to give blood in an emergency please contact Gulf Air Medical Centre, Muharraq, Ext. 343 with their Blood Group, Name, Home/Work telephone number and address.

Those employees who do not know their Group, it can be obtained at the Blood Donors Section of the Government Hospital, Salmania between 7.30 a.m. to 12.30 a.m. Saturday till Thursday.

CORRECTION

In the Al Khaleej Issue No.43 and in the Press release on the outcome of the Board of Directors meeting, the following statement "To elect H.E. Mr. Salim Bin Nassir Al Busaidi as Vice Chairman" should read as "To elect H.E. Mr. Salim Bin Nassir Al Busaidi as Deputy Chairman".

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GULF AIR WEEKLY NEWSLETTER



30th September 1978
Volume II Issue No.45

INVENTORY CONTROL/TECHNICAL RECORD COMPUTERISATION

This week has seen a major step in the progress of the Stock Control and Technical Records computerisation project. Gulf Air's Commercial stores have started live operation of the system this week, as part of the first phase of the project.

All issues are now entered directly into the computer at the time that goods are supplied to users. Each store has a visual display unit in direct contact with the central computer, so that issues are immediately processed, and stores personnel can check on the up-to-the minute situation on stock balances, recent receipts and orders outstanding, for any item of stock. Materials office staff, using their own terminals, enter receipts at the time that goods are cleared from Goods inwards to store, and record orders placed at the time that each purchase order is sent out to the supplier.

In addition to this immediate access to up-to-the minute information, Commercial stores management now have a range of reports available, together with screen display, to provide detailed analysis of Gulf Air inventory. Summaries of items to requiring re-order, lists of slow-moving items, stock valuation and tracking of items in transit to outstation stores around the world, are just a few of the outputs generated automatically by the computer, or available on request.

Manual system will continue to be run in parallel with the computer for approximately one month, until all materials personnel are fully familiar with the new system, and any teething problems have been eliminated.

The implementation of the system has been achieved by a combination of energetic and well planned control by Commercial Stores

management over recent weeks, and diligent and careful work by the Stock Control staff members. A major change, such as computerisation, is never easy, and Materials personnel are to be congratulated on their efforts.

Work has been proceeding on preparing the system and entering details of Technical stores items on the computer. "Live" operation is planned to begin during October for technical parts, and specification for later phases, which will include purchasing control, technical records and stock optimisation, is already in hand.

Gulf Air senior management is currently studying the possible application of a similar system to the Light Aircraft Division in Muscat.

Our congratulations to all concerned who have contributed to this success.

SAFETY AWARDS

A Safety Awards Scheme has been introduced in Gulf Air. Certificates and awards will be given to departments and outstations with high safety standards.

Karachi has been selected to be the first station issued with the Safety Certificate because they have achieved a very high standard of safety and have reported no accidents during the last two years.

The certificate was signed by Mr. Abdulla Al Madani, GMPS, and presented by Mr. Hameed Maroof, Ground Safety Officer, to Mr. Mohamed Saleh Fakhri, Manager Pakistan. Mr. Fakhri sent the following letter to Mr. Al Madani :

"On behalf of myself and all my staff I wish to thank you and GSO for awarding us the above certificate.

AL KHALEEJ

Selecting KARACHI to be given the First Ground Safety Award is indeed a credit to us for which we are very delighted.

Once again please accept our most sincere thanks and rest assured that no effort will be spared in order to maintain the same high standard of safety in our area."

Congratulations to Manager Pakistan on this achievement.

AACO CATERING MEETING

On Saturday, 23rd September '78 the Passengers Services Committee of the Arab Air Carriers Organisation held a meeting at the Conference Room at Gulf Air headquarters.

The meeting was attended by representatives from Saudia Airlines, Royal Jordanian Airlines (ALIA), Egypt Air, Gulf Air and the General Secretary of AACO and his assistant.

The meeting discussed catering proposals for London Airport. The proposals were studied and the Committee decided to look into detailed proposals which will include Cash flow and profitability of the project.

They were accompanied by representatives from the press and representatives from Gulf Air. The trip lasted for four days during which they visited some of the touristic places in Paris.

NEWS FROM CUSTOMER SERVICES

Senior Cabin Crew Officer, Carol Christian has left the Cabin Crew Branch to work in our Manama Sales Office. Carol has been with this Branch for five years and was affectionately known as the "Queen Bee" of the Cabin Crew Branch. We wish her all success in her new position.

Introducing Mrs. Nariman Hussain, who has been confirmed in the Cabin Crew Grooming School as hair stylist. She will give expert advice on hairstyling and will assist in maintaining the high standard of appearance of our cabin crew.

Grooming Courses - A two day course is being set up for November 1978 for all female P.S.A. in Bahrain and from outstations.

Mohd Jawad, Cabin Services Equipment Control Officer has been transferred to Materials as Materials Supt. and this position has been filled by Jassim Ghuloom.

We wish them all the best in their new positions.

TRAVEL AGENTS TRIP TO PARIS

Gulf Air in cooperation with Paris Hilton Hotel arranged an educational trip to Paris for a number of travel agents' representatives in Bahrain, Qatar, U.A.E. and Oman.



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CENTRE FOR ARAB GULF STUDIES
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GULF AIR WEEKLY NEWSLETTER



7th October 1978
Volume II Issue No. 46

CHAIRMAN OF AIR INDIA VISITS BAHRAIN

H.E. Mr. Yusuf Shirawi, Chairman, Gulf Air met Air Marshal P.C. Lal (Retd) Chairman Air India who visited Bahrain last Monday. The talks centered on the existing co-operation between Gulf Air and Air India and ways of developing it further to the benefit of the two companies. The meeting was attended by Shaikh Isa Bin Abdulla Al Khalifa the Undersecretary for Civil Aviation.

H.E. the Chairman gave a luncheon in honour of the Mr. Lal and the accompanying delegation.



RE-ORGANISATION

H.E. Mr. Yusuf Shirawi, Chairman of the Board issued an executive order No.18/78 that the Commercial and Customer Services department will be renamed "the Commercial Department" with effect from 1st October '78. The new department shall be responsible in addition to its present functions for the Study & Planning Department.

Consequently GMCCS will be re-designated "General Manager Commercial".

Certain functions of Customer Services department of an operational nature will be transferred to the Technical & Operations Department.

H.E. Mr. Yusuf Shirawi, Chairman of the Board of Directors issued an executive order No.19/78 that the Personnel Services Department will be renamed "Administration Department" with effect from 1st October '78. In addition to its present function, it will resume the responsibility for the Security Department.

Consequently, GMPS will be re-designated "General Manager Administration".

A NEW MANAGING DIRECTOR FOR OIS

H.E. Mr. Salim Bin Nassir Al Busaidi, Deputy Chairman, Gulf Air and Chairman Oman International Service Co. Ltd. issued an order appointing Mr. H.R. Crisp, the present General Manager of the Oman International Services Company to the newly created post of Managing Director with effect from 1st October 1978.

TRISTAR SERVICE BAHRAIN-RAS AL KHAIMAH-BOMBAY

The once weekly service Bahrain-Ras Al Khaimah-Bombay will operate on Wednesday evening from Bahrain at 2140 through Ras Al Khaimah at 2345/0040 (Thursday) to arrive Bombay Thursday morning at 0445. The westbound flight will originate on Saturday mornings from Bombay at 0640 through Ras Al Khaimah at 0805/0900 to arrive Bahrain at 0905.

Ras Al Khaimah will thus become the 6th location in the Gulf to be linked directly to Bombay on the Gulf Air Tristar network, as Bahrain, Doha, Abu Dhabi, Dubai and Muscat already enjoy Tristar service to Bombay.

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This additional service to Bombay effective October 29th will increase Gulf Air's flight frequency between the Gulf States and India to 17 weekly.

The Gulf Air Tristar will be the first widebody aircraft to be regularly operated through RKT.

The new flight is planned to connect RKT passengers at Bahrain with Gulf Air services to and from London, thus providing Ras Al Khaimah with Tristar service all the way to London with only one intermediate stop at Bahrain.

GF PARTICIPATES IN FREIGHTING EQUIPMENT TO HANDICAPPED

Swimming-aid equipment was presented to the Home for the Elderly and the Handicapped in Isa Town on 1st October 1978.

The equipment - rubber floats and plastic rafts were bought from England from the proceeds of a fete held by the Habara School in Manama in early June this year.

The BD 200 worth of equipment was freighted by Gulf Air from London to Bahrain.

Seen together at the presentation were: Ralph Townsend, Cargo Sales Supdt., GF; Mrs. E. Marion, Headmistress - Habara School and Khalid Hayat, Cargo Sales Representative, Gulf Air.



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GULF AIR WEEKLY NEWSLETTER



14th October 1978
Volume II Issue No.47

MANAGING DIRECTOR OF GULF HOTELS AND CATERING SERVICES CO. VISITS GF

H.E. Mr. Yousuf Shirawi, Chairman of the Board of Directors met Mr. Ahmad Al Uthman, Managing Director of Gulf Hotels and Catering Services Company.

During the meeting they discussed the bilateral relations and ways of increasing the co-operation between the two companies.

Gulf Hotels & Catering Services Company is equally owned by Abu Dhabi National Hotel Company, Bahrain Hotels Company, Gulf Hotels Company (Oman) Ltd., Qatar National Hotels Company and Gulf Air.

The Company was formed in March 1977 to provide management service to those hotels and catering companies which were handled by Gulf Air.

GF INSURANCE SYNDICATE MEETING

On Sunday 8th October 1978 the Insurance Syndicate which undertakes all Gulf Air's insurance held its meetings in the Conference Room at Gulf Air headquarters. The meeting was attended by :

1. Mr. Wasif Al Jabbsba, General Manager of Abu Dhabi National Insurance Company.
2. Mr. John Llewelyn, General Manager of Al Ahlie Insurance Co., Bahrain.
3. Mr. Robert Sadbury, General Manager Oman National Insurance Co.
4. Mr. Saeed Mutawa, Deputy General Manager of Qatar Insurance Co.

Gulf Air was represented in the meeting by: Mr. Adnan Bseisu, GMFA; Mr. Adli Dajani,

GMC; Mr. Abdulla Al Madani, GMA; Mr. Douglas Prichard, GMTOS and Mr. K. Sudeesh, Insurance Controller.

The meeting discussed the best possible means of insurance arrangements for Gulf Air for the next year that will meet all its requirements. The syndicate will start contacts with world insurance markets to get the best available terms.

GULF NATIONAL TRAINEES TO PERTH

Ten Gulf National Trainees were sent to Air Service Training School at Perth in Scotland, from where they will be undergoing Aeronautical Course lasting two years and four months. On completion of the course, they would be eligible for their licence. Mr Jassim A Rohim, Senior Training Administrative Officer, who accompanied them, had discussions with the old students and senior staff of the School in matters relating to administrative and training affairs.

COURSE FOR L 1011 AT LOCKHEED

A group of three Training Engineering Instructors left Bahrain recently, to attend a six week Course in L 1011 at Lockheed in California. The instructors are Mr K Davidson, Mr M J Simpson, and Mr E G Pengelly.

NEW ASSISTANT EDITOR

Mr M P Suresh joined as Assistant Editor in the Public Relations Department recently. He is a graduate with Diploma in Public Relations. Before this appointment, he was doing journalism for well-known English publications in India.

Suresh exudes confidence in his new job with Gulf Air.

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GULF AIR HOSTED FOOTBALL TOURNAMENT IN BIRMINGHAM

Five-a-side football tournament was hosted by Gulf Air in Birmingham. The photograph is of the winning team from Atlas Air Freight Forwarders with their Trophy. Far left is Mr. Tony Brazenell, District Sales Manager of Gulf Air in Birmingham, and far right is Mr John Curd, the Cargo Manager of Gulf Air in U K.



AMSTERDAM PRIZE WINNERS

Another step to enhance its vigorous efforts to promote tourism to Bahrain. Gulf Air donated a ticket prize AMS/BAH/AMS with full board accommodation in collaboration with Gulf Hotel. The Prize Winners were Mr & Mrs Baas of Holland International, a major Travel Agency in Holland. Mr. & Mrs Baas came to Bahrain on 23rd September '78 on a two day stay, a complimentary tour of the Island was afforded to them by Bahrain Explore. They commended the services of Gulf Air and the hospitality of Gulf Hotel and described Bahrain as a place with great potential for tourism. They were met and seen off at Bahrain Airport by Mr Jawad A Ghani, Agency & Interline Supv.

S T O P P R E S S

Invitation to Gulf Air Staff

"The Falcon" invite articles, features, puzzles and cartoons from Gulf Air staff. The materials should be of interest to Gulf Air and the write-ups may be confined to two to three pages, neatly written or typed. Articles requiring illustrations may accompany captioned photographs or diagrams.

In addition, a separate section known as 'Staff Views' is also to be introduced in the form of 'letters' for which the name, designation, staff number and place of working of the writer must be clearly indicated.

All the materials and news must reach the office by the 10th of every month. Rush your contributions to :

The Public Relations Manager,
GULF AIR,
P O Box 138,
BAHRAIN.

Watch our next issue of AL-KHALEEJ for something more about 'The Falcon'.

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KHA
Vol. 2, No. 48
OCT 1978

KHALEEJ

GULF AIR WEEKLY NEWSLETTER



21st October 1978
Volume II Issue No.48

NEW AIRCRAFTS FOR GULF HELICOPTERS

With the grace of Almighty God, a loan agreement for US \$ five million was signed today between Gulf Helicopters Co. and the Kuwait International Investment Co. at the office of HE the Minister of Development & Industry and the Chairman of the Board of Directors of Gulf Air.

This loan agreement was approved by the Board of Directors, who authorised the management to sign the agreement. The loan will be used to finance the purchase of four Bell-212 helicopters to meet the increasing demand of such aircrafts in the Gulf area.

The signing ceremony was attended by Shaikh Isa Bin Abdulla Al Khalifa, Under Secretary of Civil Aviation, Mr. Abdulla Hassan Saif, General Manager, Bahrain Monetary Agency and number of bank representatives. From Gulf Air it was attended by Mr. D.O.Prichard, CMTOS; Mr. Abbas Iman, Legal Adviser; Mr. Abdulla Al Mulla, MFA and Mr. Fawzi Al Jaber, Public Relations Manager.

It is worthwhile mentioning that Gulf Helicopters Co. is owned 100% by Gulf Air and has its headquarters at Doha in the State of Qatar.



The agreement was signed on behalf of Gulf Air by HE Mr Yousuf Ahmad Shirawi, Chairman of the Board of Directors, on behalf of Kuwait International Investment Co. by Mr. Hikmat Nashashibi, Manager and on behalf of Gulf Helicopters by Mr. Adnan Bseisu, Chairman, Gulf Helicopters.

CERTIFICATES DISTRIBUTED

A function was held at the Training Centre to distribute certificates to successful students in various courses conducted. The courses have been designed to improve the standard of English among the staff of various departments. Selection for the course is made by the departments, and the Training Centre conducts assessment tests to assess their basic knowledge in English language before being put into different levels. There are two types of instructions, of which one is called the General Course and the other the Special Course. Six levels come under General Course, and Special Course is for clerk and typists and some other category of staff. Thirty-five students have come out successful in all these courses and certificates were distributed to them by Capt. D O Prichard, CMTOS.

In a brief speech given at the ceremony, Capt. Prichard emphasised the importance of English language in the international sphere and in the modern technology.



The teachers who deserve praise for the efforts were Miss L Dykins (General English); Miss M Kirk (Level Two Course); Miss Badriah Neki (Level One Course and Clerk Typist-4); Mr. Garth Dale (Electrical and Instruments Special Course) and Mr Clive Reed (Special Reservations English Course). Among them, Miss M Kirk left the Training Centre in July. All the courses cover 250 hours except Special Reservations English Course which extends only to 120 hours and Electrical and Instruments Special Course of 300 hours.

Mr Fawzi Al Jaber, Public Relations Manager and Mr Jassim A Rahim, Senior Training Administrative Officer presided over the function and Mr Clive Reed of the Training Centre proposed vote of thanks.

WORKING TIME-TABLE

With the distribution of the new Working Time-table and vinyl loose leaf binder, Gulf Air has moved into a new era in the distribution of schedule information. The new format has been designed to respond rapidly to changing requirements of the business. The concern of the Company is to produce a document of high credibility, conforming to the highest standards of the industry in quality and convenience.

The original issue, designed jointly by scheduling and sales, has been produced manually. It is expected that subsequent issues will be computer produced with least human intervention.

Scheduling will welcome your constructive comments on the design, format or any other convenient aspects of the publication.

YOUR CO-OPERATION REQUESTED

A questionnaire in Arabic and English will be introduced in the Tristar flights of Gulf Air from 29th of October with the commencement of the Winter time schedule.

The survey is aimed for essential information about Gulf Air passengers (occupation, reason for travel, nationality, etc). The passengers can air their views, on desired flight timings, and standards of service provided both in the plane and on the ground.

The survey results will enable Gulf Air to respond to its passengers' wishes and preferences, and make their next flight better.

TRAVEL AGENTS TRIP TO DUBAI

Gulf Air in association with the Sheraton Hotels took a group of Travel Managers representing various travel organisations to Dubai. All of them stayed in the recently opened Dubai-Sheraton Hotel.



The photograph given above was taken during their departure. Seen in the photograph are (given in the brackets are the organisations they represent) Pat Collins (Gulf Air), Tom Eden (Sheraton), Philippa Roberts (Montpelier Travel), Mike Bernard (Broods Travel), Mike Bell (Stephenson & Ephgrave), Lee Morgan (Hunting Lambert), Martin Gates (Hogg Robinson), Brian Havell (Blue Riband), Gill Vickers (Kendall Globe), Edward Tidanon (Wakefield Fortune), Iain Curtis (Worldmark Travel), Kamal Farah (Sheraton, Dubai) and Ron Marling (Gulf Air).

FALCON INTRODUCES MORE FEATURES

Falcon is introducing three other sections called "Profile on Staff", "Travel Experience" and "Focus on Tourist Places".

Many of you would have experienced in flights or at places you have travelled. If it has happened to you tell us about it. A rare act of courage, perhaps. A hair-raising escape from danger. We will print them all. If it has not happened to you, it might. Then, write to us. 'Falcon' would consider its publication in "Travel Experience".

"Focus on Tourist Places" is another section proposed to be introduced. Write to us about the places you have visited. Keep it down to 300 words and put your name and address on it clearly.

Your contribution is vital for us. Send them to :

The Public Relations Manager,
Public Relations Department,
Gulf Air,
P O Box 138,
BAHRAIN.

AL-KHALEEJ

GULF AIR WEEKLY NEWSLETTER



DONATE BLOOD, SAVE LIFE

The Mobile Blood Transfusion Unit of the Ministry of Health will be visiting the Gulf Air Headquarters at the end of September.

Staff Nurse Iqbal Fiazing Khan was invited to donate blood and those who are interested in donating more blood should contact the Mobile Blood Transfusion Unit at the Ministry of Health, P.O. Box 12345, Kuwait City, Kuwait. Tel: 242 between 12.30 hrs and 1.00 hrs.

KUWAIT AIRWAYS CHAIRMAN VISIT

H.E. Mr Yusuf Ahmed Shirawi, Chairman of Gulf Air met H.E. Mr Ghassan Al Nusif, Chairman of Kuwait Airways. The two Chairmen discussed the existing co-operation between Gulf Air and Kuwait Airways and ways of increasing it to the benefit of the two companies. The meeting was also attended by Mr. Yusuf Al Jassim, Director of Planning at Kuwait Airways, Mr. Adby Al Malik, Kuwait Airways Manager in Bahrain and Mr. Adli Dejani, General Manager Commercial, Gulf Air.



EXECUTIVE COMMITTEE MEETING

The Executive Committee of Gulf Air held its second meeting at Gulf Air headquarters in Bahrain on Thursday, 19th October 1978 under the Chairmanship of H.E. Mr Yusuf Shirawi, Chairman of the Board. The meeting was attended by :

1. H.E. Mr. Mohamed Bin Moosa
2. H.E. Mr. Nassir Al Nuweis
3. H.E. Shaikh Isa Bin Abdulla Al Khalifa
4. H.E. Mr. Omran Al Kawari
5. H.E. Mr. Abdulla Hasan Seif

Staff of Mr. Yusuf Ahmed Shirawi, Chairman of Gulf Air, met H.E. Mr Ghassan Al Nusif, Chairman of Kuwait Airways, at the end of September.

The meeting discussed the items on the agenda and made appropriate decision especially matters concerning the development of Company's operations and final arrangements for the new Far East Route to Bangkok and Hong Kong which will be inaugurated with effect from 1st December, 1978.

COMPUTER COURSE AT BOEING SEATTLE

A team of Gulf Air staff left Bahrain on October 21st to attend a three week course in Seattle on Revenue Accounting computer system BAS 250. This is an on-line data collection and off line basic reporting system which offers greater accuracy and faster results, and reduces duplication. Those went were Mr. Aqueel Yousif and Mr. Adel Jassim - Revenue Accounts, Miss Layla Fakhroo and Mr. David Edwards - Management Services, Mr. Charles Bones - Training, and Mr. Ebrahim Essa - Internal Audit. The new system can be practised from the end of next year.

SAFETY CO-ORDINATORS

The Safety Committee has agreed to establish in each department and BAS the position of Safety Co-ordinator. This would improve the safety performance within the Company and its associated Companies. The Safety Co-ordinator will act as a Departmental Safety Officer and will be in close contact with the Ground Safety Officer.

A Safety Training Course will be organised and run by Mr. Hameed Maroof, GSO, for all Safety Co-ordinators.

FIRE TRAINING COURSE

A Fire Training Course will be held on 30th October 1978 at 10.00 hours in the Ground Safety Department. All Department Heads

are requested to send the names of nominated staff to Mr. Hameed Maroof, GSO.

LUNCHEON AT LONDON'S CAFE ROYAL

Gulf Air, in conjunction with Sheraton Hotels held a luncheon at London's Cafe Royal for the Manager of the Travel Trade Industry.



The photograph given above was taken at the pre-lunch reception. On left to right are: Jenny Coyle, Passenger Sales Representative, Gulf Air; Mr. Peter Flowers, General Manager of Lysander Travel Service Ltd., Miss Lee Moragan, Manager of Hunting Lambert Ltd., and Mrs. Jill Collinson, Commercial Manager of Wakefield Fortune International Ltd.

GULF AIR RB 211 - MODULE CHANGE FACILITY

The Facility started on 23rd March of this year has now completed six months of operation. The staff consisting of expatriates and Bahrain National Engineers and Fitters, who had undergone Rolls Royce Courses at Derby U.K. in RB 211 Module Changing, have been able to carry out full engine rework packages and O6 Module Changes 'on wing' inside the Facility and during that short period the projected first years' rate of production has been greatly exceeded.

It is felt that the contribution made by the Facility would provide an excellent base for future Gulf Air success in Tristar Fleet Operation.

DONATE BLOOD; SAVE LIFE

The Mobile Blood Transfusion Unit from the Ministry of Health would be visiting the Gulf Air Headquarters at the end of October.

Staff other than Flying Crew are invited to donate blood and those interested or requiring more information are requested to contact the Muharraq Medical Centre, Ext. 343 between 12.30 hrs and 13.00 hrs on any day except Friday.

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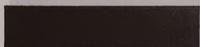
CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

KHALEEJ

GULF AIR WEEKLY NEWSLETTER



4th November 1978
Volume II Issue No.50.



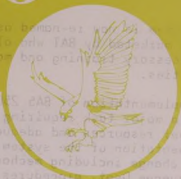
AMIR OF BAHRAIN RECEIVES MINISTER OF COMMUNICATIONS, OMAN

On Wednesday, October 25, HH Shaikh Isa Bin Salman Al Khalifa, Amir of the State of Bahrain received HE Mr Salim Bin Nassir Al Busaidi, Minister of Communications in the Sultanate of Oman and Deputy Chairman of Gulf Air.

The meeting was attended by HE Mr Yousuf Ahmed Shirawi, Minister of Development & Industry and Chairman of Gulf Air and Shaikh Isa Bin Abdulla Al Khalifa, Under Secretary of Civil Aviation.

HE Mr Al Busaidi said after the meeting that he expressed his gratitude to HH the Amir for his help and support to Gulf Air during his tenure as Managing Director for Gulf Air.

Mr Al Busaidi arrived in Bahrain on 25th October '78 on a two day visit and was received and seen off at the airport by HE the Chairman and senior staff of Gulf Air



GULF AIR REPS TO HONG KONG AND BANGKOK

Mr Adli Dajani, General Manager Commercial along with Mr P Venkataraman, Marketing and Sales Manager, and Mr P Cox, Commercial Planning Manager, had been to Hong Kong and Bangkok to finalise and appoint General Sales Agents, Handling and Catering Agents etc.

Cathay Pacific has been appointed General Sales Agent of Gulf Air in Hong Kong. They will also be in charge as Traffic and Engineering Handling Agents at Kai Tak Airport. Swire Air Caterers, a subsidiary of Cathay Pacific will be the Catering Agents. Deks Air (Gulf) Ltd. will be the General Sales Agents in Bangkok. The Handling and Catering at Don Muang Airport has been entrusted with Thai Airways International.

Broad Agreement was reached between Cathay Pacific, Thai Airways and Gulf Air to operate the route from Bahrain via Bangkok to Hong Kong and return on a joint tripartite pool. Fare will be common to the three partners. To give a final shape to a detailed agreement the three airlines will be meeting at Bahrain on November 6.

The inaugural flight of Gulf Air Tristar to Bangkok and Hong Kong will take off from Bahrain International Airport on November 30, 1978 at 20.20 hours.

NEW REVENUE ACCOUNTING SYSTEM

Recently Gulf Air signed a contract with Boeing Aerosystems International (BAI) for the purchase of a computer package identified as BAS 250.

BAS 250 is a computer system for use in the revenue accounting field. The system developed by Cathay Pacific, originally named CPATA - Compact Programme Airline Ticketing Accounts, has already proved itself through more than a year of successful operation.

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The system is now re-named as BAS 250. It is now marketed by BAI who also provides the necessary training and maintenance facilities.

The implementation of BAS 250 is considered to be a major task requiring significant manpower resources and adequate expertise. Implementation of the system also necessitates change including mechanisation of the Revenue Dept. procedures as well as the establishment of a suitably adjusted computer hardware/software environment.

To perform the task of implementation, the Gulf Air Management Services Dept, has created a project team, comprising members drawn from both in the D.P. (Data Processing) and O & M (Organisation & Methods) sections of the dept. This team will work closely with the management of the Revenue Dept, and other nominated personnel including officers from the training school.

In short BAS 250 performs the on-line system which enables direct data-capture of sales, traffic revenue, inward-billing and refund information, and the off-line system which is based on the maintenance of a master-file of "tickets issued to sale points". Stock Control, Ticket-Matching and the production of associated reports are fundamental to the off-line system. The off-line system also enables the production of other requested reports using the information collected by the on-line system.

When in operation, BAS 250 will provide a major source of valuable information for many Gulf Air departments e.g. General Ledger Accounts, Study & Planning, Traffic, Reservations, Sales & Marketing and Administration (General Management).

These are in addition to the designed purpose of providing a computerised Revenue Accounting system, which is capable of future expansion and therefore suitable to the needs of a growing airline such as Gulf Air.

GULF AIR - DUNLOP: TENNIS TOURNAMENT IN GULF

Gulf Air-Dunlop sponsored tennis matches will be held at Bahrain, Muscat, Dubai and Abu Dhabi. The participation of two professionals - Neil Rayner & Nigel Sears from England will be the major highlight of the proposed tournaments.

The Public Security Office's Club courts, Gudabiya will be the venue for the Invitation Tournament in Bahrain from November 5th - 10th. In Muscat, they will play from November 13th - 15th, and in Dubai on November 17th. The two players will wind up their tour after their match at Abu Dhabi on November 19th - 24th.

The two visiting players will also be giving expert coachings to various clubs during their three-week tour at all places of the tournaments.



FAREWELL TO SALES MANAGER

A farewell party was held on 30th October at the Sales and Marketing Department to Mr. Shawki Baidas, Sales Manager, on his relinquish of the present job after fourteen months in Gulf Air.



A gift was presented to him on the occasion by the staff of the Commercial Department.

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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

AL-KHALEEJ

GULF AIR WEEKLY NEWSLETTER



18th November 1978
Volume II Issue No.51

GULF AIR EXECUTIVE COMMITTEE MEETING

The third meeting of the Gulf Air Executive Committee was held in the Conference Room at Gulf Air headquarters on November 7, 1978.

The meeting was chaired by HE Mr Yousuf Shirawi, Bahrain's Minister of Industry and Development and Chairman of Gulf Air and attended by HE Mr Nassir Mohd Ali Al Nuweis (UAE); HE Mr Abdulla Hassan Saif (Bahrain); HE Mr Mohd Bin Moosa (Sultanate of Oman); HE Mr Omran Al Kuwari (Qatar) and HE Shaikh Isa Bin Abdulla Al Khalifa, Under Secretary for Civil Aviation.

The committee discussed the matters on the agenda and made appropriate decisions.



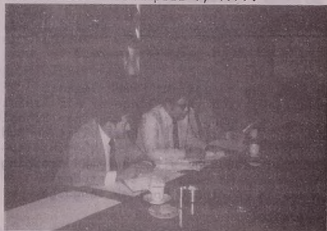
IRAQI DELEGATION VISIT

A delegation led by Mr Usama Alkarakhi of Iraqi Airways visited Bahrain and held a meeting with the representatives of Gulf Air headed by Mr Adli Dajani, General Manager Commercial in the main conference room of Gulf Air headquarters building recently.

The meeting was centered upon reaching an agreement on the fares of air transport applicable between Iraq and points in the Gulf.

Later, the two delegations agreed to increase the fares and to establish other encouraging fares to serve the air transport of arab citizens.

The new fares would come into effect for both carriers from April 1, 1979.



MR G A BHATIA COMPLETES 30 YEARS

Mr Adnan N Bseisu, General Manager Financial Affairs hosted a party at the Airport Restaurant on the 5th of November '78 in recognition of 30 years service of Mr G A Bhatia. All Finance Division Managers and Controllers attended the party together with General Managers and Advisors' to the Company.

Before cutting the '30 years' cake, GMFA spoke that staff like Mr G A Bhatia and Capt. Bodger (no longer with us) were the pioneers of the Company. They established and maintained the base which enabled the four Gulf States on takeover, to expand GULF AIR to present position. He congratulated Mr Bhatia on his completing 30 years of dedicated service.

In reply Mr G A Bhatia thanked Mr Bseisu for arranging this evening gathering and

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went on to mention that he was employed by BOAC (now British Airways) on 1.11.48 at New Delhi and was transferred to Gulf Aviation Company Ltd., Bahrain, 21 years back. He attributed his successful career and long stay in Bahrain mainly to the progress he and the Company has made during the passage of time. Secondly the friendly people of Bahrain and the staff and the colleagues. Thirdly the country itself with such an excellent security and judiciary with no undue restrictions imposed. He and his family thoroughly enjoy the life in Bahrain.



TRAINING MANAGER RETURNS

The Training Manager Mr Frank Triemer recently visited the College of Air Training Hamble, Southampton and Eltec Kings School, Bournemouth. During his short visit he had meetings with officials of the two institutions and discussed with them the training programmes. He also met the students undergoing Pilot and English language training.

WATTS VISITS TRAINING CENTRE

Mr Watts the Managing Director of Eltec Kings School, Bournemouth met Mr Frank Triemer, Training Manager and Mr Jassim A Rahim, Senior Administrative Officer and English teachers. They discussed the training programmes and administrative affairs of the present group undergoing instructions at Bournemouth. He was impressed at the courses conducted, and training programmes held by the Training Centre.

FAREWELL TO PETER EAST

A farewell reception was held on Nov 2, 1978 to Mr. P. East, Workshops Supervisor at the Engineering Department, on his retirement.

Mr East leaves Gulf Air after twelve years service.

The farewell presentation was made by Mr Len Olden, D.G.M.T.S. on behalf of the Engineering staff. Mr Mohd Morad Sadiq presented the gift given by the staff of the Workshop.



BLOOD DONORS

Forty pints of blood were donated by Gulf Air staff last week. Majority of the donors were from the Finance Department, the Hangar, and Engineering & Workshop Section.

Another session will shortly take place, and staff who were unable to utilise the previous occasion can look forward to donate their blood on a later date which will be notified by the Medical Centre.

FIRE EXTINGUISHING EXERCISE

The Civil Aviation Directorate in order to test the Emergency Orders carried out on emergency fire extinguishing exercise at the Bahrain Airport. Gulf Air Ground Safety Dept. and Medical Centre took part in the demonstration in co-operation with the Ministry of Interior, Health Service, CAD fire services and BAS.



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GULF AIR WEEKLY NEWSLETTER



November 25, 1978
Volume II Issue No. 52

GULF AIR TAKES PART IN AVIATION WEEK

Gulf Air took part in an Exhibition held at the Qatar National Museum on the occasion of the Aviation Week held from November 18 - 24, and also in the Air-Show with B-737.

The Air-Show was inaugurated by HE Shaik A Aziz Bin Khalifa Al Thani, Minister of Oil and Finance, while the Exhibition was declared open by HE Abdulla Al Sowaidi, Minister of Transport, of Qatar. Also present was Mr Omran Isa Al Kuwari, Director of Civil Aviation Directorate, Qatar and member of the Board of Directors of Gulf Air.

The show gallery of Gulf Air in the exhibition premises was packed with enthusiastic admirers.

Gulf Air was represented by Mr Jassim A Rohim, Senior Administrative Officer, Training Centre and representatives from Public Relations Department.



CABIN CREW TEST

A Preliminary Cabin Crew Test was held to select a number of Gulf Nationals and train them as stewards. The Course is of six weeks duration in the Training Centre after which the trainees would further be undergoing a training in the Cabin Service Department before they are pressed into inflight services.

ENGINEERING COURSE AT U K AND U S A

Arrangements have been made between Engineering Department and Training Centre to send a group of Engineering staff for various engineering courses in UK and U S A. Among those to attend are Mr Christopher Skelton in Fair Child's at Los Angeles on Flight Data Recorder; Mr John Allen Nichols, Mr Mohd Al-Mandhary and Mr Mohd Yunus for Collins Avionics course in Seader Rapids in Chicago. The duration of the course is two weeks.

NEW PUBLIC RELATIONS OFFICER

Mr Mohd Hassan Mansoor has been appointed in the Public Relations Department as the Public Relations Officer.

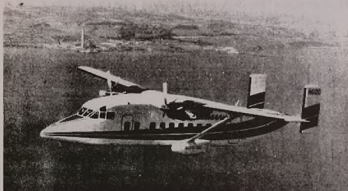


He was working in the Finance Department for two years.

We wish him success in his new job.

SHORTS 330 IN BAHRAIN

The Shorts 330, a 30-passenger wide-bodied commuter airliner was in Bahrain last week for demonstration flight. The airplane is specifically designed to link large or medium-size airports with the smaller suburban regional airports. The three-abreast seating, generous air-conditioning, overhead lockers, toilet and washroom facilities, a galley incorporating drinks and beverage service and provision for a cabin attendant are all a part of luxury provided in Shorts 330.



The Shorts 330 has been totally engineered for quiet comfort both inside and out, an achievement made possible by the joint engineering programme involving Shorts, Pratt & Whitney of Canada, and Hartzell. The Shorts 330 represents a new generation aircraft for operators flying commuter services.

MANAGEMENT TRAINEE RETURNS FROM CAIRO

Mr Abdul Rahman Sayed, Management Trainee returned recently from Cairo after attending a one month on job training course in Gulf Air office in Cairo and at the Airport. Mr Abdul Rahman has attended several courses before in the Company and at London. He is expected to go on job training at Gulf Air office in Karachi shortly.

B A S NEWS

Mr David Samson has joined BAS as Manager Traffic Services. His responsibilities include Ramp Operations, Passenger Services, Baggage services and the coordination of these sections with the other Departments of BAS. Before joining BAS Mr Samson spent one year with Air Transport and Travel Industry Training Board as Field Training Advisor in the Airports sector. Prior to 1976, Mr Samson was with Pan American at London Heathrow Airport for 26 years.

He has worked in the cargo/load control/passenger services/ramp operations department and later held posts of Duty Manager, Manager Ramp Operations and Director Passenger Services at London Airport.

Mr Bill Dean has joined BAS as a Station Controller. He will be responsible for BAS operations at Bahrain Airport on a shift basis. Mr Dean was working for British Airways as Aircraft Despatcher at London before his appointment with BAS. He was with British Airways for 17 years working in various departments of the airline.

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CENTRE FOR ARAB GULF STUDIES
UNIVERSITY OF EXETER

AL-KHALEEJ

GULF AIR WEEKLY NEWSLETTER



December 9, 1978
Volume II Issue No. 53

INAUGURAL FLIGHT TO BANGKOK AND HONG KONG

An enthusiastic gathering at Bahrain International Airport, saw the smooth take-off of Gulf Air TriStar on its inaugural flight to Bangkok and Hong Kong on November 30. Following this a reception was held at the VIP lounge of the Airport which was attended by distinguished guests, senior officials, travel agents and businessmen of Bahrain, U.A.E., Oman and Qatar, accompanied by HE Mr Yousuf Shirawi, Bahrain's Minister of Industry and Development, and Chairman of Gulf Air and some of the members of Board of Directors.



OUTSTATIONS CONFERENCE

The two day conference of outstation accountants called by Mr Adnan Bseisu, General Manager Financial Affairs and directed by Mr W B Hunter, Manager Systems & Procedures and Mr G Ghoobar, Manager Revenue, was held on December 2-3 in Bahrain.

Both days were most successful for both the hosts and the visitors point of view. Extensive use was made of the Headquarters visual aid facilities, and of case study

techniques. The subject matter was drawn from, the 10 digit accounts code, new input forms for the Revenue procedures and policies, and new requirements in anticipation of CPATA's introduction.

The organisers extend their thanks to all those behind the scenes who handled the administrative and logistic problems, including the Training Department.

Those who represented the outstations were Mr B O Froststad (New York), Mr A G Khan (Karachi), Mr K S Kirplani (Muscat), Mr J P Potgeiser (Amsterdam), Mr W Saldanha (Bombay), Mr A Shaib (Abu Dhabi), Mr E Thomas (Doha), Mr S K Timani (London), and Mr S Yousif (Amman). Mr Y Sabbah Ali (Bahrain) also attended. Two representatives Mr K M Bernard and Mr P M Hudson from our external auditors were also present.

GULF AIR AND SIA MEETING

Mr Adli Dajani, General Manager Commercial and Mr R Venkatraman, Marketing and Sales Manager of Gulf Air had deliberations with Mr Peter Lai, Director of Planning, Singapore Airlines in the Gulf Air headquarters, Bahrain on November 22, 1978.

The meeting was centered on the co-operation between the two airlines, and a possible commercial arrangement to be effective from January 1, 1979 was also discussed by them.

GULF AIR, CATHAY AND THAI MEETING

A meeting between Cathay Pacific, Thai International and Gulf Air was held early November in the conference room of Gulf Air headquarters Bahrain, at which a draft commercial pool arrangement was discussed and agreed.

Gulf Air was represented by Mr R Venkatraman, Marketing & Sales Manager, and Cathay

Pacific and Thai Airways will operate all the services on the Gulf - Bangkok - Hong Kong route in a commercial pool.

CALL FOR BLOOD

Last time there was an encouraging turn up of Gulf Air staff in response to the call given by the Medical Centre to donate blood. Here is another opportunity especially for those who were not able to utilise the previous occasion to donate blood on Wednesday, December 13, 1978 between 8 a m and 12 p m at the Medical Centre. The Mobile Blood Transfusion Unit from the Ministry of Health will be visiting the Gulf Air headquarters on this date.

Interested donors or those who require more information are requested to contact Medical Centre dialling Ext 343 between 7 a m and 3 p m on any working day.

ACCIDENT INVESTIGATION

The accident investigation is one of the best methods of accident prevention. It is done not to put the blame on anybody but to ascertain who is responsible for them, to find out how similar accidents can be prevented and to determine facts bearing on legal liability.

When an accident occurs, it should be investigated to find out exactly how it happened so that safeguards to protect our staff from unnecessary damage or injury can be easily established. Accident investigation will uncover the hazards and enable us to do something to reduce or minimise them.

Depending on the value of the accident, the investigation may be done by the Supervisor, the Safety Officer, the Department Head and Government Safety Inspector.

It is better to understand that the purpose of accident investigation is prevention of future accidents and not fixing of blame.

BOROSCOPE TRAINING COURSE

A batch consisting of five engineering staff will be attending Boroscope Training Course with British Airways from November 20 to December 12.

GULF AIR C.C. RETAINS GULF AIR CUP

Gulf Air Club Cricket team annexed the Gulf Air Cup defeating Manama Cricket Club by 141 runs in the allotted 35 overs.

The highlight of the Gulf Air innings was a record opening stand of 145 runs by Tariq (97) and Asif (45). Further contributions came from Gulf Air skipper Iqbal Shah (41 not out), Zakir (29) and Hashim (21) in a total of 265 runs and seven wickets. Zakir turned out the most successful bowler of Gulf Air. Later, Manama Cricket Club made 124 runs but failed to maintain the required run per over rate.

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GULF AIR WEEKLY NEWSLETTER



December 23, 1978
Volume II Issue No.54

GULF AIR EXECUTIVE MEETING

The fourth Executive Committee meeting of Gulf Air was held on December 14, 1978 in the Conference Room of the Gulf Air headquarters here.

Presided by HE Mr Yousuf Shirawi, Bahrain's Minister of Industry and Development and Chairman of Gulf Air, others who attended were HE Mr Nassir Mohd Ali Nuweis (UAE), HE Mr Abdulla Hassan Saif (Bahrain), HE Mr Mohd Bin Moosa (Sultanate of Oman) and HE Mr Isa Bin Abdulla Al Khalifa (Bahrain).

The Committee had deliberations on the subjects in the agenda and took appropriate decisions which were not immediately known.

The next meeting is expected to take place on January 22, 1979.

DEPUTY CHAIRMAN VISITS GULF AIR

HE Mr Salim Bin Nassir Al Busaidi the Omani Communications Minister and Deputy Board Chairman of Gulf Air had a meeting with the Amir of Bahrain HH Sheikh Isa Bin Sulman Al Khalifa during the former's visit to Bahrain last week.



The visiting Minister had also spent few time with the management of Gulf Air here in the headquarters.

INFLIGHT PASSENGER SURVEY

A preliminary analysis of the questionnaires returned from the inflight passenger survey, recently introduced on our TriStar services shows that our long haul passengers' overall impressions of Gulf Air are very good. Almost 90 per cent of those passengers answering the questionnaire on our European, Cairo and Bombay services gave Gulf Air an overall rating of good or excellent.

Passengers appear to be particularly well pleased with the service given by our cabin staff.

A few individual features of our service, however, could apparently be improved, and these relate to choice of newspapers and magazines carried onboard, the standard of airport check-in and concern about our punctuality.

As one would probably expect from the above comments, most of the additional remarks congratulate us on our superior standards of inflight service. One passenger with a well developed sense of humour enquired if the engines could be switched off during the inflight film !

A detailed monthly computer analysis of the survey will be available for Management early next year.

MR ABDULLA AL MULLA RE-DESIGNATED

Mr Abdulla Al Mulla, Manager Financial Affairs has been re-designated as Manager Corporate Planning as per the circular of

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December 3, 1978 issued by the Chairman. He will be attached to the Chairman's office.



BLOOD DONATION

There was a wonderful response from the Gulf Air staff for the call given to the second schedule of blood collection on Wednesday, December 13, 1978.

Forty-nine pints of blood were collected which stands significant compared to forty pints obtained previously.



In appreciation to the remarkable turn of our staff Dr P R Das Gupta, Ag. Chairman, Pathology Department, Ministry of Health, has complimented the staff and donors for their exemplary co-operation extended during the blood donation drive.

HAZARD CONTROL PROGRAMME :

In order to improve the Company's safety performance and to have more supervisory interest in accident prevention methods, a new programme has been introduced, called the Hazard Control Programme.

It will be the responsibility of the

supervisor, whenever he spots a hazard or faces a safety problem that needs higher authority to complete a Hazard Control Programme form, in which he will show his immediate action taken towards the hazard and what permanent control action is required to be taken by his Department Head or by the Company.

This form will be passed to the Dept. Head for his approval and then sent to the Ground Safety Officer for his comments. GSO will pass the form on to the Chairman of the Safety Committee for his approval and for the necessary action needed to be taken.

This programme will be effective from January 1, 1979.

The Hazard Control Programme Forms, can be obtained from the Ground Safety Officer, Mr Hameed Maroof.

BAS NEWS

Mr Yousif Abdul Karim, a staff of Bahrain Airport Services Traffic Department, has received a British Airways Traffic Diploma after successfully completing a nine-week course. The Diploma was presented by Mr Fouad Habiby, BAS General Manager.

The course, which was held in London, covered Passenger, Cargo and Mail Services, as well as Service Handling and Aircraft Documentation.



Congratulating Yousif, Mr Habiby said that this was an example of the Company's policy of training Bahraini nationals for higher positions within the Company.

Present at the ceremony in BAS House, were Mr David Samson, Manager Traffic Services, and his assistant, Mr Ernie Flynn.

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CENTRE FOR ARAB GULF STUDIES
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KHALEEJ

GULFAIR WEEKLY NEWSLETTER



December 30, 1978
Volume II Issue No. 55

JEDDAH BOUND

Gulf Air will commence services between Bahrain and Jeddah on January 4, 1979. The luxurious Boeing 737 will be operated every Sunday and Thursday.

BOEING 737 ON LEASE

Gulf Air has dry-leased a Boeing 737 to Britannia Airways for one year effective December 1978.

The aircraft was flown to Luton, England on December 15, 1978.

GULF AIR CLEARS EVACUEES

Gulf Air's Boeing 737 flew a charter with 48 passengers among which 24 were children, from Abadan (Iran) to Bahrain on December 24, 1978. The evacuation was necessitated due to the riots in Iran.

The passengers were Americans, Dutch and English, who were working in the Iran Oil Companies. On their arrival in Bahrain, they were accommodated at Gulf Hotel, before flying them again to Europe and America. The passengers destined for London were flown by Gulf Air on December 26, 1978.

Capt. P J Higgins, Manager Flight Operations was in charge of the evacuation flight.

GULF AIR BOMBAY TO GO SELF-HANDLING

Gulf Air is going to give its Bombay passengers a better service and image with the beginning of Passenger Self-handling at Bombay Airport which is planned for April 1, 1979.

The Bombay station is the second to go for Self-handling after Karachi and plans are presently being evaluated for Cairo and London.

At present Gulf Air operates 17 flights a week from Bombay and handles more than 300 passengers a day.

GROOMING INSTRUCTORS TO VISIT OUTSTATIONS

Two instructors of the Cabin Crew Grooming Section will be visiting Outstations during the month of January and February in order to offer a course in grooming to all the female passenger services agents as well as Reservation staff. This is done with a view of ensuring that company uniform regulations are adhered to by the staff and for assistance to them in the make-up techniques and general grooming.

BOOM IN PASSENGERS

There is a remarkable boom of passengers in our recently started services to Bangkok and Hong Kong and the load factor looks very encouraging.

STATION REPRESENTATIVE AT JEDDAH

Mr Hamza Sharief, Station Officer, Dhahran will be transferred to Jeddah as Station Representative with effect from January 1979.

PRESENTATION OF TOYS

A team comprising of Munira Al Bahrani, Aysha Rashid, Mariam Al Khatham, Ahmed Hasan and Fareed Ashoor from Gulf Air Flight Entertainment Section visited the Hope House for the handicapped and presented them with gifts on December 24, 1978.



YVES ST LAURENT FASHION SHOW

Gulf Air and Gulf Hotel jointly sponsored Yves St Laurent Show recently at the Gulf Hotel Barbeque. Gulf Air donated one ticket to MCT/PAR/MCT which was raffled during the show.



Seen in the photograph is Miss Fauziya Gulf Air Ground Receptionist presenting the ticket to the winner of the raffle draw.

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GULF AIR WEEKLY NEWSLETTER



January 13, 1979
Volume II Issue No. 56

INAUGURAL FLIGHT TO JEDDAH

On January 4, 1979 Gulf Air inaugurated a direct flight from Bahrain to Jeddah.

Following this a reception was held at the VIP lounge of Bahrain Airport, which was attended by HE Yousuf Shirawi, Bahrain's Minister of Development and Industry and Chairman of Gulf Air, Shaikh Isa Bin Abdulla Al Khalifa, Assistant Under Secretary for Civil Aviation, distinguished guests, senior officials and staff of Gulf Air.

Speaking on the occasion Mr Shirawi said that the new flight is intended to meet the increasing demand in the commercial sphere between Bahrain and Jeddah.

Gulf Air operates Boeing 737 on this new route every Sunday and Thursday.



GULF AIR'S FIFTH ANNUAL COMMERCIAL CONFERENCE

The fifth Annual Commercial Conference of Gulf Air will be held here on 24th and 25th of February 1979.

Attending from the Head Office will be Gulf Air's Chairman, General Managers and heads of sections within the Commercial Department. Regional Managers, Managers and District Sales Managers from outstations will also be attending the Conference.

The purpose of the Conference is to bring all the Gulf Air's Sales force together to establish and co-ordinate policies and plans. Suggestions for improvements are welcome from the delegates, and will be discussed in an attempt to streamline the work of the Company's Sales team.

MATERIALS MANAGER LEAVES FOR LONDON

Mr Mubarak Al Rumaihi, Materials Manager has left for London to examine and carry out an inventory of spare parts of TriStar with British Airways before making arrangements to lift the spare parts to Hong Kong.

Effective from April 1, 1979 Hong Kong will become the overhauling base of Gulf Air's TriStar fleet.

APPOINTMENT

Mr Peter Hudson has been appointed as Treasury and General Accounting Manager with effect from January 1, 1979.

Previously he was working for Whinney Murray Company, Bahrain.



NEW PUBLIC RELATIONS SUPERINTENDENT

Mr Abdulla Abdul Karim joined Gulf Air as Public Relations Superintendent on January 1, 1979.

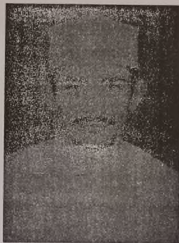
Before this assignment Mr Abdulla worked in the Ministry of Foreign Affairs, Bahrain.

TEMPORARY APPOINTMENT

Mr Martin Roper, Personnel Superintendent has been appointed as Acting Personnel Manager with effect from December 25, 1978. He takes full responsibility for the Personnel Department and will report direct to the General Manager Administration.

SALES REPRESENTATIVE - SALALAH

Mr Salim Soud Al Salmi has been promoted to Sales Representative, Salalah, with effect from January 1, 1979.



Before this appointment Mr Salim Soud was Reservations/Sales Officer in charge of the Seeb Airport Ticketing Office.

KUDOS TO GULF AIR

A message has been received from British Airways Management thanking Gulf Air Engineering Dept. for their valuable assistance given recently in the two engine changes within a 24-hour period in Bahrain.

The two aircraft concerned were a Boeing-747 and a VC 10. The message goes on to say that without the splendid efforts of Gulf Air Engineering Dept. the disruption of services to British Airways would have been considerable. As it was, both aircraft were returned to service with the minimum of delay.

EMBARGO ON STAFF PRIVILEGE TRAVEL

Due to continued heavy commercial demand the embargo on staff privilege travel on Gulf Air services has been extended up to and including 18 January 1979 to and from Bangkok, Hong Kong, London, Paris and Amsterdam.

This applies to 50% or 90% subject to load travel.

Exceptions are school children and students travelling to their place of schooling from the employees base and vice versa and staff returning to base.